RAINBOW CRM BRIDGE – SALESFORCE CRM DEPLOYMENT GUIDE

Rainbow CRM Bridge - Salesforce Deployment Guide



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Index

1 Document History 5
2 Introduction 8
3 Architecture 9
4 Rainbow Subscription & PBX Configuration 10
4.1 *Equipment Configuration* 10
5 Setting Up Integration with SalesForce CRM 11
5.1 *Configuration file for Lightning mode* 11
5.2 *Customize Call Centers Object* 12
5.2.1 Import Configuration File 12
5.2.2 Call Centers Users 13
5.3 *Customize Task with fields Call Duration / Call Result / Call Type for task / Call Object Identifier for call log activity* 13
5.4 *Customize object with a field GlobalCallID to save the Global Call ID* 13
5.5 *Customize object to save Phone number in call logs* 17
5.6 *Apex Classes* 20
5.6.1 RainbowConnector Class 21
5.6.2 RainbowConnector Test Class 23
6 Chrome Configuration for web notification 25
7 Salesforce App 26
8 Create Trusted URLs 31
9 Configuring Calling Options 34
10 Configuring Salesforce Create Objects for unknown contacts 38
11 Configuration to bypass validation rules 43
12 Default Parameters for Calls 45
13 SSO Authorization Process 50
14 Session Settings 52
15 Enable Apex Class for User Profile 54
16 Configuring Bot User 57

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16.1 *Screen Pop* 58
16.2 *Update Call Log* 58
16.3 *Click-2-Call (C2C)* 59
17 Settings 60
17.1 *Audio/Video Settings* 60
17.2 *Telephony Settings* 61
17.3 *Language Settings* 63
18 Migration Process 66
19 Known Limitations 69
20 Troubleshooting 70

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1 Document History

Edition	Date	Changes / Comments / Details
01	06/12/2021	Initial Deployment Guide
02	11/03/2022	License statement has been updated. **Section 4.7.1** Rainbow connector class code has been updated.
03	22/03/2022	**Section 7** New section has been added. Remaining sections have been renumbered. **Section 9** New section has been added.
04	08/04/2022	**Section 4.7.2** Code for RainbowConnector Test class has been updated. **Section 9** Screenshot has been updated. Details about login pop up window has been added.
05	19/04/2022	**Section 4.7.1** Code for RainbowConnector class has been updated.
06	02/05/2022	**Section 4.2.1** Screenshot has been updated. **Section 4.7.1** Code for RainbowConnector class has been updated. **Section 4.7.2** Version number in the code for RainbowConnector Test class has been updated.
07	02/06/2022	**Section 8** Details about international prefix has been added. Screenshots have been added.
08	01/07/2022	**Section 10** New section has been added.
09	02/08/2022	**Section 4.7.1** Code for RainbowConnector apex class has been removed. **Section 8** Note with details for displaying cases in salesforce app has been added. **Section 10** New limitation has been added.
10	18/08/2022	**Section 4.1** Code for configuring lightning mode has been removed. **Section 6** Screenshot for connector has been updated. **Section 9** A note about pop up blocker has been added. **Section 10** New section has been added and remaining sections have been renumbered.
11	02/09/2022	**Section 9** New section has been added and remaining sections have been renumbered.
12	20/09/2022	Legal notice has been updated. **Section 3**

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Edition	Date	Changes / Comments / Details
		New section has been added and remaining sections have been renumbered. **Section 10** Title of section has been updated. Details about click to call feature has been added. New screenshots have been added.
13	20/10/2022	**Section 13** Limit # 3 has been updated.
14	24/11/2022	**Section 10** Details about new default call parameter has been added.
15	05/07/2023	Legal notice has been updated. **Section 5.1** Details about bot user option has been added. **Section 5.7.2** Details about a text file has been added. Code snippet has been removed. **Section 12** New section about Bot User has been added. Remainig sections have been renumbered.
16	11/10/2023	Screenshots have been updated. **Section 10** New section about configuring objects has been added. Remaining sections have been renumbered. **Section 11** New section about configuration to bypass validation rules has been added. Remaining sections have been renumbered. **Section 12** New default parameters have been added with information about their configuration. **Section 16** New limitation related to CCD agent has been added. **Section 17** New section about troubleshooting has been added.
17	11/12/2023	**Section 12** New default parameter has been added with information about their configuration.
18	21/02/2024	**Section 12** New default parameter has been added with information about their configuration.
19	20/03/2024	**Section 5.3** Section has been removed due to redunduncy. Remaning sections have been renumbered. **Section 5.4** Section has been removed due to redunduncy. Remaning sections have been renumbered. New section about global call id field has been added. **Section 5.6** Section has been removed due to redunduncy. Remaning sections have been renumbered.
20	23/07/2024	**Section 9** Details about calling options & softphone dimensions have been added.

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Edition	Date	Changes / Comments / Details
21	25/11/2024	Section 5.5 New section about phone number in call logs has been added. Section 12 New default parameter has been added with information about their configuration. Section 15 Title of the section has been updated. New subsections have been added.
22	11/12/2024	Section 8 Title of the section has been updated. Screenshots have been updated. Section 14 New section about Session Settings has been added and rest of the sections have been renumbered.
23	27/03/2025	Legal notice has been updated. Section 15 New section about Enable Apex Class for User Profile has been added and rest of the sections have been renumbered.
24	18/06/2025	Section 5.1 A note related to call center paramters has been added. Section 8 Screenshot has been updated with CSP Settings checkboxes. Section 12 A note related to call center paramters has been added.
25	24/02/2026	Section 9 Title of the section has been updated. An important note related to configuring custom fields for different popup types has been added. Section 18 Migration process has been moved to new location in the document.

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2 Introduction

Rainbow CRM Bridge acts as a middleware that connects third party CRMs e.g. ServiceNow, MS Dynamics 365, Zoho etc. with ALE Rainbow. Rainbow CRM Bridge is hosted in ALE Cloud and works inside third-party CRMs as an integrated component.

The integrated version of Rainbow powered by Rainbow CPaaS APIs, eliminates the need of a separate desktop application and brings the power of Rainbow inside the everyday business applications like ServiceNow.

Rainbow CRM Bridge uses the CPaaS platform to pull Rainbow user details e.g. Contacts, Conversations and Bubbles. This enables the logged in user to receive Rainbow Calls, Office PBX calls and perform variety of actions including Audio and Video calls.

For more details on Rainbow CRM Bridge, please refer to the datasheet.

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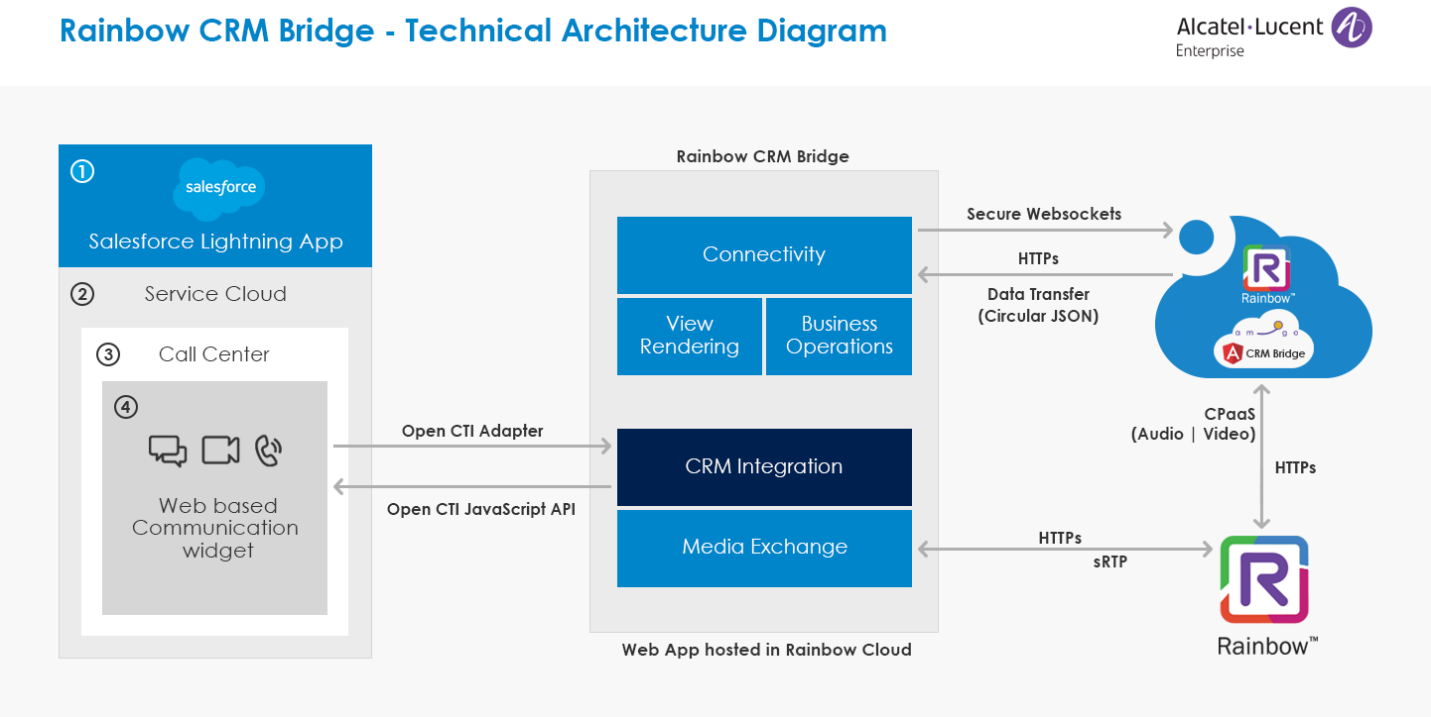
3 Architecture

The below diagram outlines a functional flow where Rainbow CRM Bridge application is acting as a central hub. One end is communicating with Rainbow Cloud using Rainbow WebSDK for different business operations like Rainbow user login, session handling, contacts management, conversations, Audio and Video calls etc. and the other end is bridging with Salesforce CRM, using Open CTI JavaScript API for 'Click To Dial' functionality and to retrieve customers/contacts information



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4 Rainbow Subscription & PBX Configuration

Before integrating Rainbow CRM Bridge with Salesforce, you must ensure that following configuration requirements related to telephone system are fulfilled. Integration with Salesforce CRM can be achieved without these configurations but they are vital for provisioning of telephony capabilities in Rainbow CRM Bridge.

4.1 *Equipment Configuration*

Rainbow CRM Bridge supports all available "Server Type" options such as OmniPCX Office (OXO) Connect, OmniPCX Enterprise (OXE) and 3rd Party PBXs. All supported telephone systems along with their supported versions are listed in the below table:

Telephone Systems	Supported Versions
OmniPCX Enterprise (OXE)	v12 or higher
OmniPCX Office (OXO) Connect	R3.x or higher
CISCO Unified Communication Manager (CUCM)	v9.x, 10.x, 11.x, 12.x
Mitel MiVoice	MiVoice 250
NEC	iS3000, iS4000
Asterisk	v11.21.1, v11.21.2, v11.21.3, v16.x, v17.x
OpenScape	OpenScape 4000

'Activate webRTC Gateway' option must be enabled if you intend to use Rainbow CRM Bridge application for VOIP calls. For more information on this, please refer to the following links:

https://support.openrainbow.com/hc/en-us/articles/360017561039-Manage-a-PBX-Equipment-Associated-to-a-Company

https://support.openrainbow.com/hc/en-us/articles/360019337180-WebRTC-gateway-installation-and-configuration-for-third-party-PBX

For OmniPCX Enterprise and OmniPCX Office Connect, CCCAgent application must be setup. However, for other telephone systems (CUCM, Mitel MiVoice, NEC and Asterisk), Rainbow CTI & Media Bridge application must be setup.

TAPI, CSTA, SIP Trunk and other PBX specific licenses are essential pre-requisite for setting up CCCAgent and Rainbow CTI & Media Bridge application. Please check with your telephone system vendor for licenses status and their activation.

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5 Setting Up Integration with SalesForce CRM

5.1 *Configuration file for Lightning mode*

The code required to configure Lightening mode is available separately in the txt file titled LightModeConfiguration. Copy the code from that txt file and save it as “callCenterRainbow.xml”. Please make the following updates in the code:

- Specify in the options “**CTI AdapterURL**” and “**CTI standby AdapterURL**”, the url of the connector provided by ALE.
- Specify in the option “**Salesforce Search Object**”, the Salesforce object used for the search. The possible values are:
  - Contact,Account,Lead
- Specify in the option “**Salesforce Create Object**”, the Salesforce object used for create record if record is found. The possible values are:
  - Account
  - Contact
- Specify in the option “**Salesforce Search by using CorrelatorData**”, if the search uses the correlator. If the result is empty, the phone number is used.
- Specify in the option "**Outside Prefix**", the prefix used to make the call from the click-to-call.
- Specify in the option “**Number of digits for internal call**”, the maximal number of digits for internal call.
- Specify in the option **“Number of results to display search link”**, the number of found objects with the calling /called number.
- Specify in the option “**Allow user to modify parameters**”, if the user can modify the RainbowConnecter properties
- Specify in the option “**Default parameters**”, the default parameters for the user if the user doesn’t have value in RainbowConnectorProfile field.
- Specify in the option “**Allow user to answer call by clicking in the notification**”, if the user can answer call by clicking on the web notification
- Specify in the option **“Timeout in seconds for web notification**”, the duration to display the web notification. 0 means that the web notification is not displayed
- Specify in the option **“Activate SSO mode**” the authentication mode to be used. Set to true if Single Sign On is used. Default value is false.
- Specify in the option **“Display automatically the search dialog**”, if the Salesforce Search is displayed for 0 and multiple results.
- Specify a valid email address of BOT user in the option **“BOT Email”**

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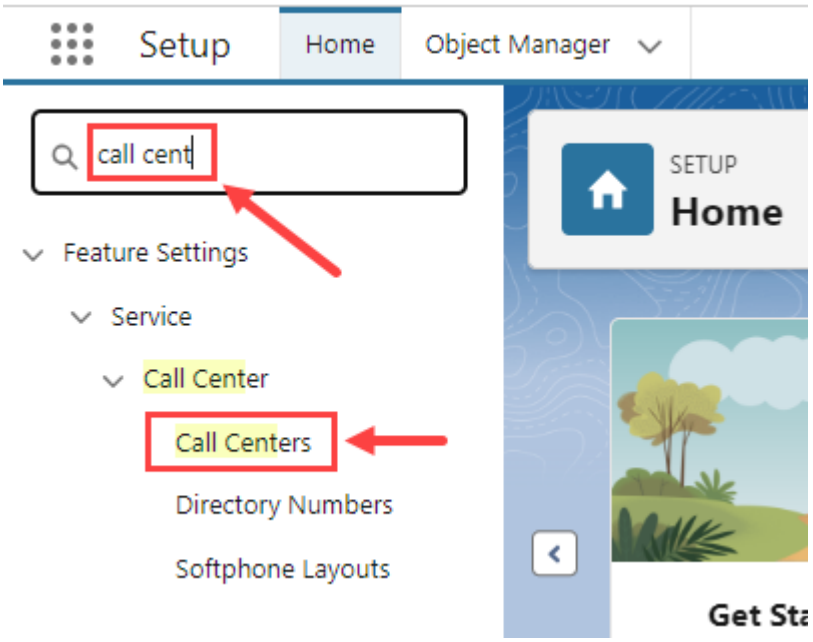
Note: Additional parameters may be introduced in Call Centers in future updates. These parameters can be manually configured, or users can export and import the latest callCenterRainbow.xml file to ensure all new parameters are included.

5.2 *Customize Call Centers Object*

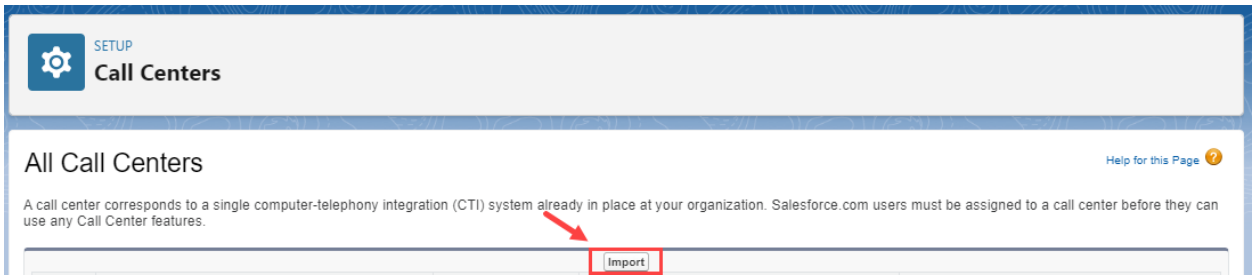
This configuration of Salesforce is an example, and must be adapted according to the customer configuration.

From Salesforce / Setup page, search Call Centers.



5.2.1 Import Configuration File

Once selected, click import on the right frame and select XML file created in section Configuration File.



Result should look like:

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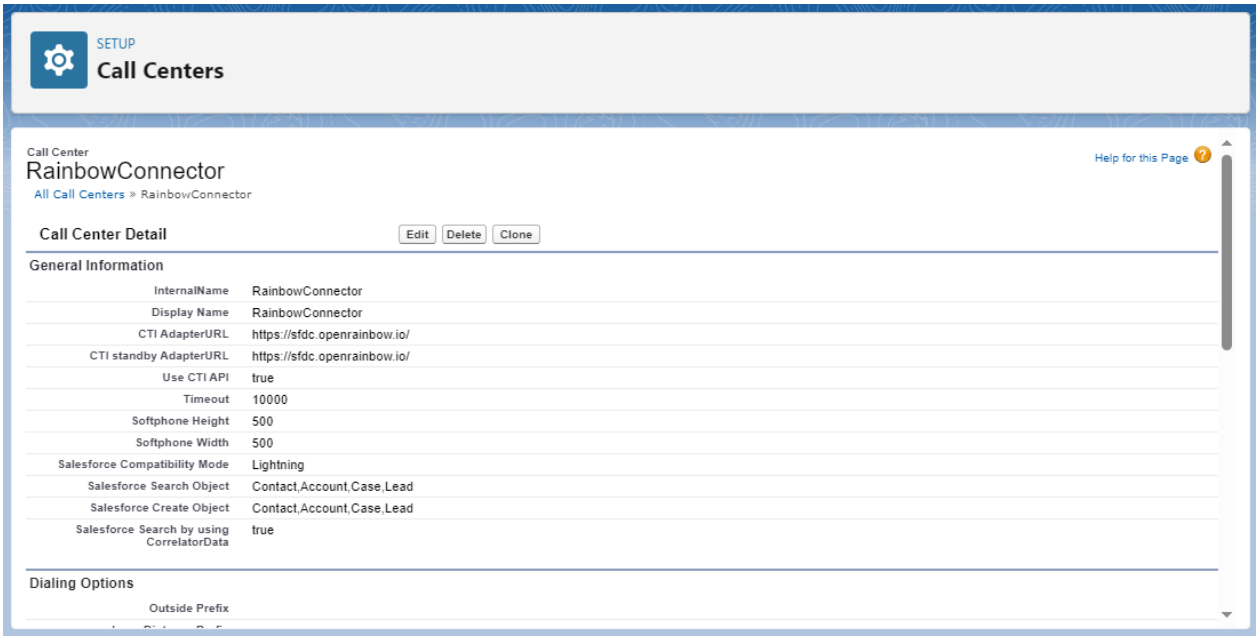


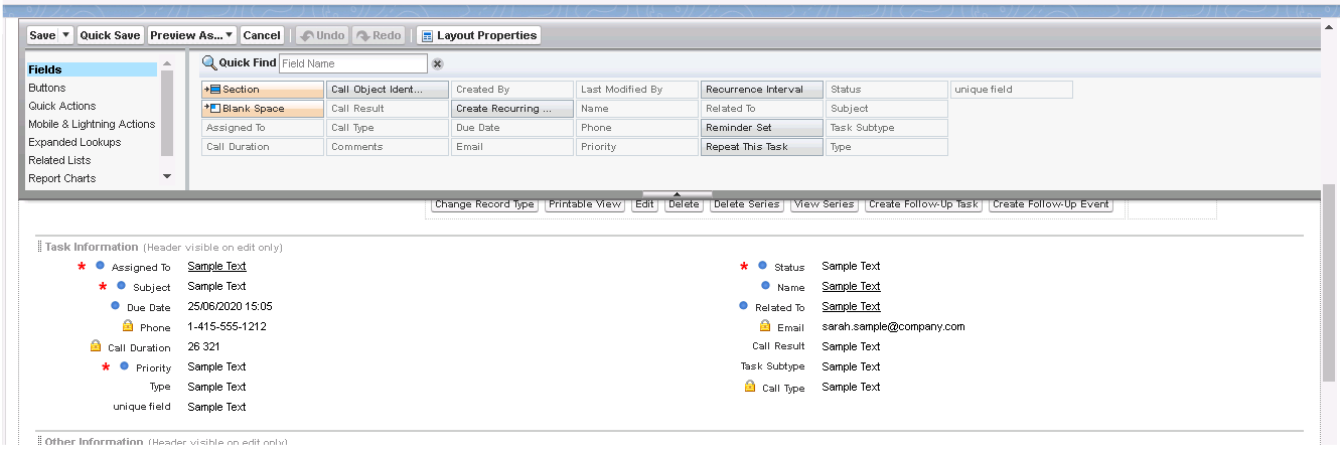
5.2.2 Call Centers Users

In the Call Centers Users section, add the Salesforce users for whom the connector must be available.

5.3 *Customize Task with fields Call Duration / Call Result / Call Type for task / Call Object Identifier for call log activity*

From Salesforce / Setup page, search **Object Manager/Task**

Drag and drop the fields Call Duration, Call Result, Call Type, Call Object Identifier from the task layout to the task information.



5.4 *Customize object with a field GlobalCallID to save the Global Call ID*

IMPORTANT!! Below mentioned configuration changes are optional and should only be followed if you want to see Global Call ID information in call logs.

1. From Salesforce / Setup page, search **Object Manager** as shown below:

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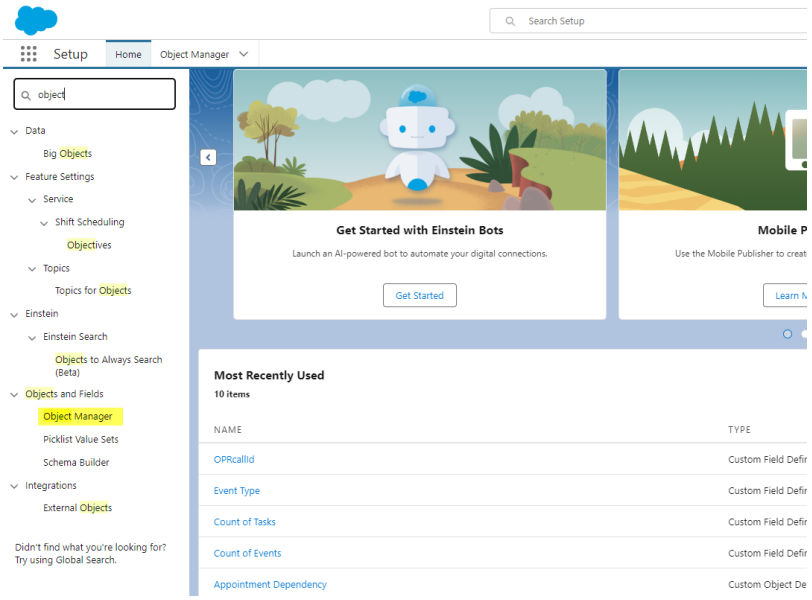
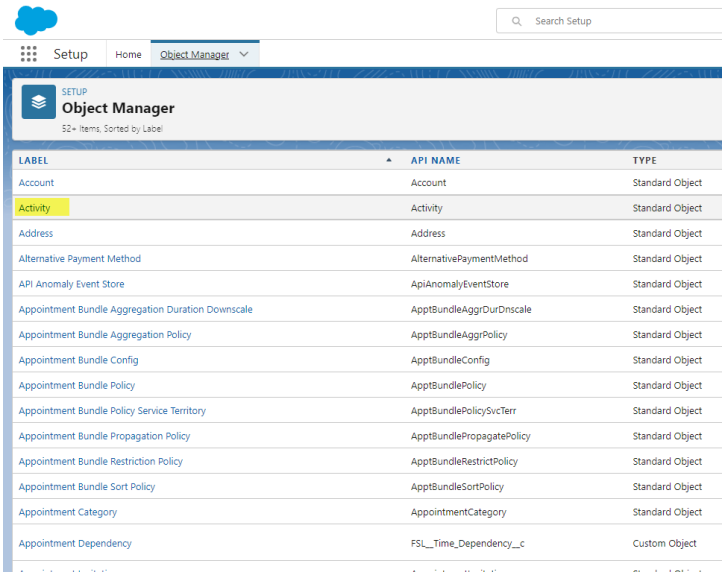
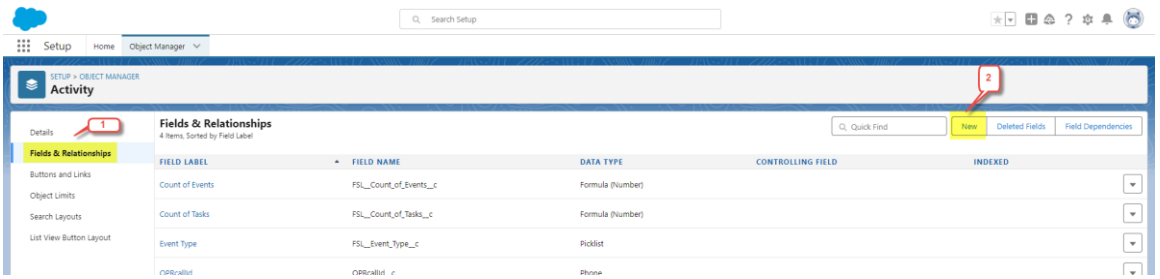


2. On the **Object Manager** screen, select **Activity** option as shown below:



3. On the **Activity** screen, select **Fields & Relationships** option from the left-hand menu and then click on **New** tab as shown below:



4. Select **Text** option and click on **Next** button as shown below:

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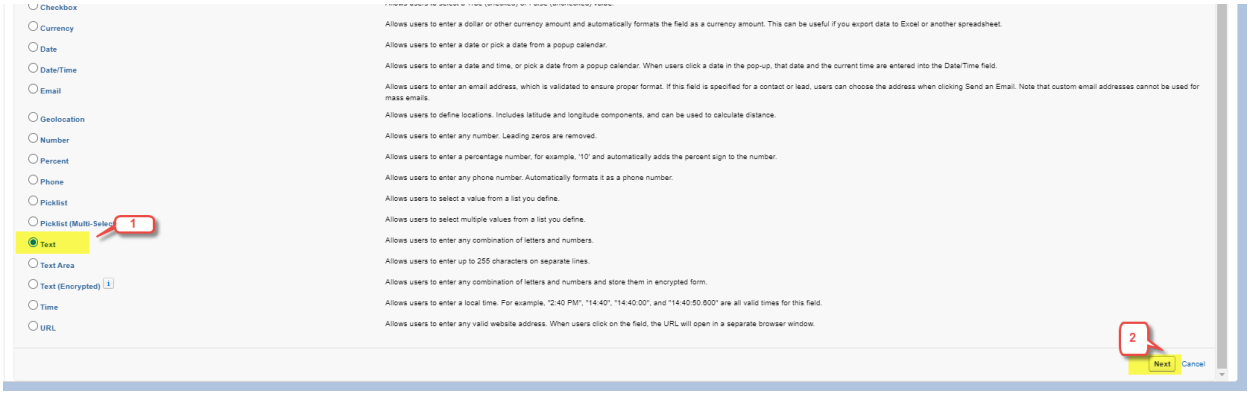
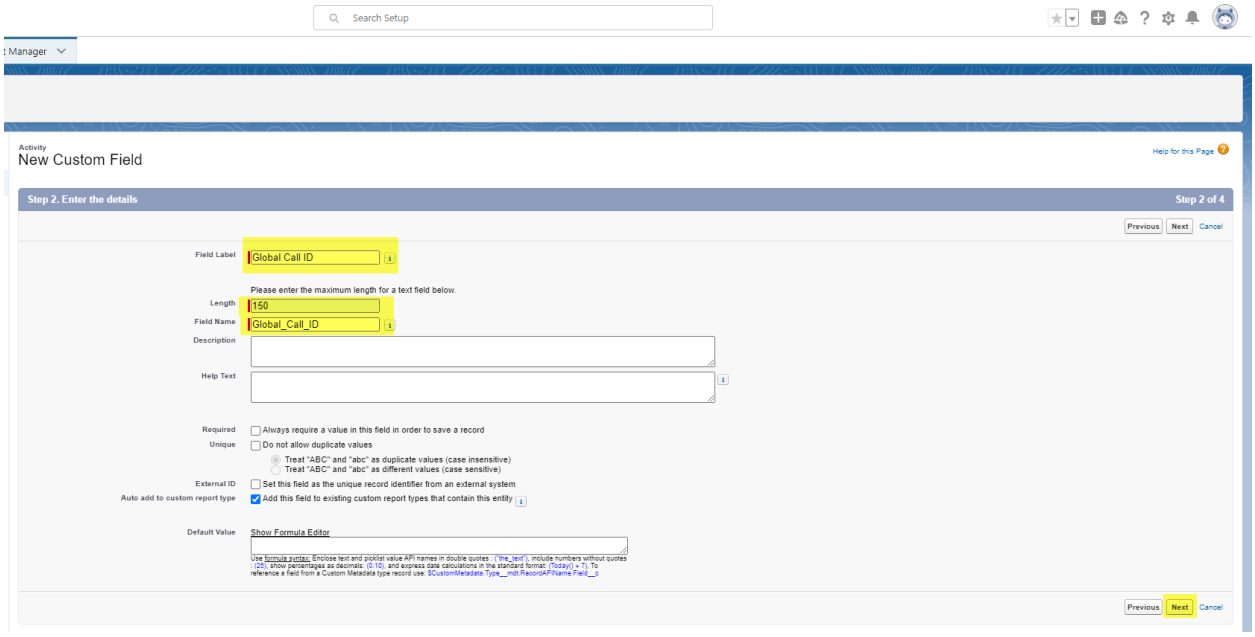


5. On the **New Custom Field** page enter following values in respective fields:

   Field Label: Global Call ID
   Length: 150
   Field Name: Global_Call_ID

   Once done, click on the **Next** tab.



6. On the next page click on the **Next** button as shown below:

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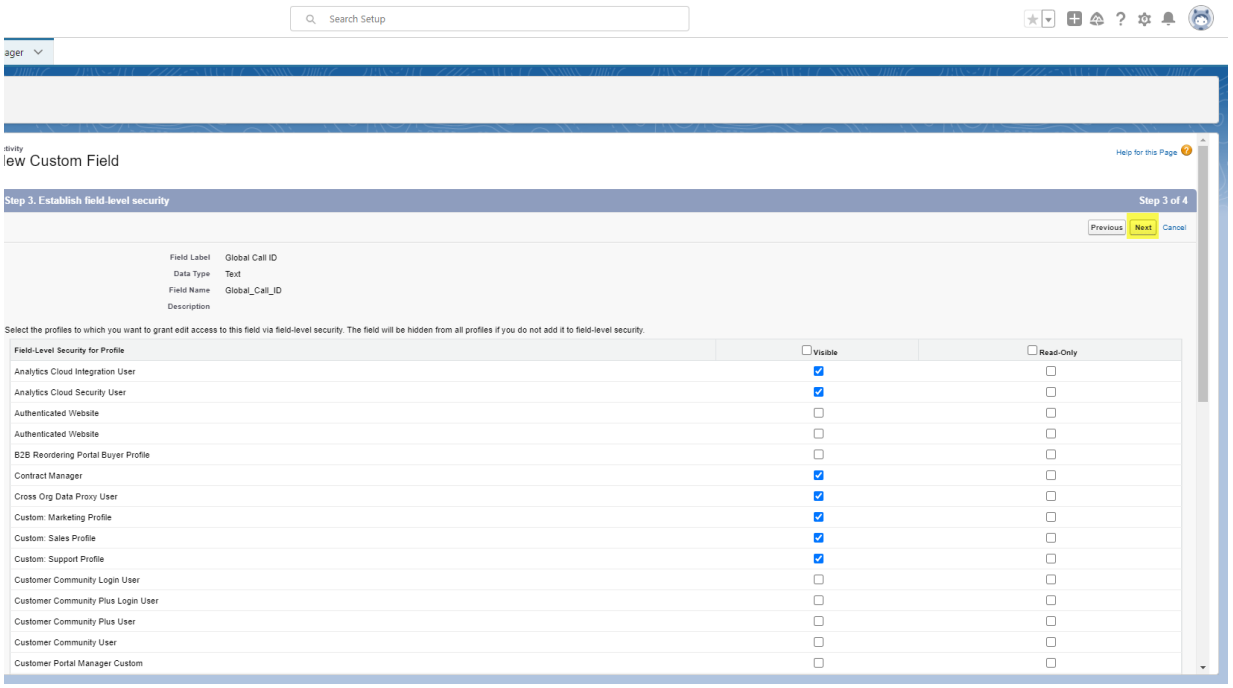
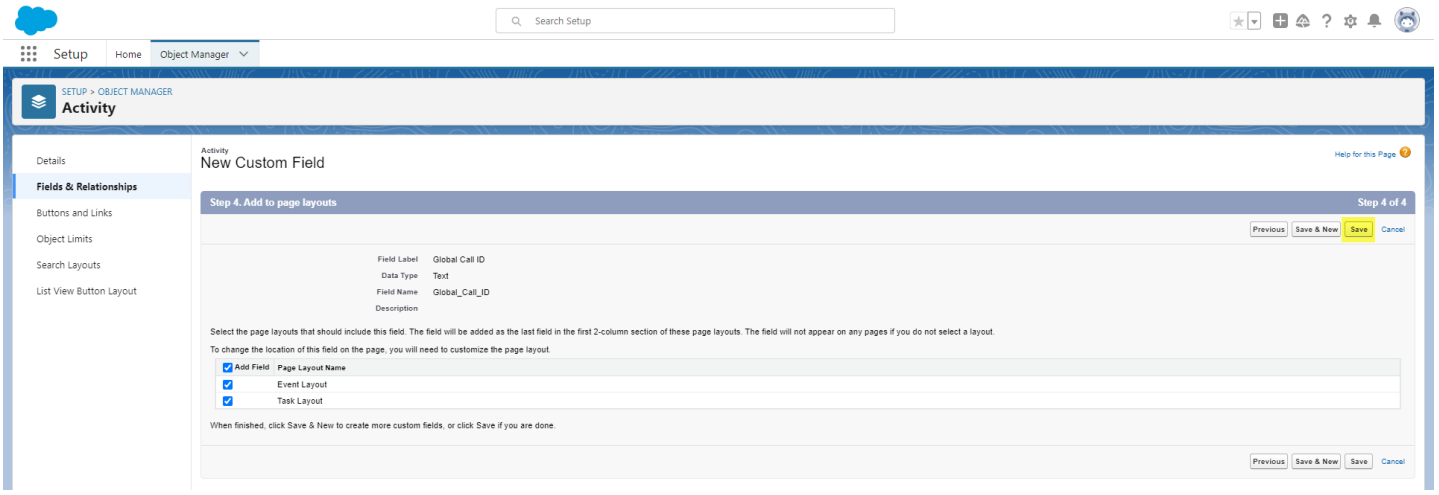


7. On the next page, click on **Save** button as shown below:



After the above configuration changes have been made, Global Call ID will be available in call logs as highlighted below:

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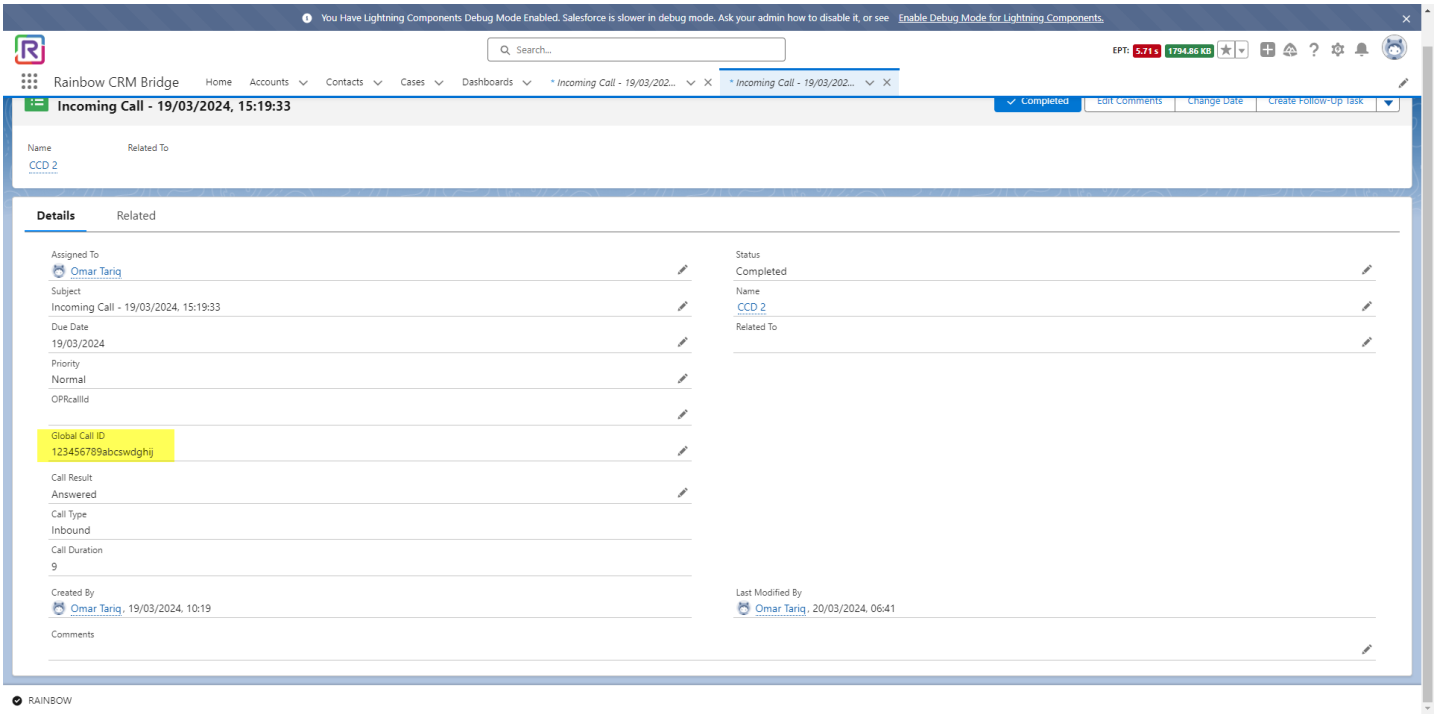
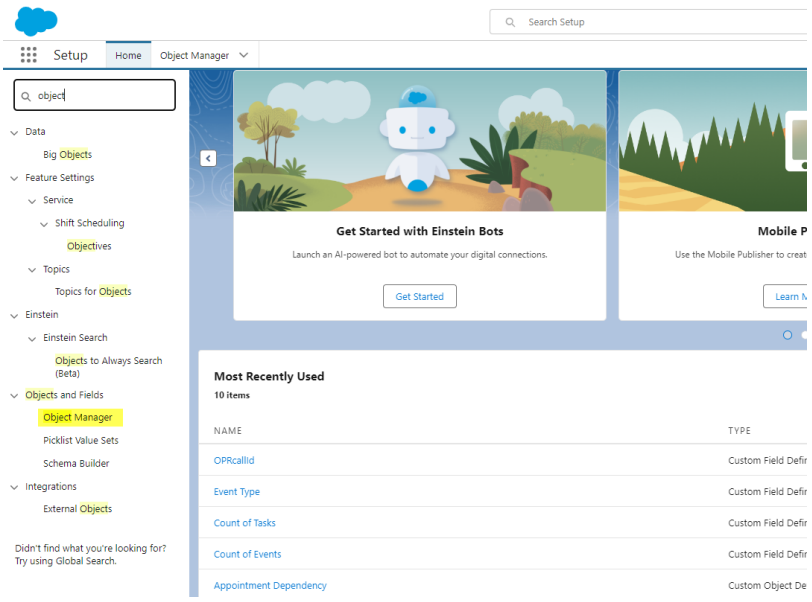


5.5 *Customize object to save Phone number in call logs*

IMPORTANT!! Below mentioned configuration changes are optional and should only be followed if you want to enter phone number in the call logs.

1. From Salesforce / Setup page, search **Object Manager** as shown below:



2. On the **Object Manager** screen, select **Activity** option as shown below:

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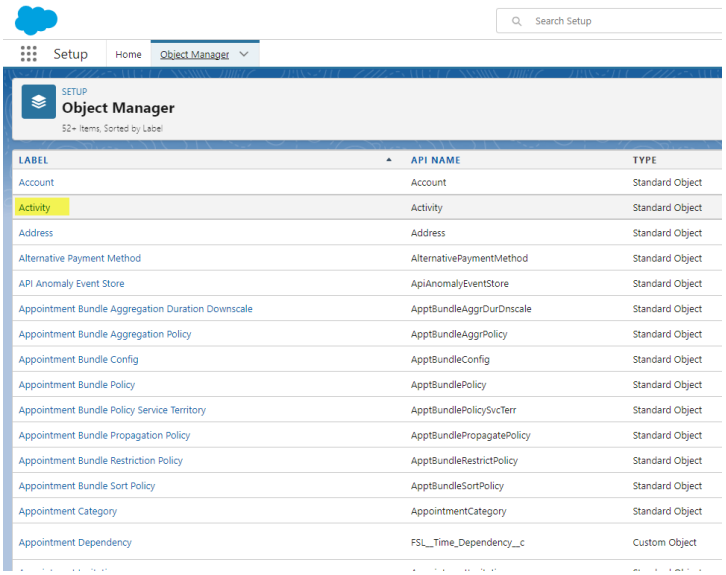
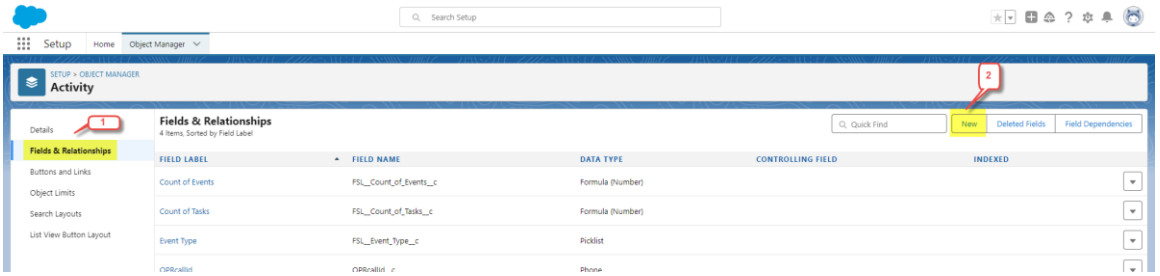
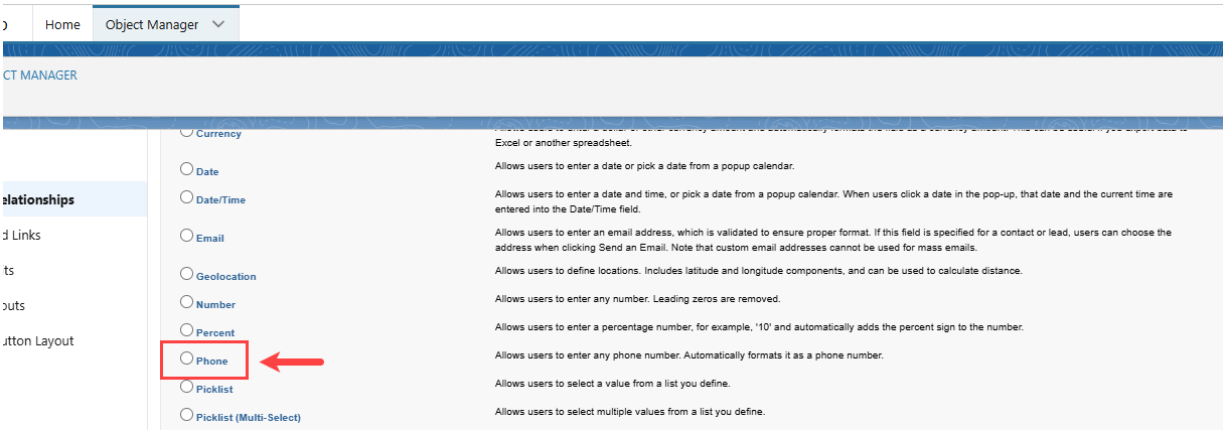


3. On the **Activity** screen, select **Fields & Relationships** option from the left-hand menu and then click on **New** tab as shown below:



4. Select **Phone** option and click on **Next** button as shown below:



5. On the **New Custom Field** page enter following values in respective fields:

   Field Label: numbertask
   Field Name: numbertask

   Once done, click on the **Next** tab.

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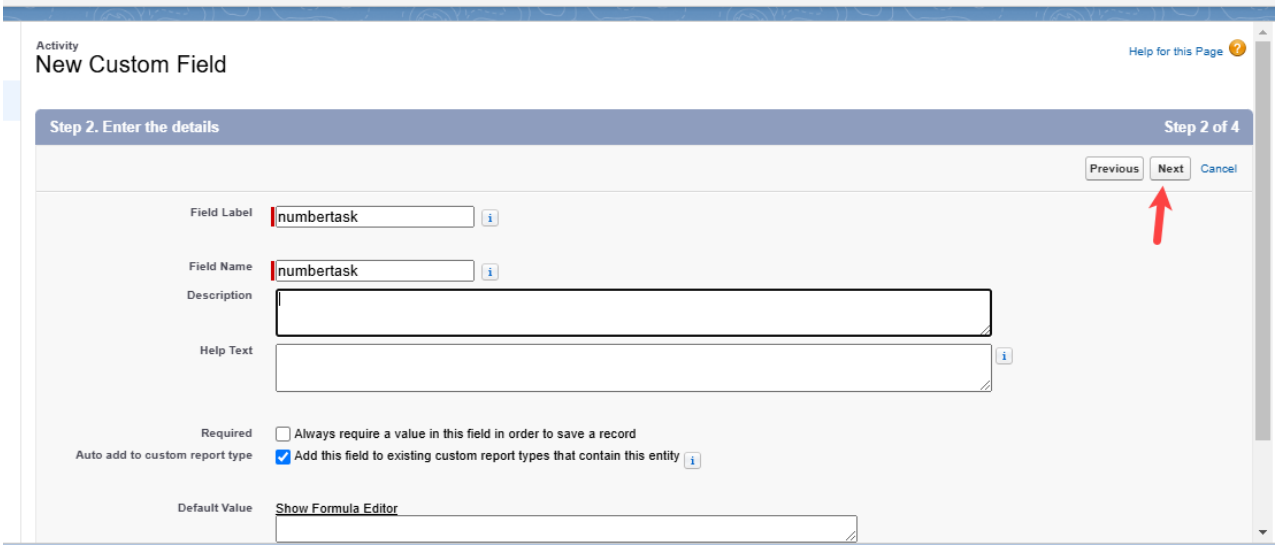
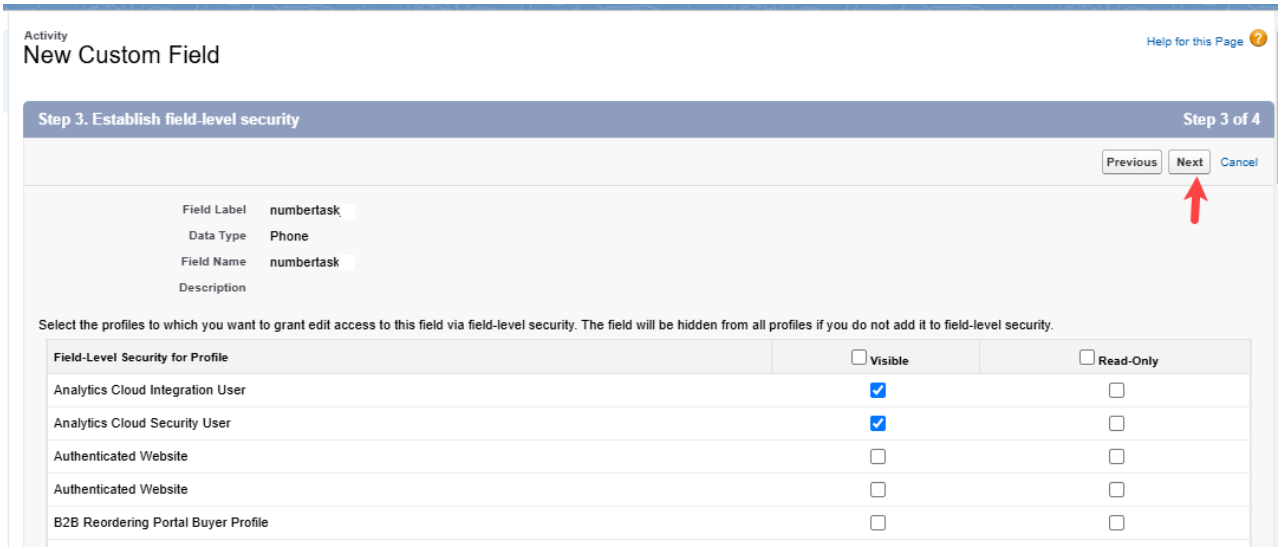
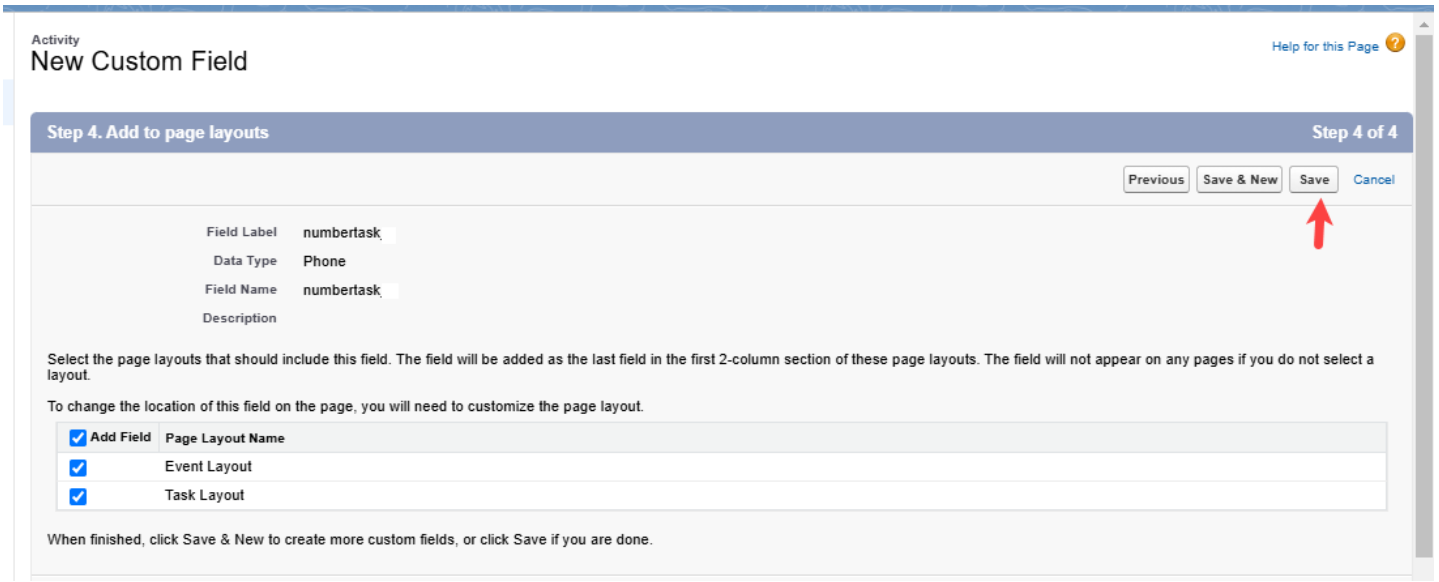


6. On the next page, click on the **Next** button as shown below:



7. On the next page, click on **Save** button as shown below:



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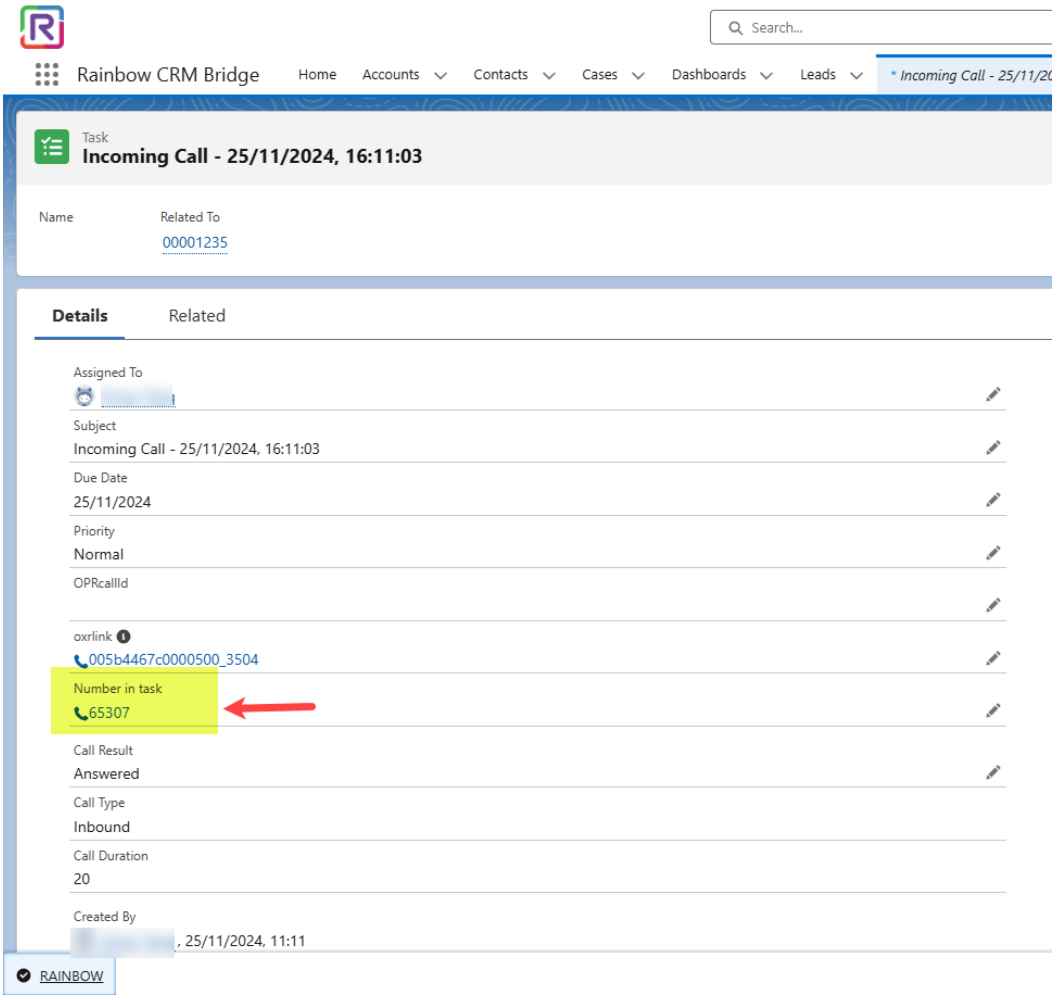
After the above configuration changes have been made, phone number will be available in call logs as highlighted below:



5.6 *Apex Classes*

The connector requires some functions to perform the search in the Salesforce objects. Declaring Apex Classes as below is mandatory.

IMPORTANT!! *The users that will use the connector should have their profiles allowed to use the APEX classes.*

From Salesforce / Setup page, search **Apex Classes**.

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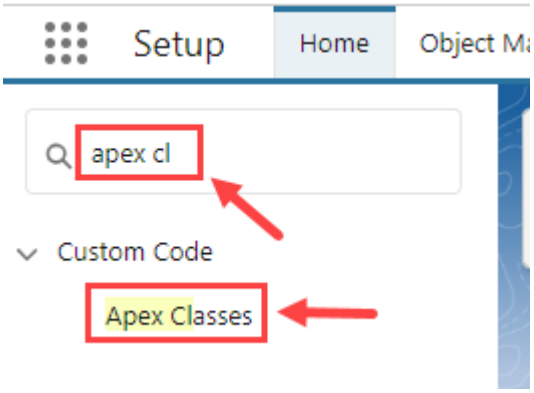
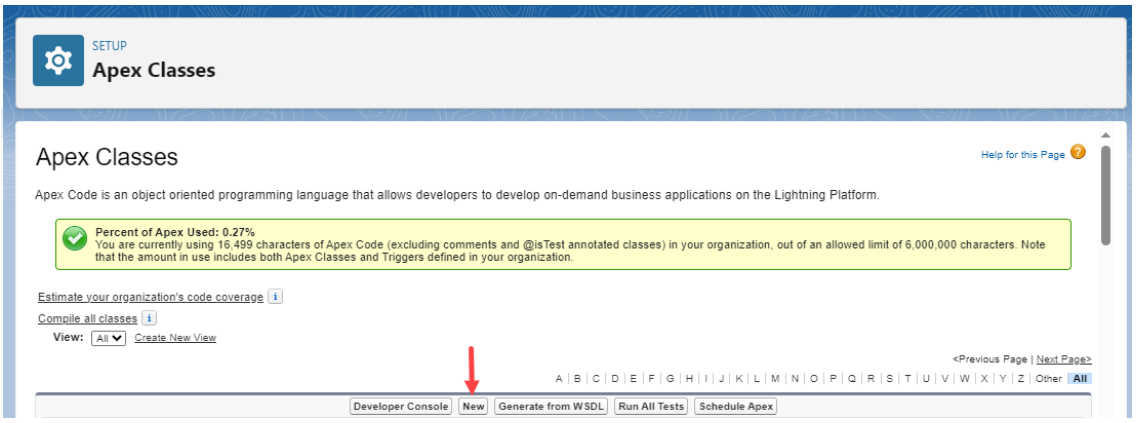


5.6.1 RainbowConnector Class

Click on the **New** button as highlighted below and insert the RainbowConnector class below:



The code for Apex class is available separately in the txt file titled RainbowConnectorApexClass.

Click on the **Security** button and select the appropriated profiles for instance:
(This configuration is an example, and must be adapted with the customer configuration)

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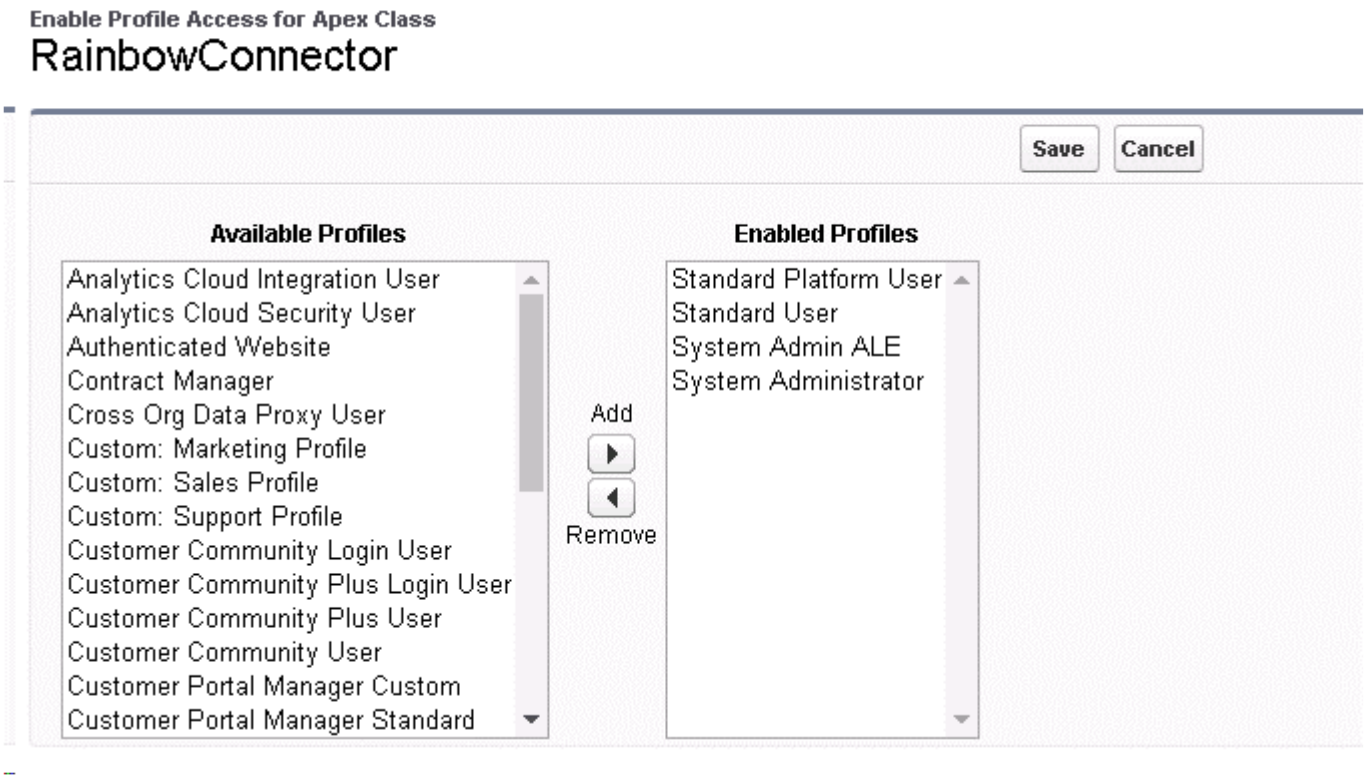
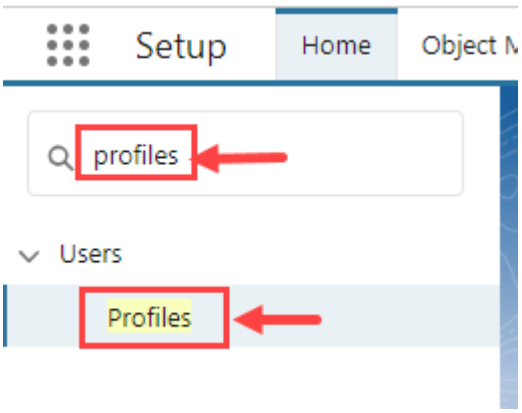


NB: Starting from Salesforce Spring21 edition, the menu to change the profile access for Apex classes has changed:

From Salesforce / Setup page, search **Profiles** as shown below:



Click on **Apex Class Access**

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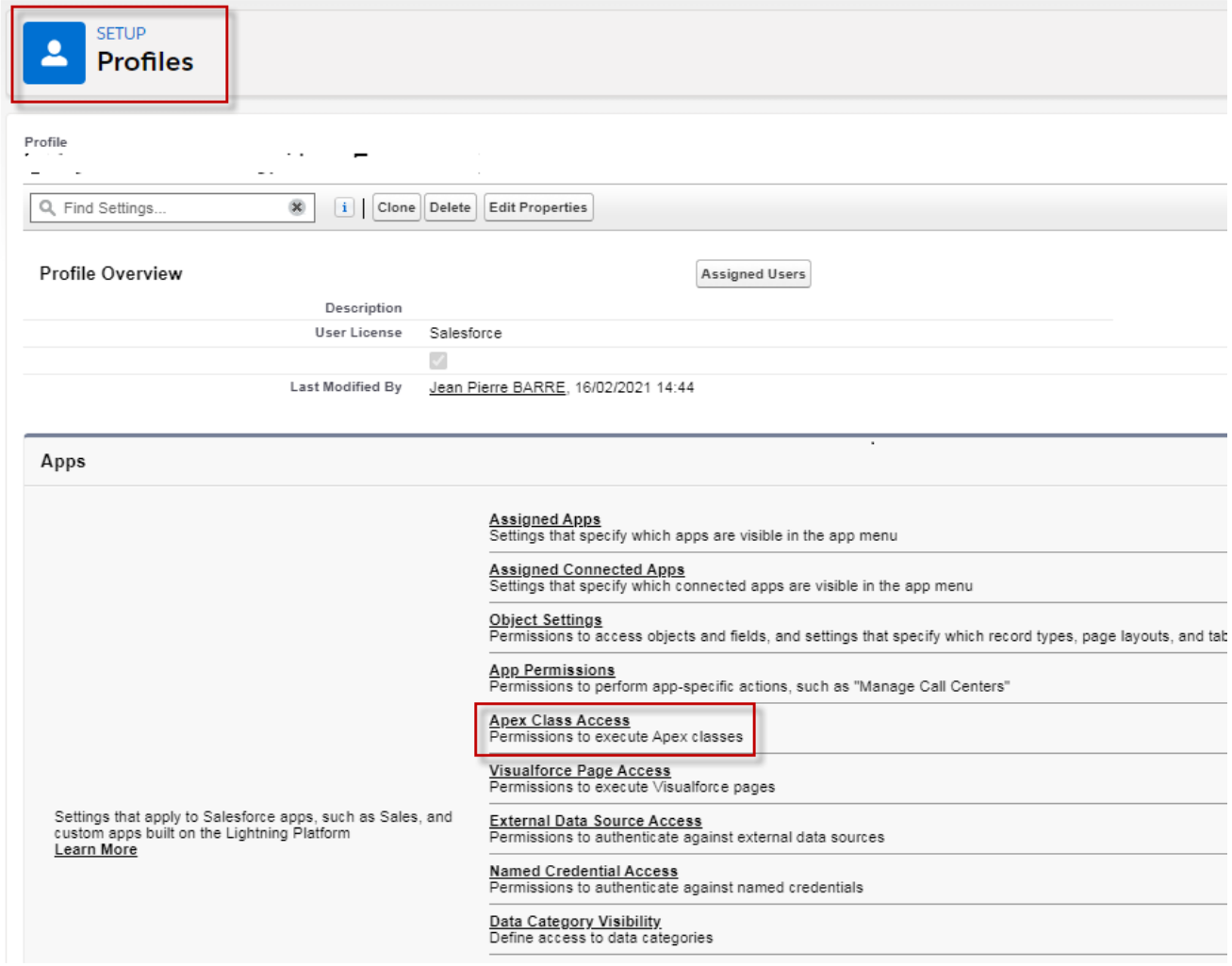
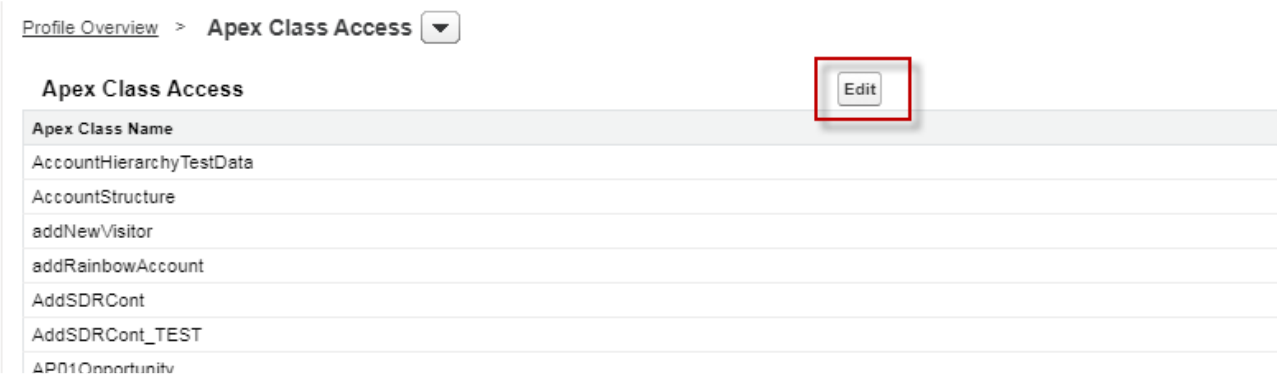


Then click **Edit**



5.6.2 RainbowConnector Test Class

The code for Test class is available separately in the txt file titled RainbowConnectorTestClass. Click on the **New** Button and insert the code from the above-mentioned txt file into it.

Click on **Save** to apply your modifications.

Result should look like:

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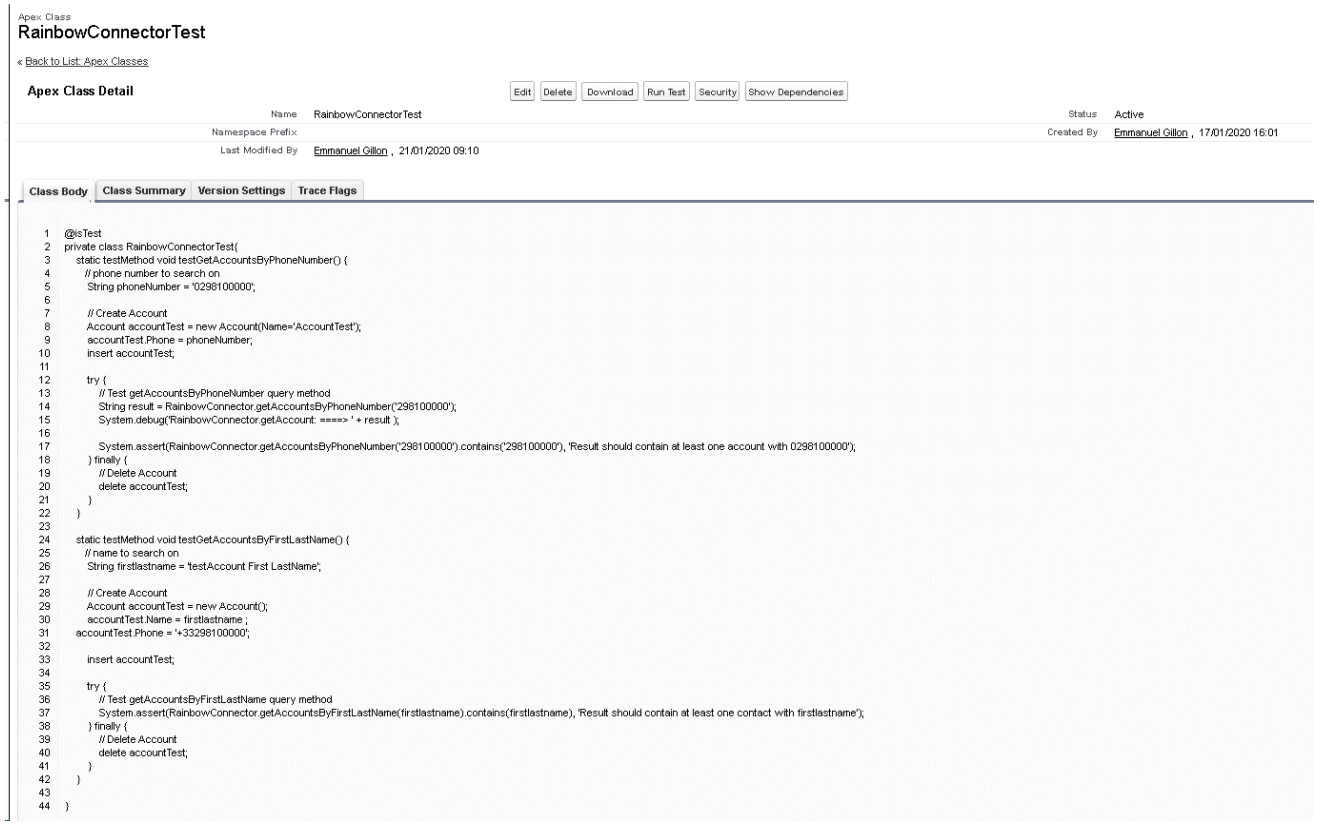
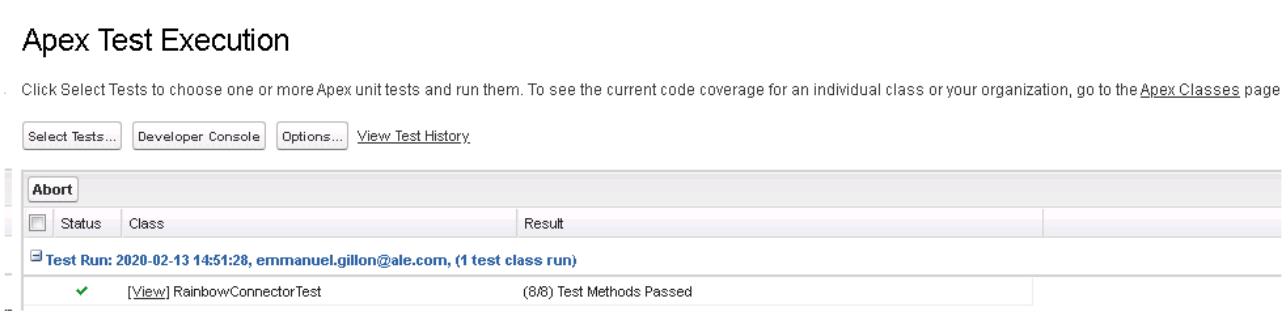


Click on the **Run Test** button:



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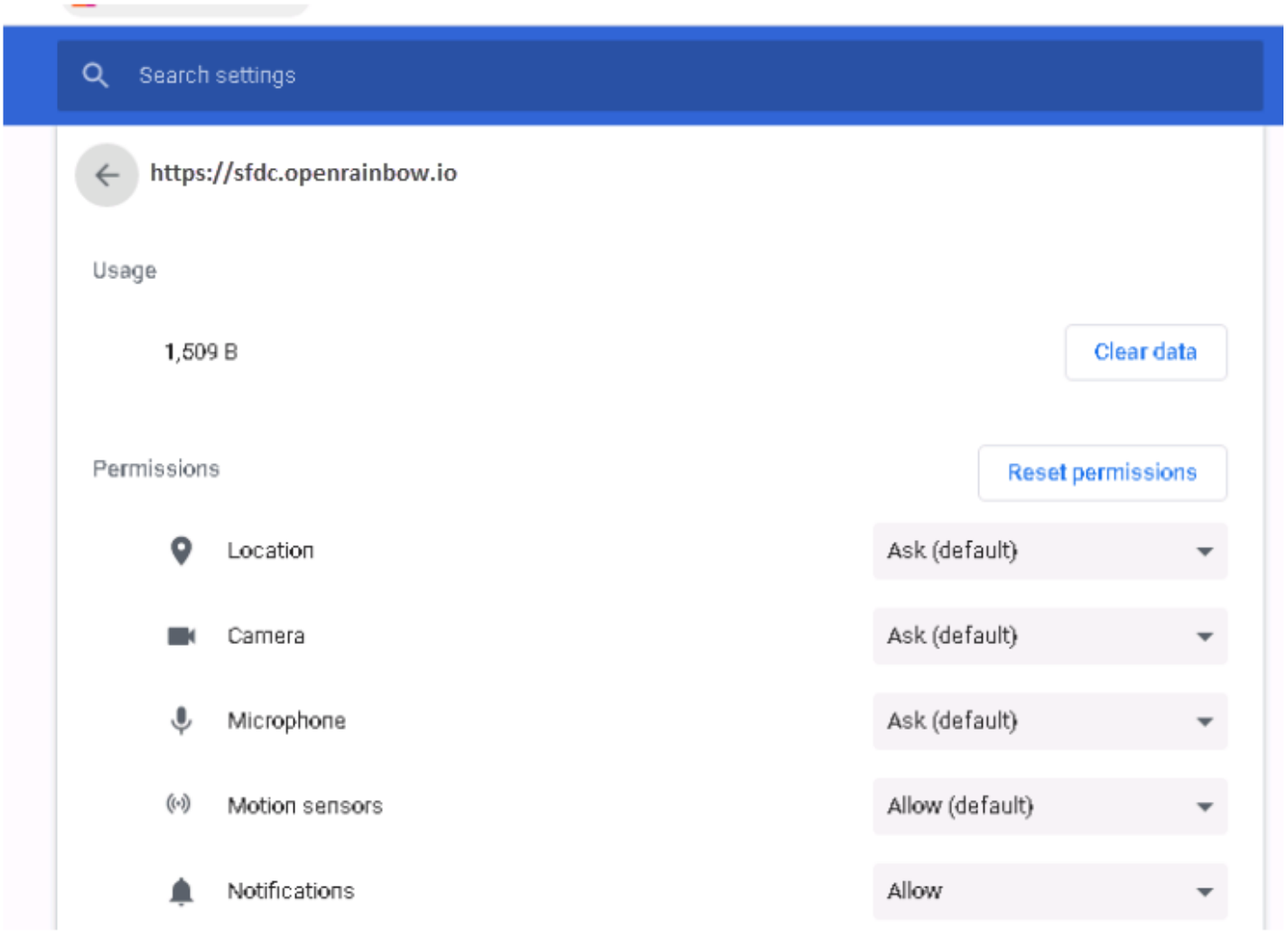
6 Chrome Configuration for web notification

Depending on your actual security settings, it could be necessary to allow notifications for both Salesforce and the connector itself.

To do it, open Chrome settings, search for “notifications”
In the “Allow” add:

- the URL of the connector provided by ALE and used in Configuration file
- the URL of Salesforce.



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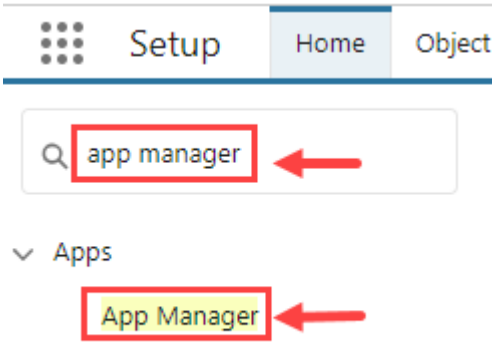
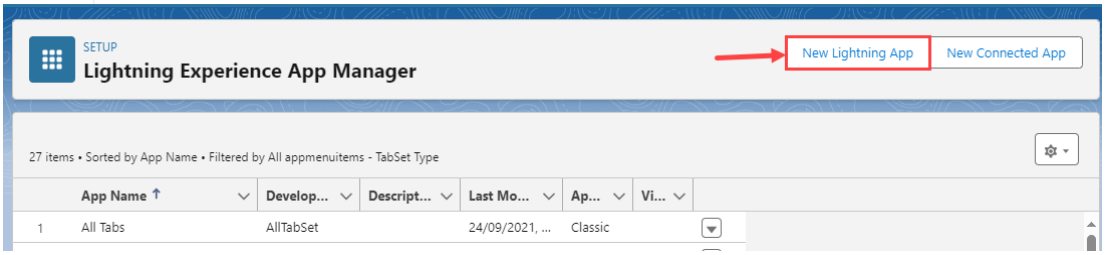
7 Salesforce App

This section is applicable for Lightning platform only and is necessary only if you want to deploy the Rainbow Connector in a dedicated Salesforce application:

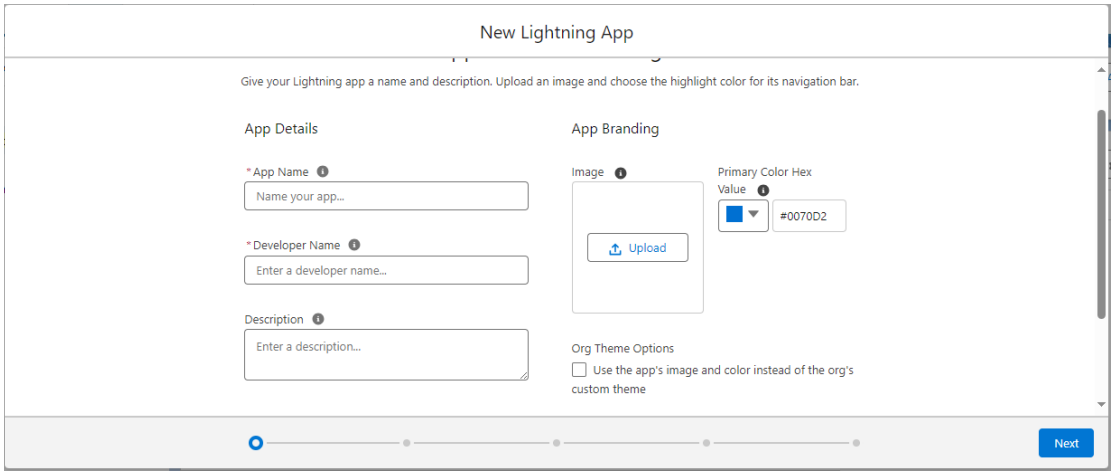
1. From Salesforce / Setup page, search **App Manager**



2. Select "New Lightning App" as shown below:



Following screen is displayed:



3. Add an "App Name" and an optional logo.

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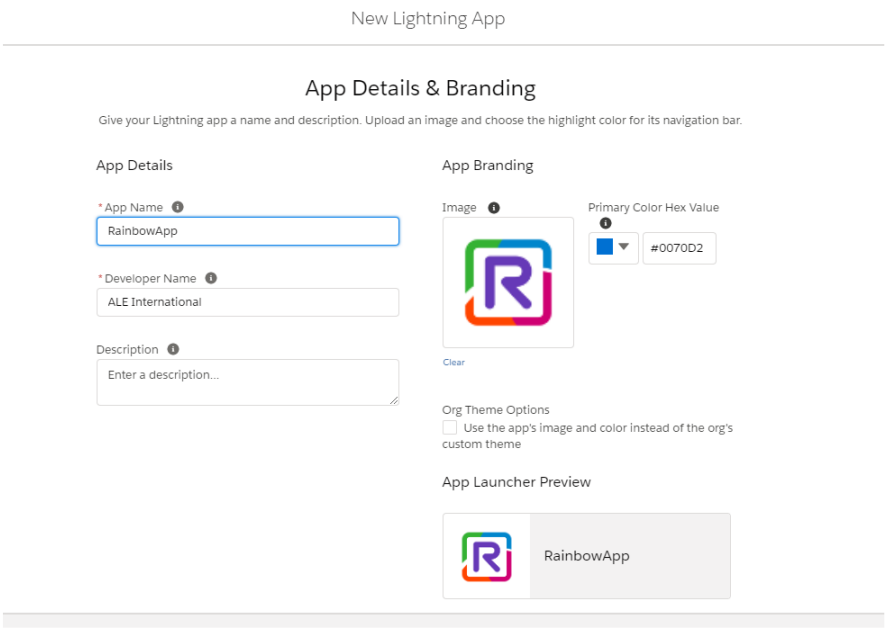
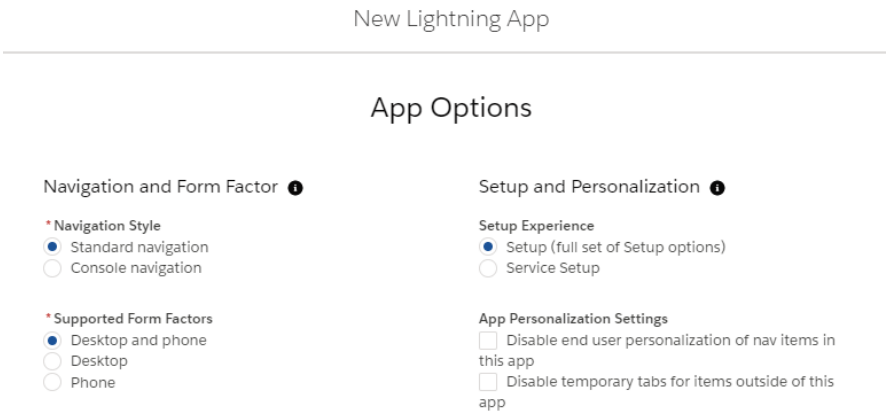


4. In App options, select “Standard navigation” or “Console navigation”



5. In Utility items, add Utility item
6. Select Open CTI Softphone

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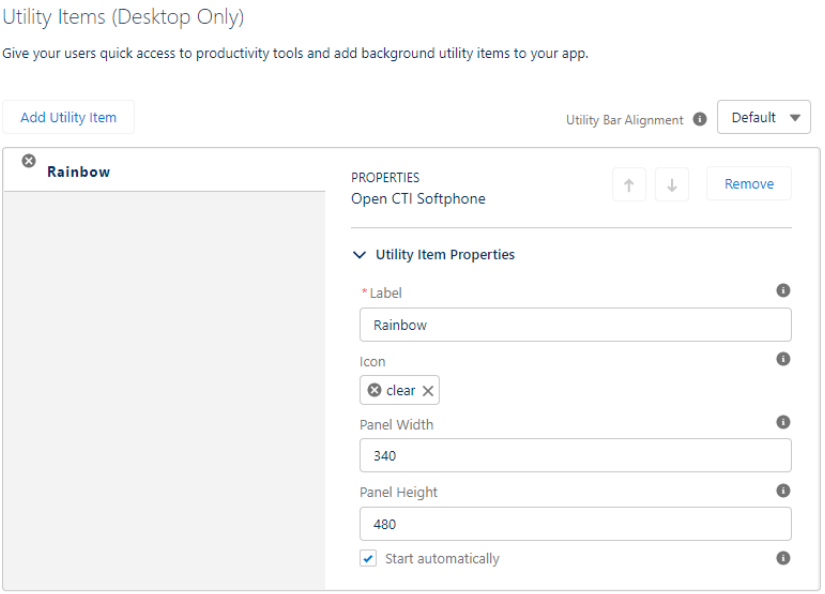
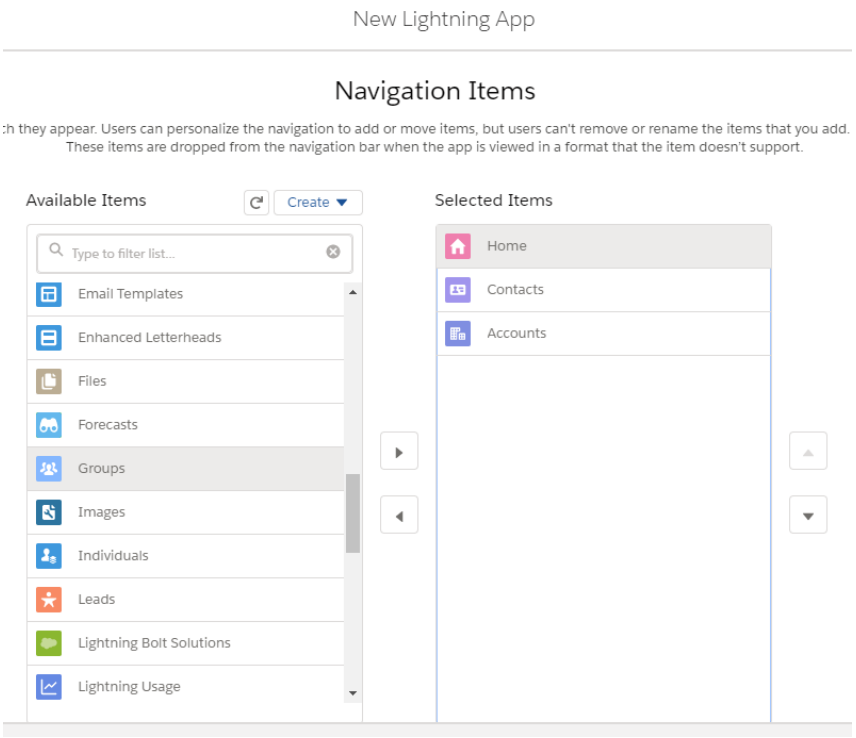


7. In Navigation Items, add items you need.
   Contacts is mandatory for the connector to perform search on contacts.
   Accounts is mandatory for the connector to perform search on accounts.



8. In User Profiles section, choose the user profiles that can access this app

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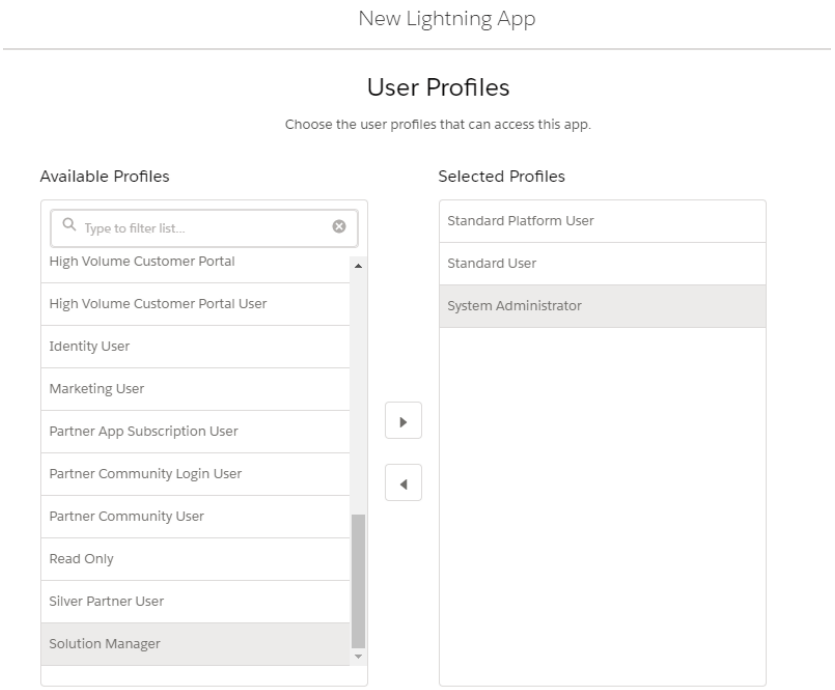
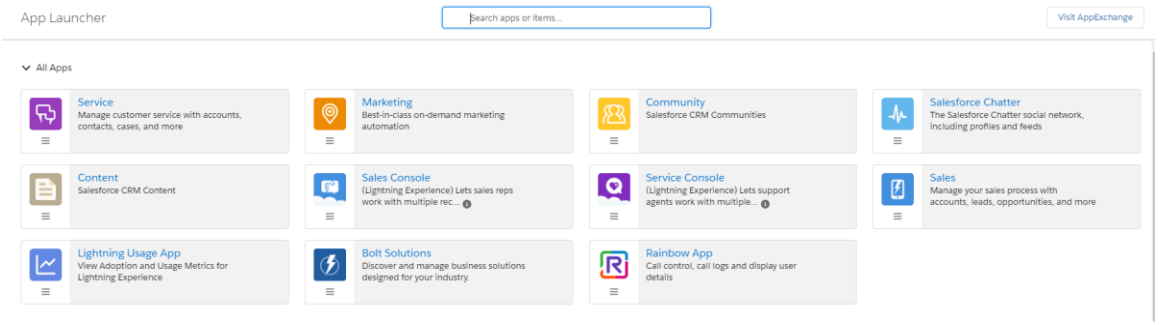


9. When done, your new app will be displayed in the App Launcher



The connector is displayed like this:

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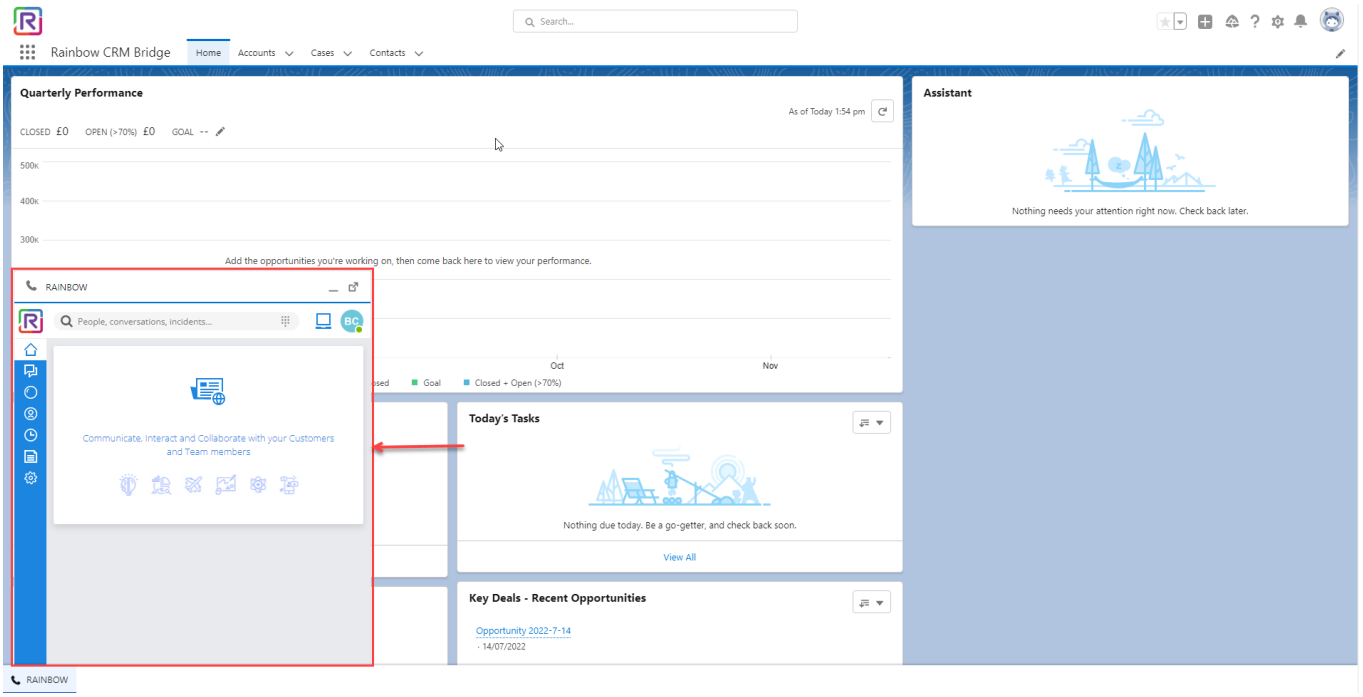

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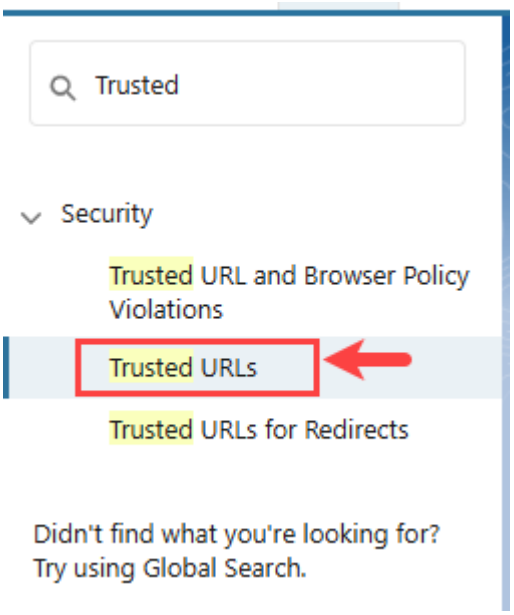
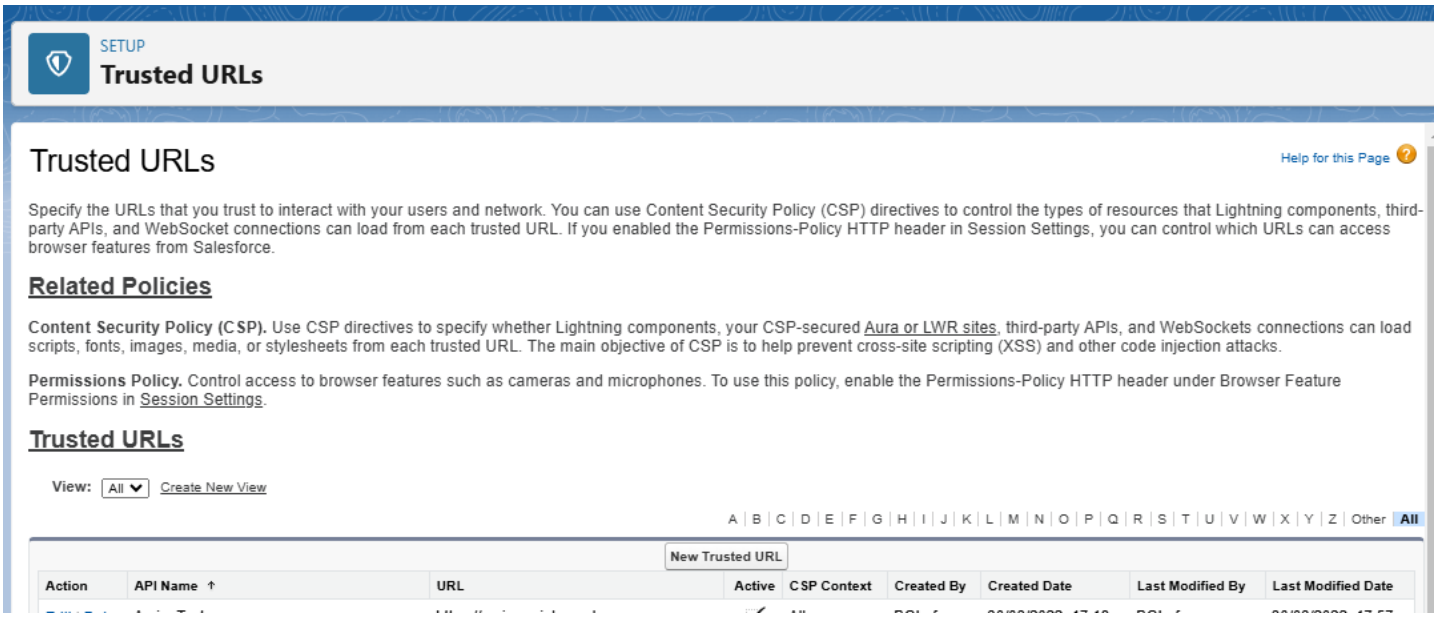
8 Create Trusted URLs

In order to create a trusted URL in Salesforce CRM for Rainbow Connector, please Search Trusted URLs in the **Quick Find** as shown below



Once you click on Trusted URLs, following screen is displayed:



Click on **New Trusted URL** button as highlighted below:

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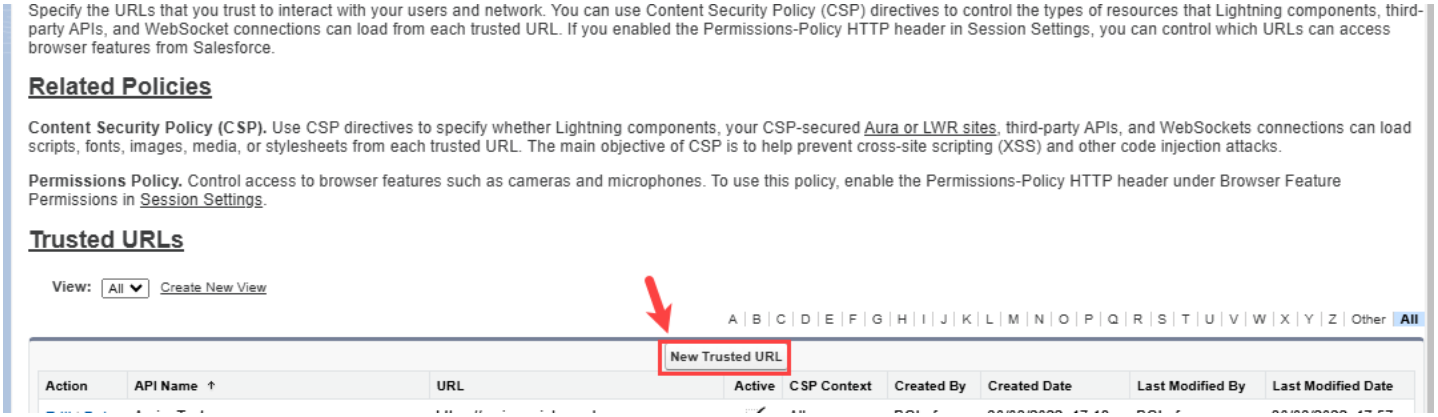
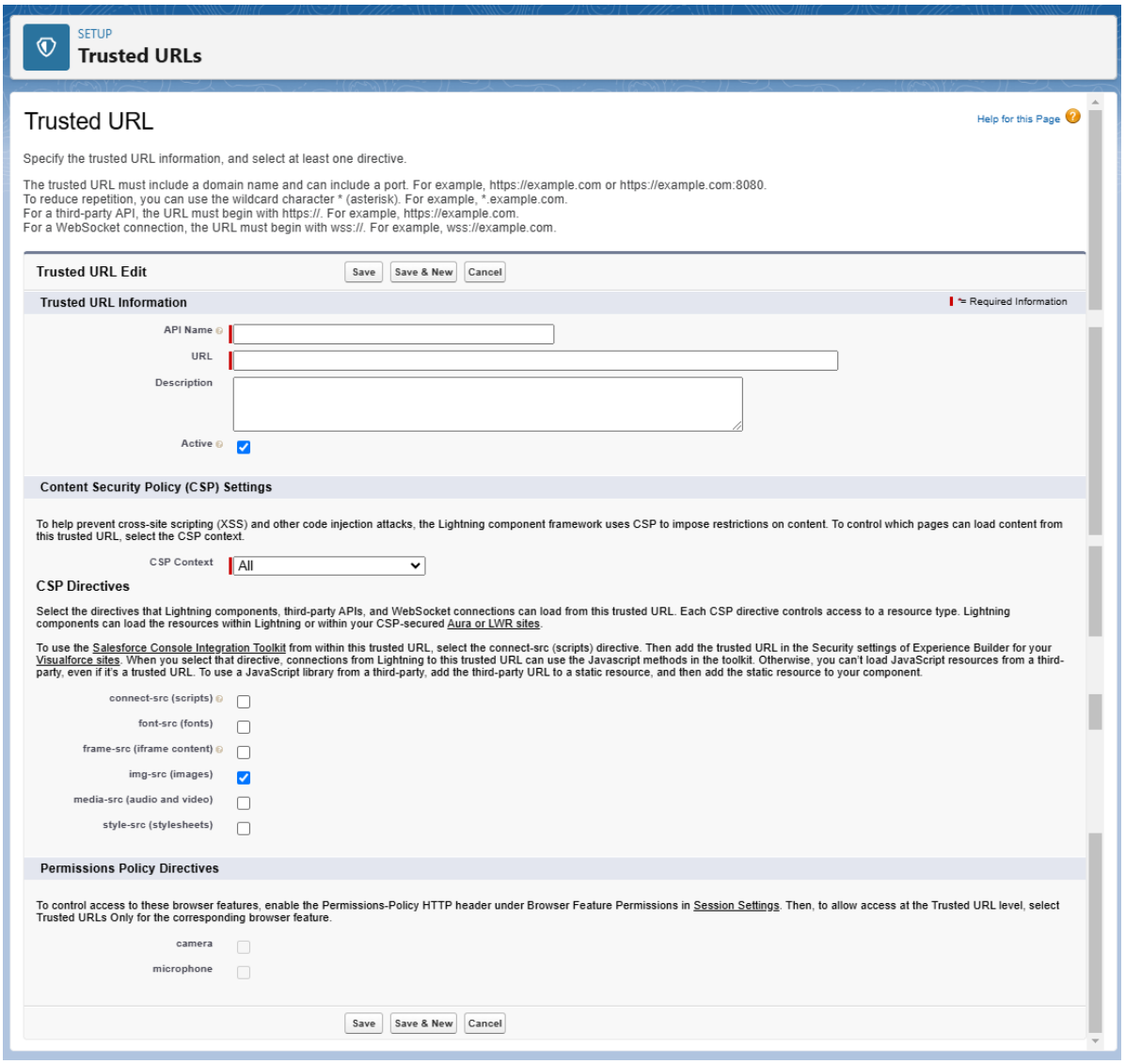


Following screen will be displayed:



Please enter RainbowConnectorSite as API Name, https://sfdc.openrainbow.io as URL and make sure to check all the boxes in the CSP Settings section as highlighted below:

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Once you have made the necessary configuration according to above screenshot, please press Save button.

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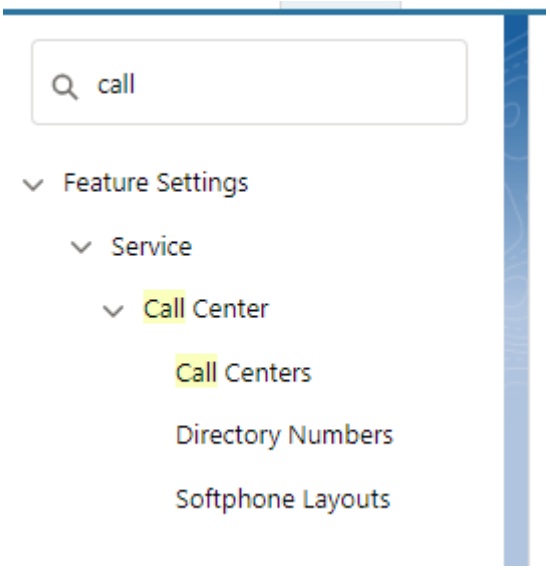
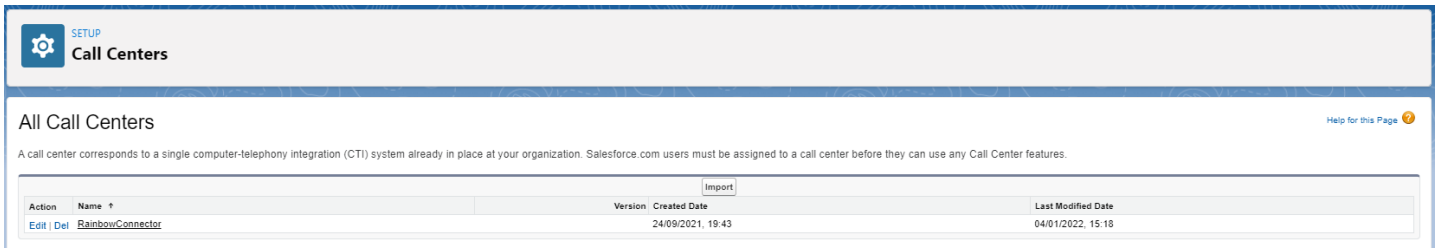
9 Configuring Calling Options

In order to configure calling options, follow the steps listed below:

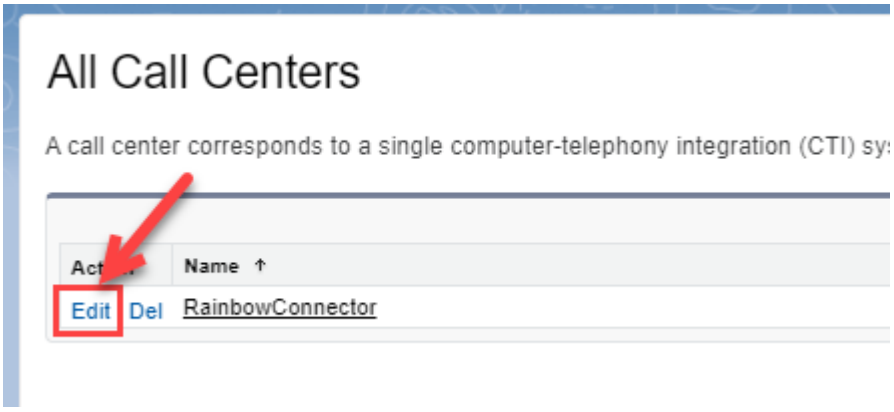
1. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:



Once you click on Call Centers, following screen is displayed:



2. Click on **Edit** as highlighted below:



Following screen will be displayed:

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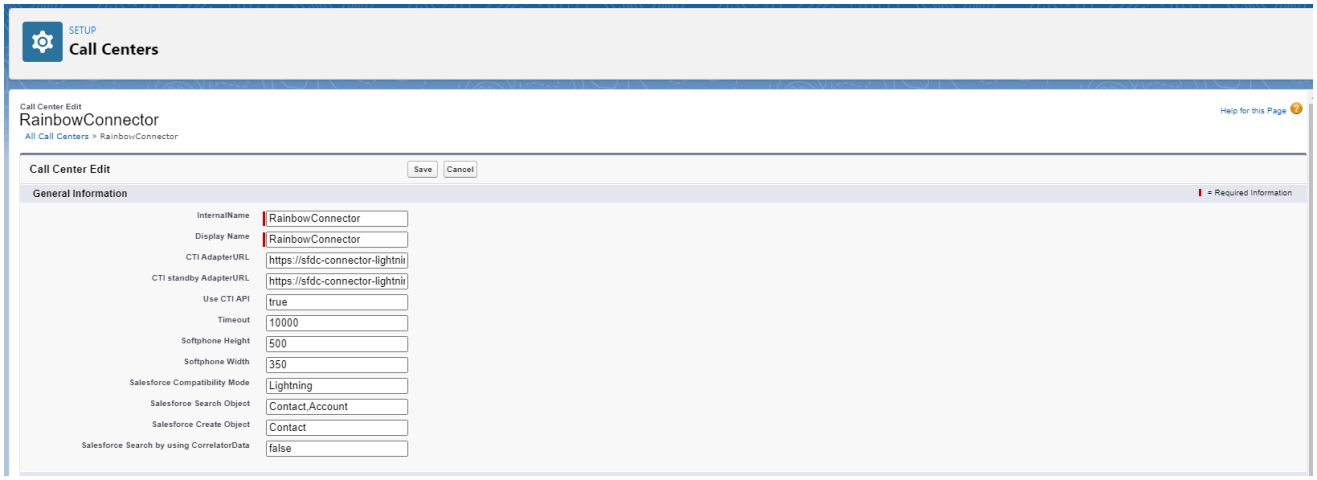
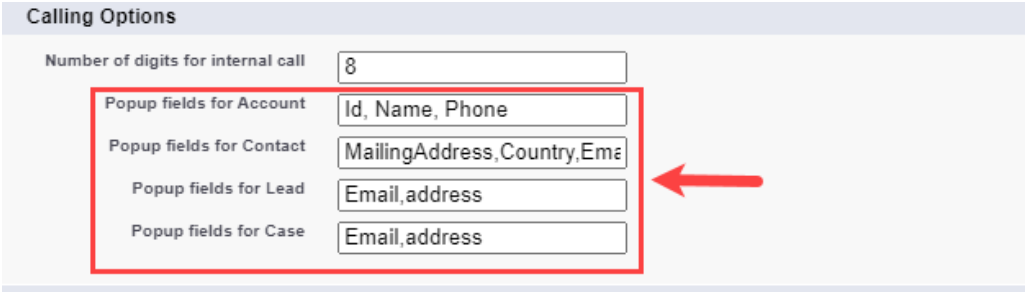


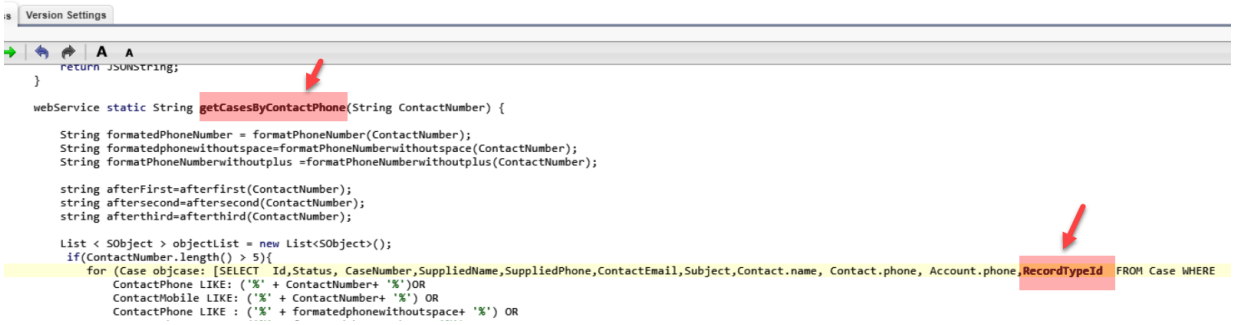
3. Go to **Calling Options** section and please add the fields that must be displayed for each object's popup:
   - Popup fields for Account
   - Popup fields for Contact
   - Popup fields for Lead
   - Popup fields for Case



Each field should be comma separated, with a maximum of 4 fields displayed for each object. Custom fields can be displayed in the pop-up of an object but, accurate field name should be provided.

IMPORTANT!! Field names should be provided via a database query in apex file as well. In the database query, the additional field should be appended by using proper comma separation.

In the following example, **RecordTypeID** field is configured to be displayed in the pop-up for a Case:



In the following example, **Owner.name** field is configured to be displayed in the pop-up for an Account:

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```
}
//end lead by lead number
webService static String getAccountsByPhoneNumber(String phoneNumber) {
  String formatedPhoneNumber = formatPhoneNumber(phoneNumber);
   String formatedphonewithoutspace=formatPhoneNumberwithoutspace(phoneNumber);
    string afterFirst=afterfirst(phoneNumber);
  string aftersecond=aftersecond(phoneNumber);
  string afterthird=afterthird(phoneNumber);

  List < SObject > objectList = new List<SObject>();
  for (Account account: [SELECT id, name, phone,BillingAddress,owner.name FROM Account WHERE phone LIKE : ('%' +
    formatedPhoneNumber + '%') OR
     phone LIKE : ('%' + phoneNumber+ '%')OR
     phone LIKE : ('%' + formatedphonewithoutspace+ '%')OR
```

In the following example, **address** field is configured to be displayed in the pop-up for a Lead:

```
webService static String getLeadsByPhoneNumber(String phoneNumber) {
   String formatedPhoneNumber = formatPhoneNumber(phoneNumber);

   String formatedphonewithoutspace=formatPhoneNumberwithoutspace(phoneNumber);
     string afterFirst=afterfirst(phoneNumber);
   string aftersecond=aftersecond(phoneNumber);
   string afterthird=afterthird(phoneNumber);

   List < SObject > objectList = new List<SObject>();
   for (Lead lead: [SELECT id, name, phone,email,address FROM Lead WHERE
      phone LIKE : ('%' + formatedPhoneNumber + '%') OR
      phone LIKE : ('%' + phoneNumber + '%')OR
```

In the following example, **account.name** field is configured to be displayed in the popup for Contact

```
  string JSONString=JSON.serialize(recordTypes);
  return JSONString;
}

webService static String getContactsByPhoneNumber(String phoneNumber) {

   String formatedPhoneNumber = formatPhoneNumber(phoneNumber);
   String formatedphonewithoutspace=formatPhoneNumberwithoutspace(phoneNumber);
    string afterFirst=afterfirst(phoneNumber);
   string aftersecond=aftersecond(phoneNumber);
   string afterthird=afterthird(phoneNumber);


   List < Contact > contactList = new List<Contact>();
   for (Contact contact: [SELECT id, name, email, phone, otherphone, mobilephone, homephone,mailingaddress, account.name FROM Contact
      WHERE(
         phone LIKE : ('%' + formatedPhoneNumber + '%') OR
         otherphone LIKE : ('%' + formatedPhoneNumber + '%') OR
         mobilephone LIKE : ('%' + formatedPhoneNumber + '%') OR
         homephone LIKE : ('%' + formatedPhoneNumber + '%')
         OR
         phone LIKE : ('%' + phoneNumber+ '%') OR
         otherphone LIKE : ('%' + phoneNumber+ '%') OR
         mobilephone LIKE : ('%' + phoneNumber+ '%') OR
```

4. Once all configurations are made, Press on Save Button as highlighted below:

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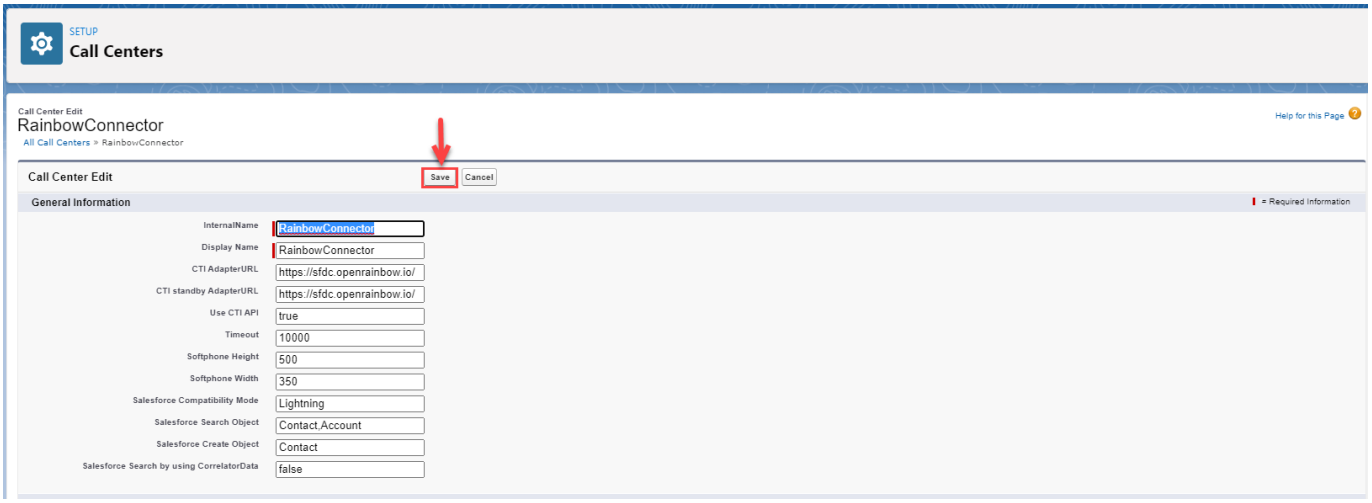
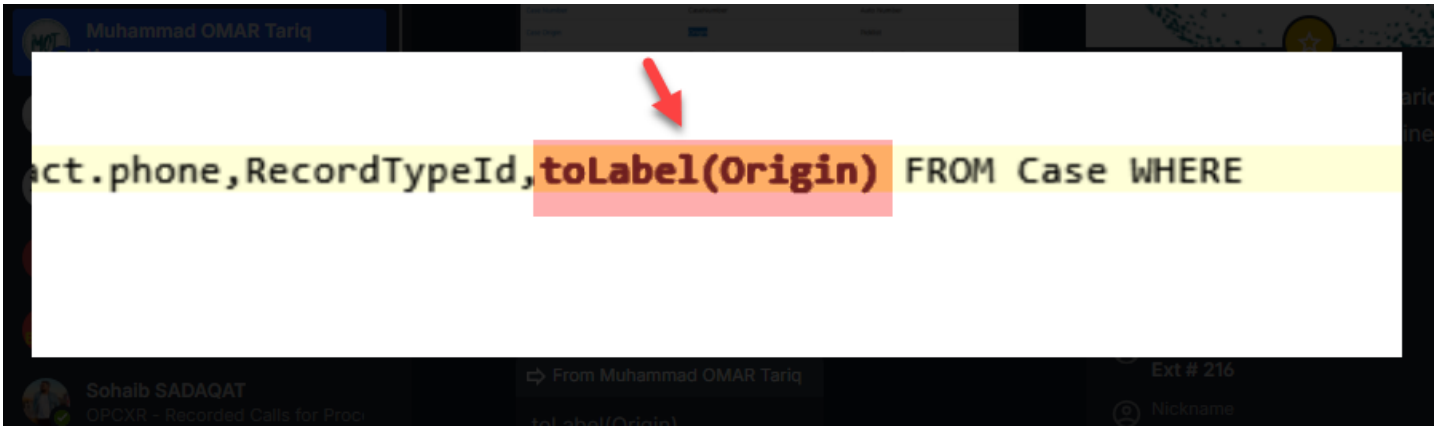


Note: If a user wants to display a Call Option field with a **Picklist** data type, the corresponding field must be included in the **SOQL query** used in the Apex class.

In the following example, **Origin** field name is configured to be displayed:



As highlighted in the above example, the field name should be specified within brackets in the query.

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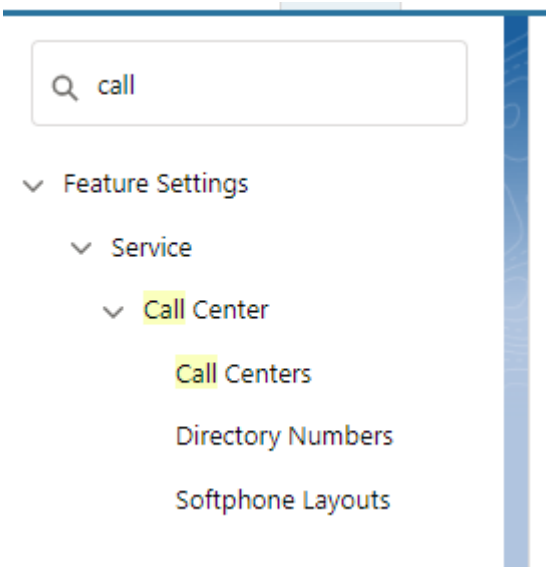
10 Configuring Salesforce Create Objects for unknown contacts

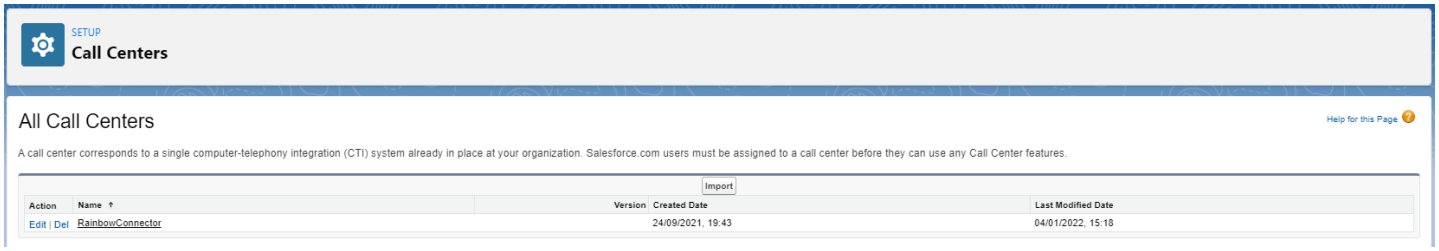
Salesforce provides the feature of objects to categorize records for incoming calls e.g. contacts, account, case and lead. Whenever an incoming call is received by a Rainbow CRM user from an unknown contact/account etc. then a pop up can be displayed to create entry for that particular object (contact, account, case or lead).

In order to configure searching and creating records in relevant object/category, follow the steps listed below:

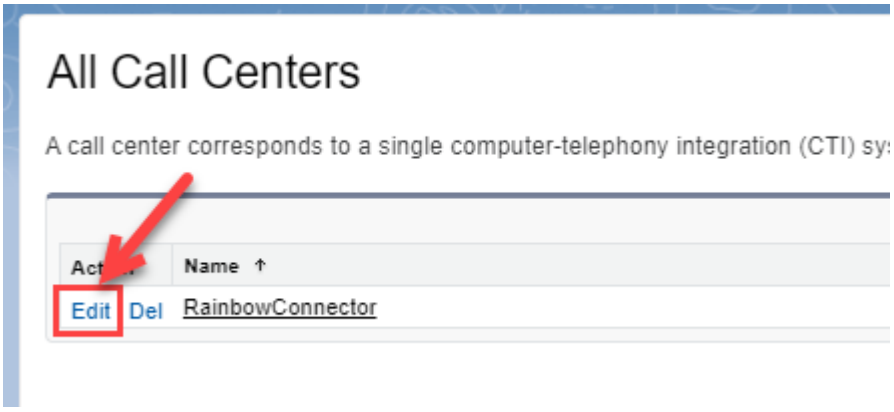
1. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:



Once you click on Call Centers, following screen is displayed:



2. Click on Edit as highlighted below:



Following screen will be displayed:

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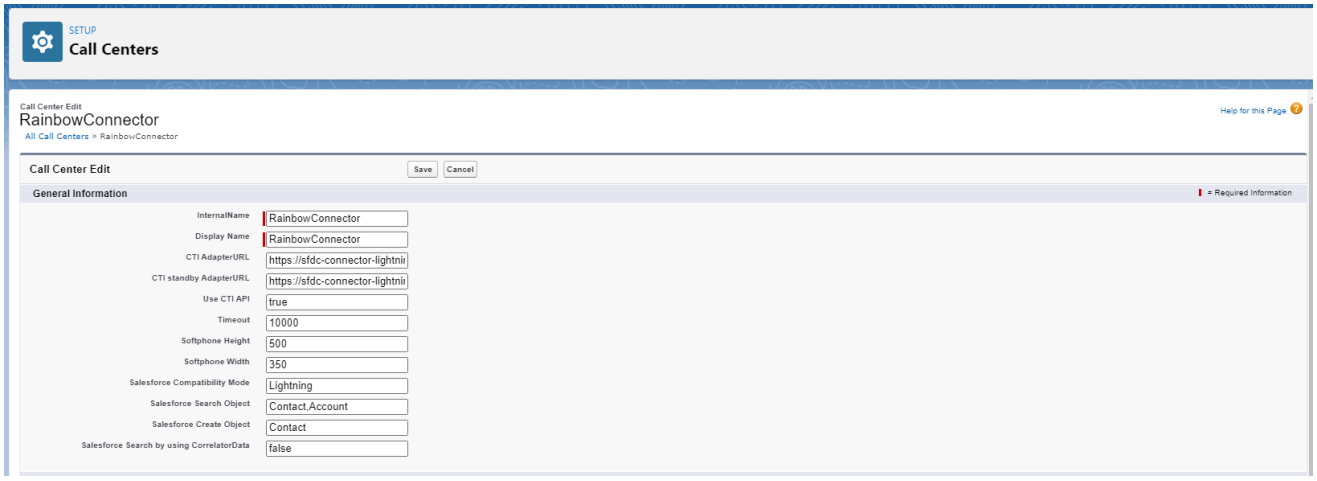
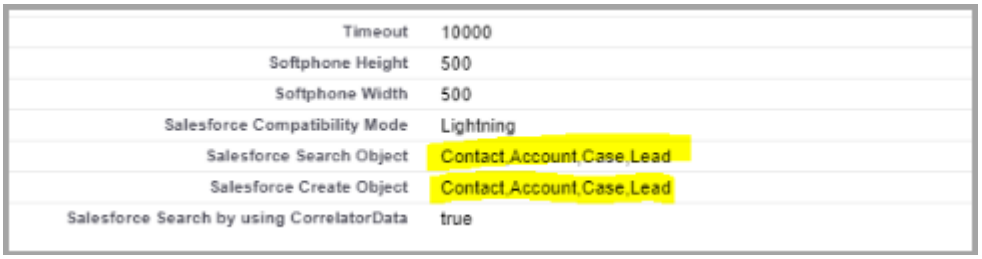


3. In the General Information section following two fields are related to objects configuration:

   Salesforce Search Object - List down all the objects that you want the application to search for record of an incoming call.
   Salesforce Create Object – List down all the object that you want to display to Rainbow CRM user for creating a new record for the incoming call.

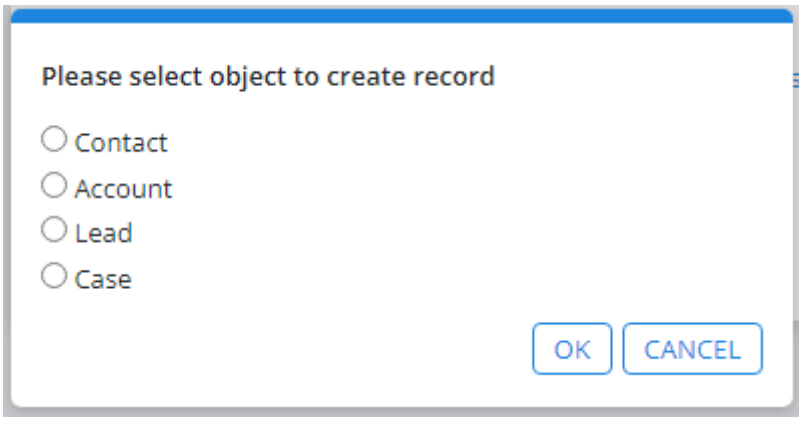
   In the below screenshot, all the available objects are mentioned in the relevant fields



Note: It is not mandatory to mention all the objects in the above highlighted fields but please ensure that objects entered in **Salesforce Create Object** field are subset of **Salesforce Search Object** field.

Note: Objects in both the fields should be in comma separated format.

If Rainbow CRM Bridge application cannot find an entry for an incoming caller in existing objects then following pop up is displayed. It allows the agent to create record of unknown call in their preferred object. In the below mentioned scenario, all four objects are mentioned in Salesforce Create Object field:



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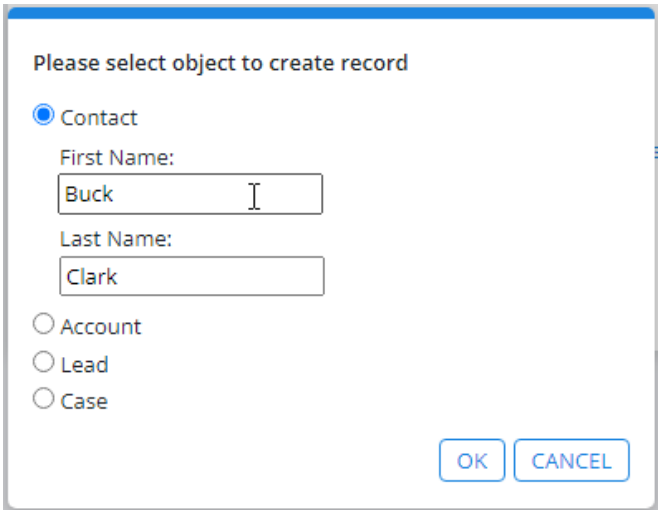
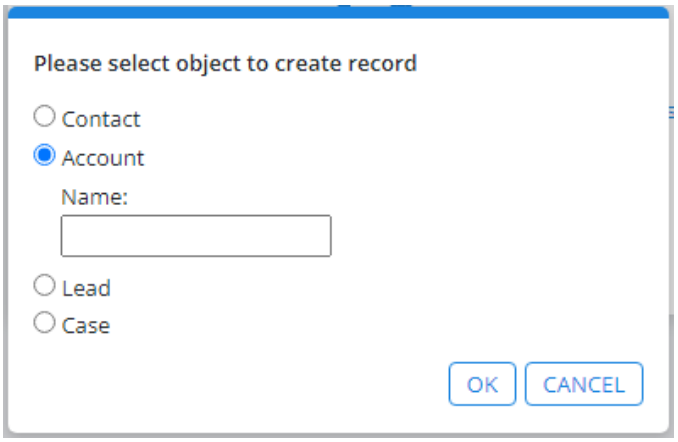
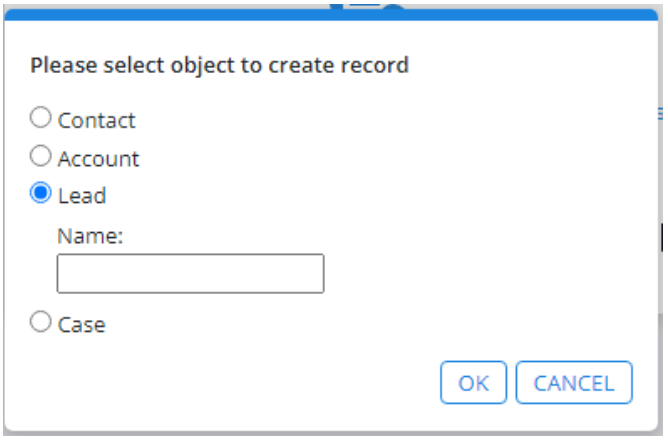
If the user selects to create a record in Contact object for unknown contact, then they have to provide first name and last name as shown below:



If the user selects to create a record in Account object for unknown account, then they have to provide the name of the account as shown below:



If the user selects to create a record in Lead object for an unknown lead, then they have to provide the name of the lead as shown below:



If the user selects to create a record in Case object for an unknown case, then they have to provide the name of the case as shown below:

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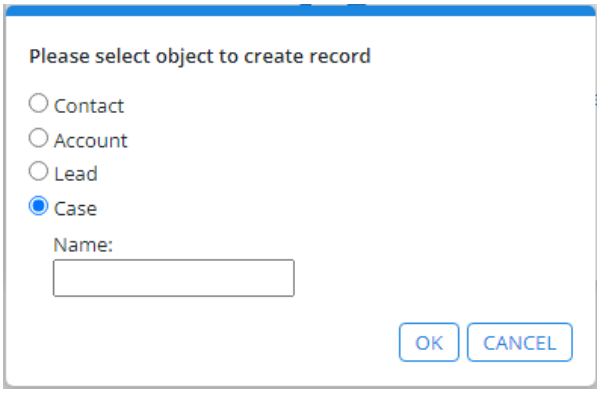
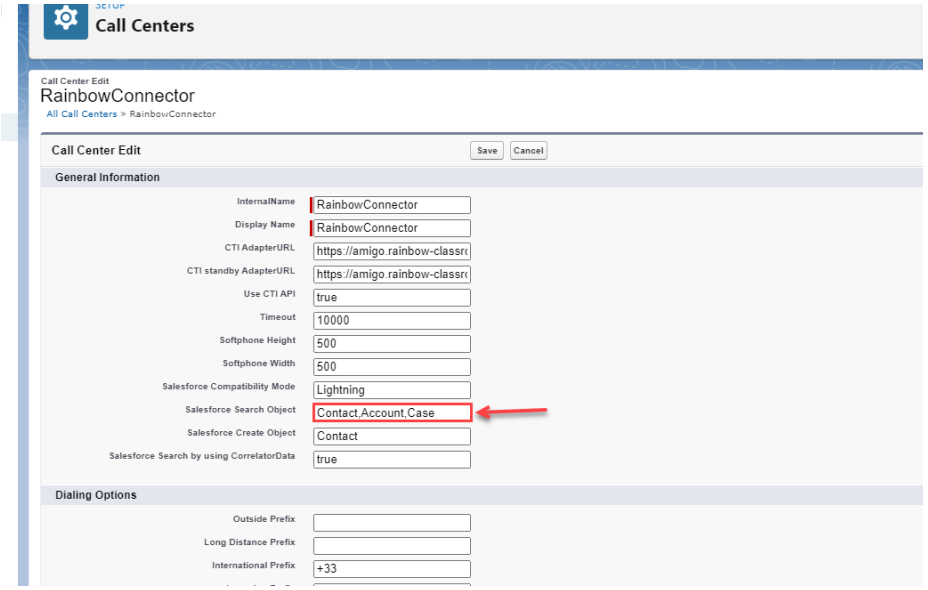


Once the user has provided the name for the record, Click on OK button.

Note!! If an object is not provided in Salesforce Search Object field but if it is provided in Salesforce Create Object field then multiple records will be created for an incoming call that is received from that particular user/entity.

Note: If you want to search a case object in the Salesforce app then please write **Contact, Account, Case** in the Salesforce Search Object field as highlighted below:



Click on Save button and an additional drop-down option of **Cases** will be displayed to search case objects in the salesforce app as shown below:

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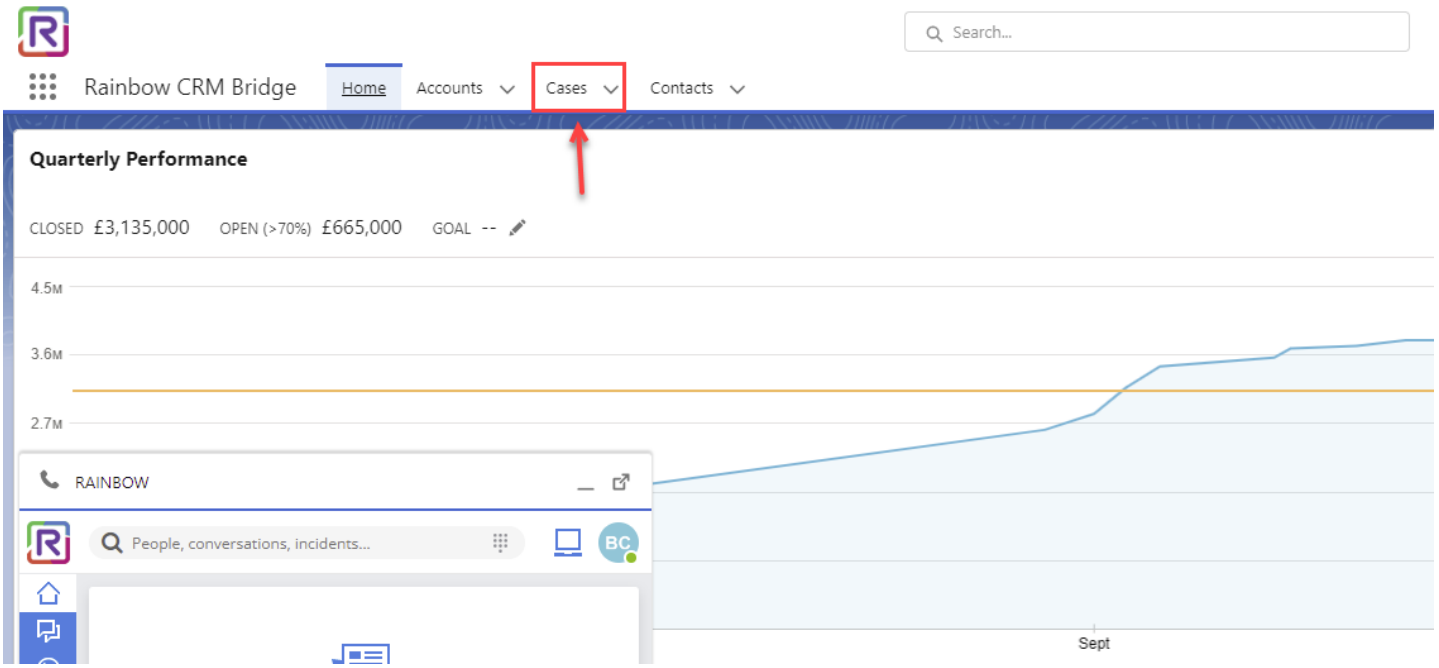
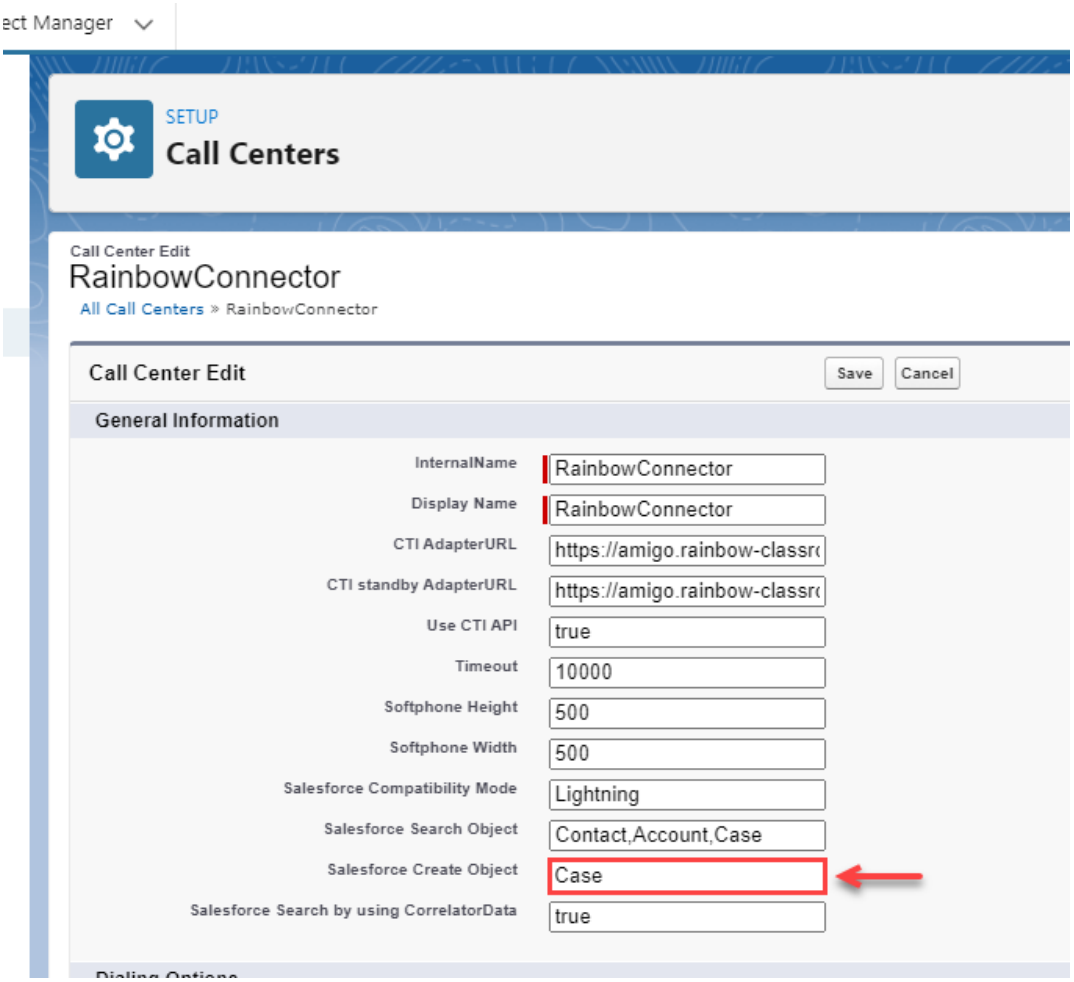


Note: If you don't want to create a contact by default and want to use the functionality of case then write Case in this field as shown below:



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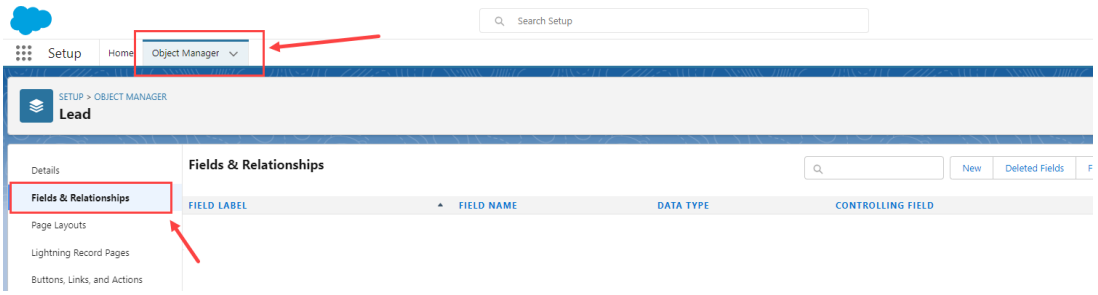
11 Configuration to bypass validation rules

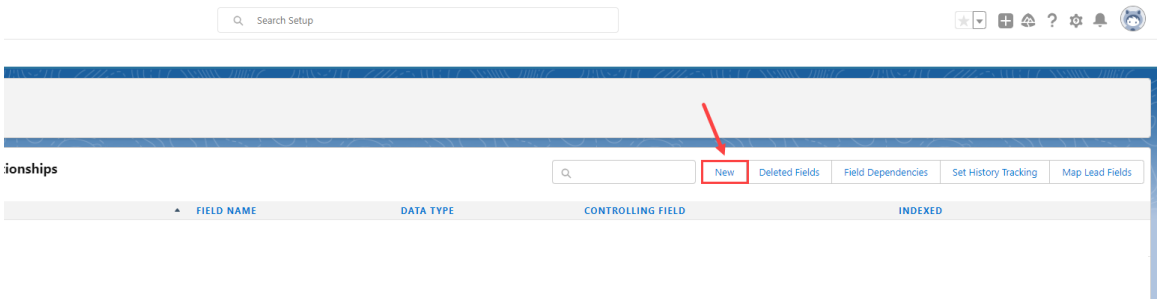
Several organisations might have configured custom validation rules in Salesforce CRM that might conflict with the proper functioning of Rainbow CRM Bridge. In order to bypass these custom validation rules, a new field has to be created in relevant Salesforce object.

Note: This field should be created only in that object category in which custom validation rules have to be bypassed. Below is an example to bypass validation rules in case of a Lead.

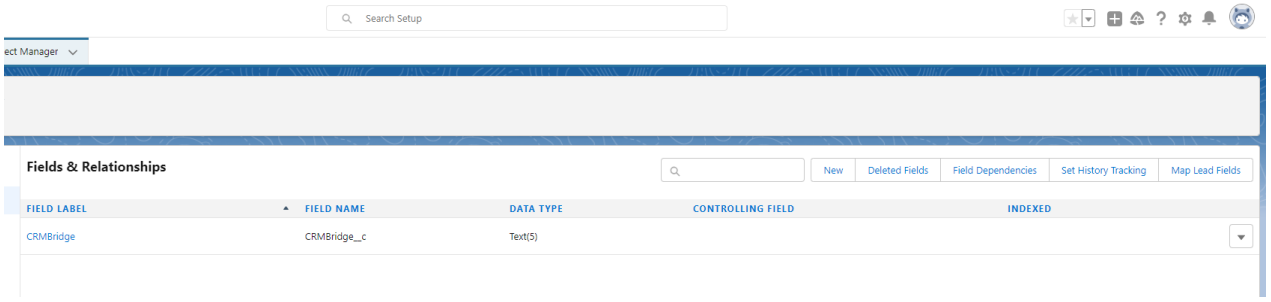
1. Access Object Manager in Salesforce CRM for Leads and go to the Fields & Relationships section as highlighted below:



2. Click on New button as highlighted below to create a new field:



3. Enter Field Label as CRMBridge and data type should be selected as Text(5). Once created, the Field is displayed as follow in Fields & Relationships section:



4. Now when you open the Details tab in Rainbow CRM Bridge for a lead, a new field by the name of CRM Bridge is displayed. The value should be set as YES for this field as highlighted below:

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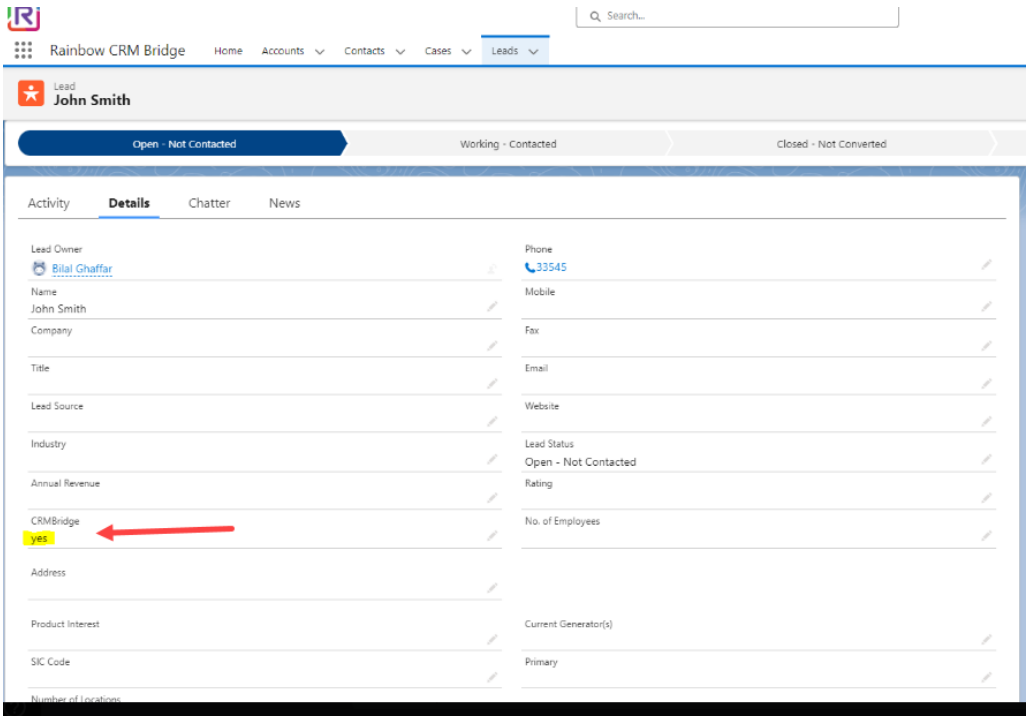

After the above steps are performed, custom validation rules will be bypassed for a Lead when it is being processed by Rainbow CRM Bridge

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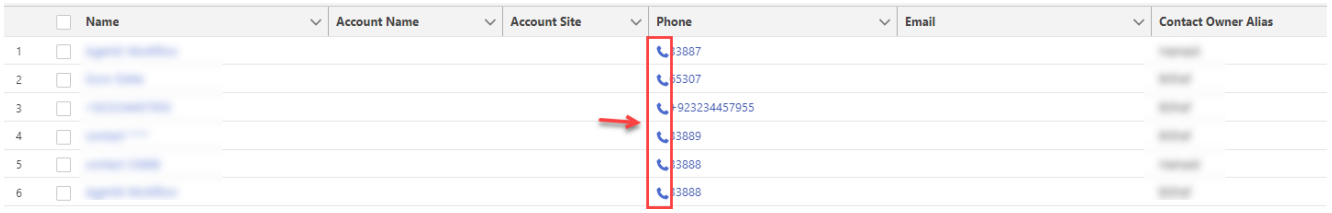
12 Default Parameters for Calls

Note: Additional parameters may be introduced in Call Centers in future updates. These parameters can be manually configured, or users can export and import the latest callCenterRainbow.xml file to ensure all new parameters are included.

Rainbow CRM user has following default parameters for initiating a call:

1. **Outgoing Screen pop up** – If this feature is enabled then outgoing call to an existing contact in sales salesforce CRM can be displayed in the form of a screen popup. This feature is disabled by default.
2. **Click to Call** – If this feature is enabled then a call with a contact in salesforce CRM can be initiated by simply clicking on the icon as highlighted below:



Click to Call feature is enabled by default.

3. **Create Record for Unknown** – If this feature is enabled then a pop up will be displayed when a call is received from unknown. On this pop-up, a user will choose whether to create a record (account/contact/case) for the unknown or not. This feature will be enabled by default.
4. **Company Requirement for Lead Creation –** If this feature is enabled then a lead is created only if company information is available. This feature is disabled by default.
5. **Extension Length –** This parameter specifies the extension length that must be ignored while taking an action for an incoming call. By default, the value is 0. The value for this field has to be a positive numeric value or 0.
6. **Open Contact Before Answer –** If this feature is disabled then contact page in Salesforce CRM for incoming caller is not opened until the call is answered. This feature is enabled by default i.e. contact page for incoming caller is displayed before their call is answered.
7. **Editable Case –** If this feature is enabled then case page in Salesforce CRM for incoming caller is opened in editable form and the agent can make changes in the case page during the call. This feature is disabled by default i.e. case page for incoming caller is not displayed in editable form.

   Note: If a user chose not to create a record (account/contact/case) for the unknown from the displayed popup then neither a record (account/contact/case) will be created nor the logs will be entered for this call.

If you want to change the default behavior of above parameters, you will have to perform following configurations:

1. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:

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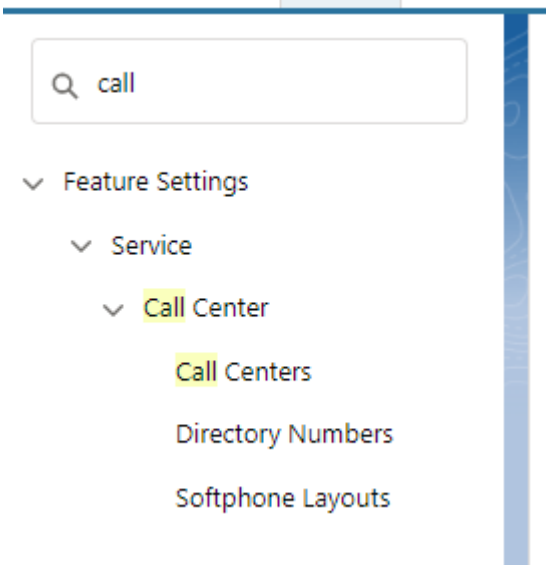
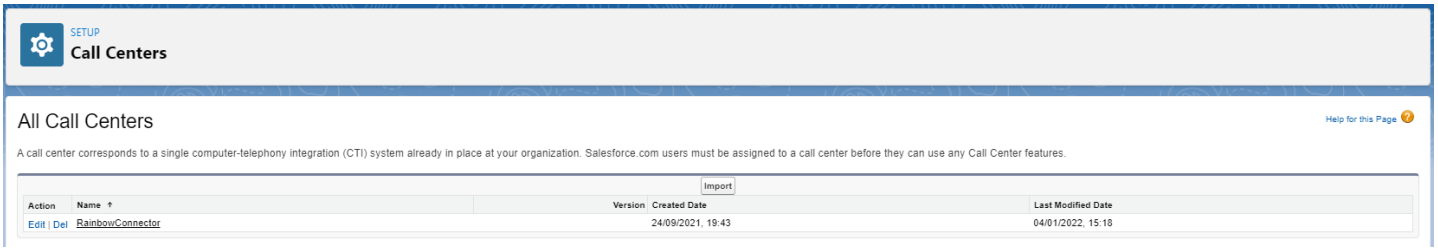
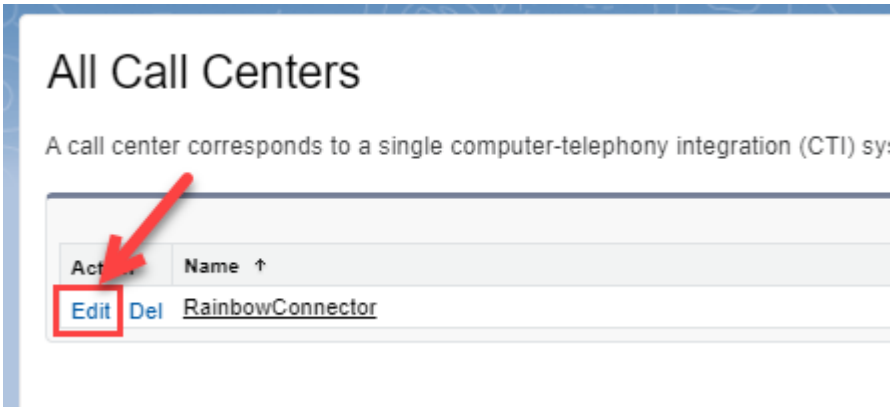


Once you click on Call Centers, following screen is displayed:



2. Click on **Edit** as highlighted below:



3. Now you can make changes in the default parameters field as per your choice
   a. If you want to enable screen pop up for outgoing calls and also want to keep the click to call feature enabled then enter the following command in this field as shown below:

"outgoingscreepop"="true";"c2cenabled"="true";"cruk"="true";

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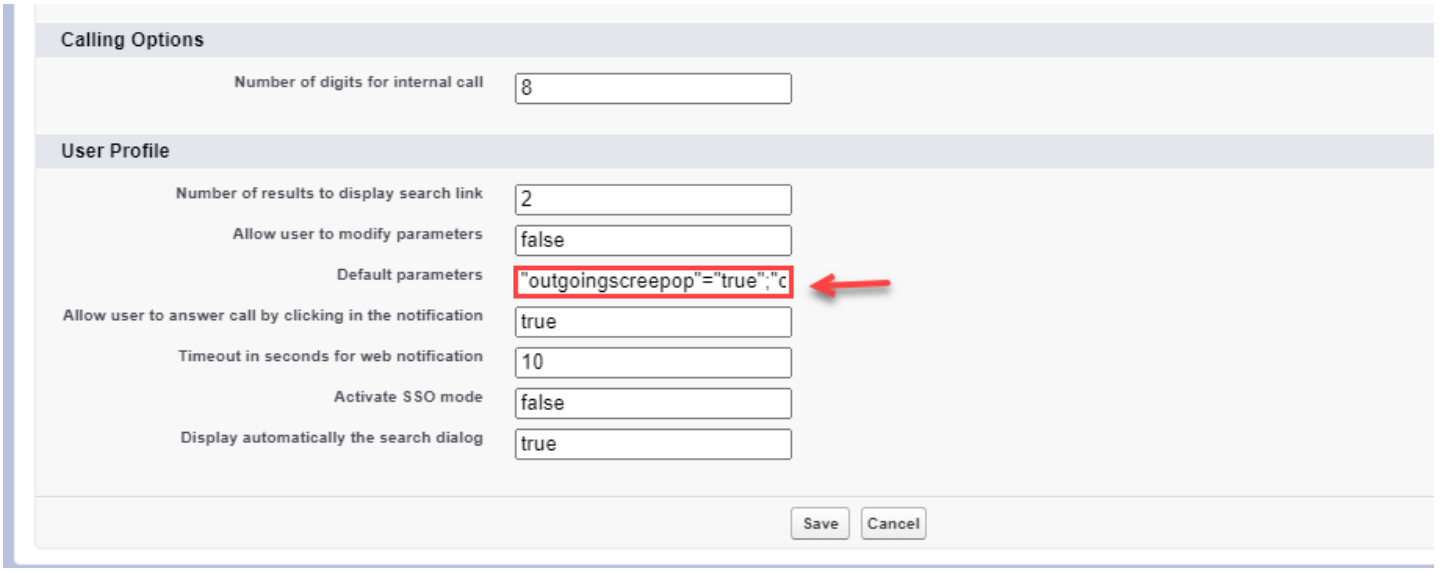
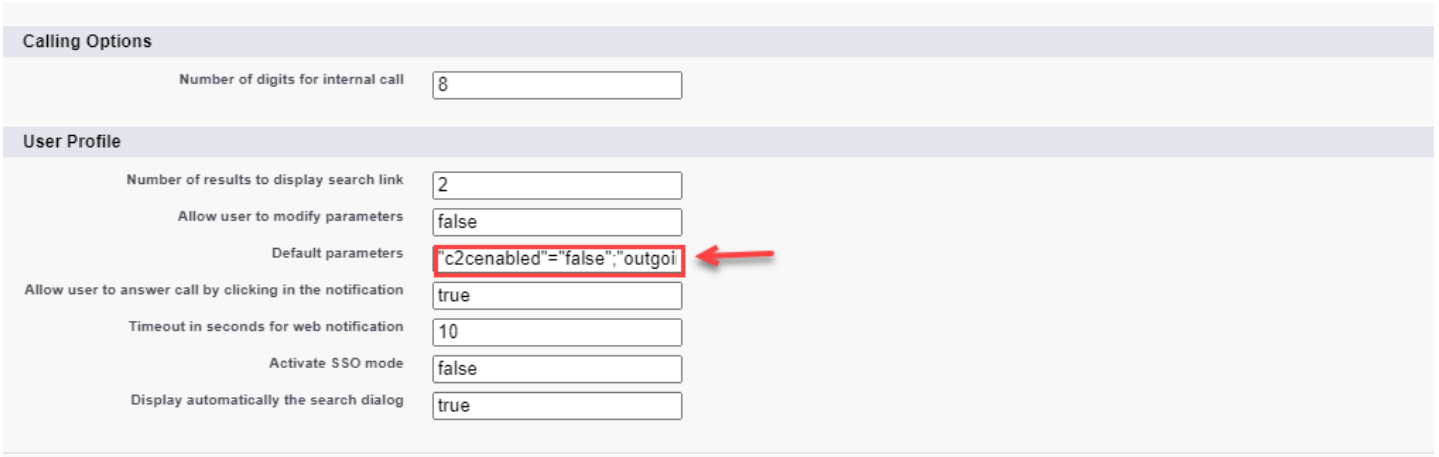


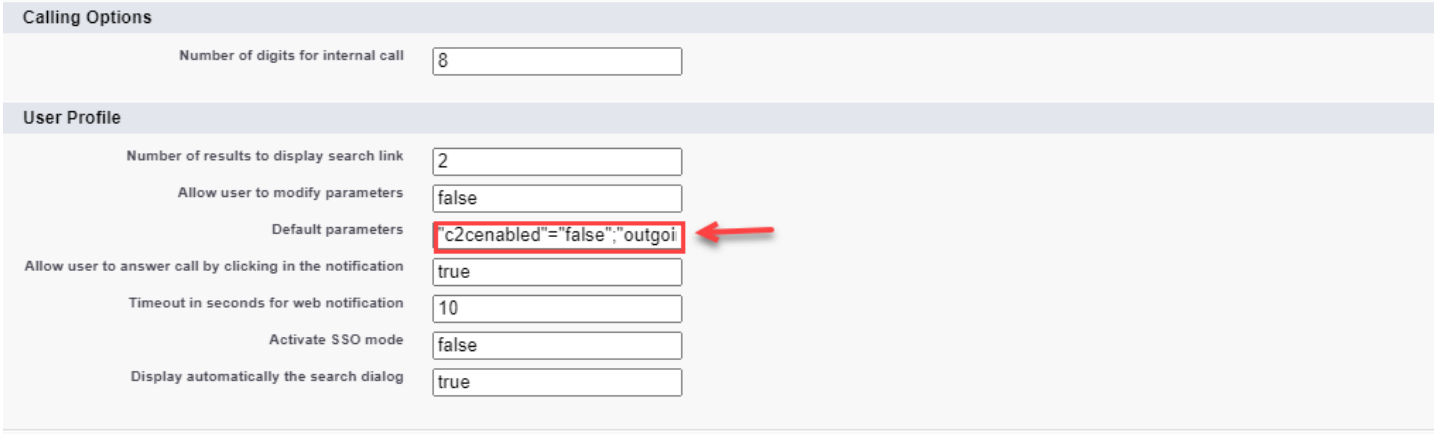
b. If you want to enable screen pop up for outgoing calls but you want to disable the click to call feature then enter the following command in this field as shown below:

"c2cenabled"="false";"outgoingscreepop"="true";"cruk"="true";



c. If you want to keep the screen pop up for outgoing calls disabled and also want to disable the click to call feature then enter the following command in this field as shown below:

"c2cenabled"="false";"outgoingscreepop"="false";"cruk"="true";



d. If you want to disable the pop up that is displayed when a call is received from unknown then replace the corresponding value of **cruk** in the above field from true to false as shown below:

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"cruk"="false";

e. If you want to enable company requirement as lead generation criteria then replace the corresponding value of **isCR** in the above field from false to true as shown below:

"isCR"="true";

f. If you want to edit the extension length from the default value then simply enter a positive numeric value that you want to set as extension limit e.g. if you want to ignore taking an action for calls received from extensions with less than or equal to 4 digits then enter the following value for **extl** as shown below:

"extl"="4";

g. If you want to disable the feature of opening contact page before answering a call then replace the corresponding value of **ocba** in the above field from true to false as shown below:

"ocba"="false";

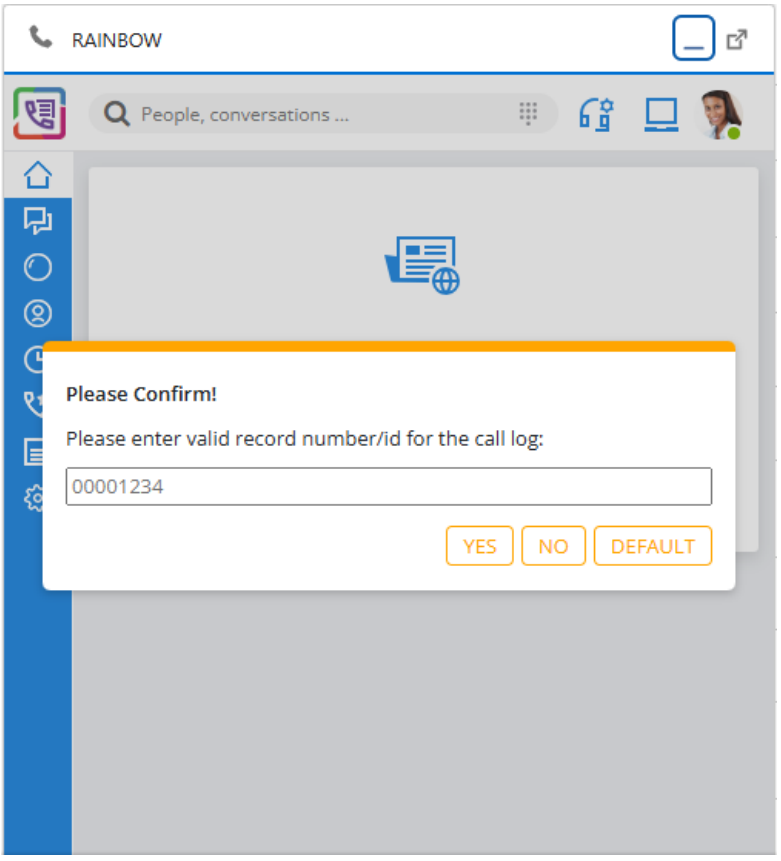
h. If you want to enable the feature of opening case page in editable form for an incoming caller then replace the corresponding value of **ec** in the above field from false to true as shown below:

"ec"="true";

i. To configure a popup that prompts agents to select the salesforce object (case, account, contact, lead) for saving call logs after a call ends, specify the desired object as the value for the **afca** in the above field e.g. to save call logs in the Account object, enter the following value for AFCA as shown below:

"afca"="account";

Once configured, following popup is displayed at the end of the call:



Key details about end-of-call popup are mentioned below:

- Clicking Yes, saves the call logs in the specified object (case, contact, account, lead)
- Clicking No, prevents call logs from being saved in any object.
- Clicking Default, saves the call logs in the object associated with the call at its initiation or the object from which the call was received.

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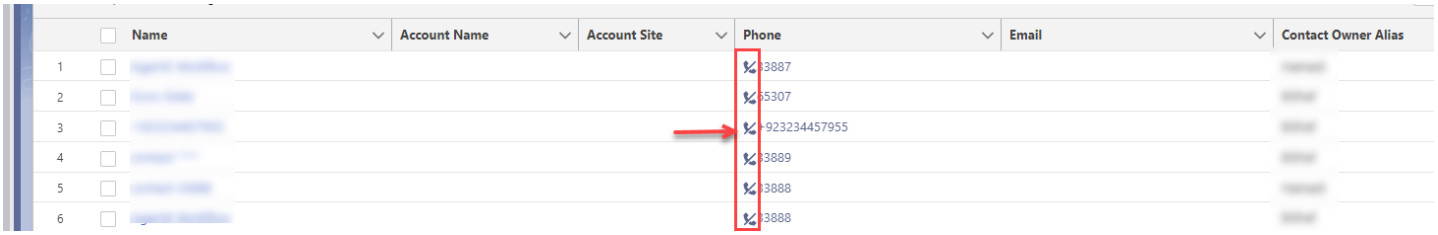
- The value of contact, account or lead must be extracted from their respective URLs as highlighted below for a Contact object:



Note: If you set the value for **Cruk** as False then the pop up will not be displayed and record (contact/case/account) will not be created for the unknown. Logs will be not entered for the calls from unknown.

Note: If the value for **outgoingscreepop** is left empty or the value is set false then screen pop up will not be displayed.

Note: If the value for **c2cenabled** is left empty then click to call feature will remain enabled. If the value for **c2cenabled** is set false then click to call feature will be disabled as shown below:



Note: If the value for **ocba** is left empty then contact page is displayed before the call is answered.

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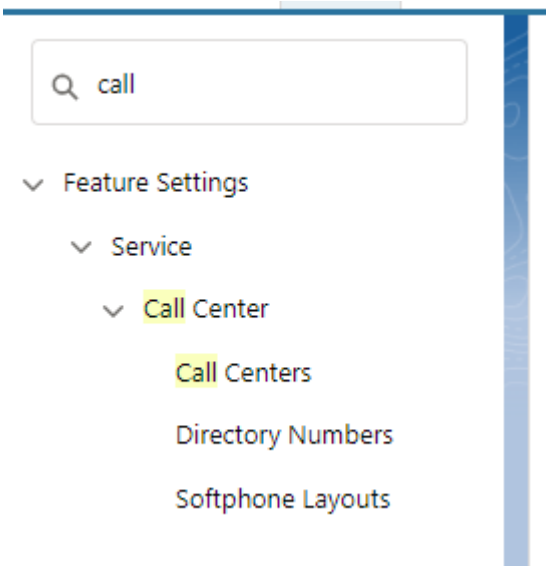
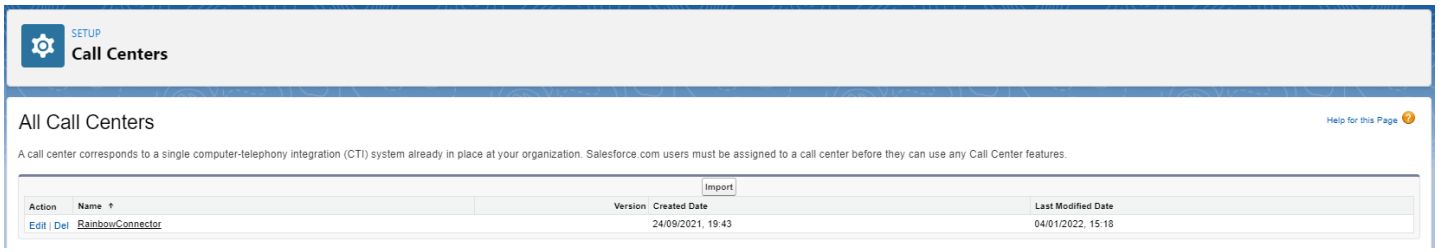
13 SSO Authorization Process

In order to introduce Single Sign on (SSO) feature, follow the steps listed below:

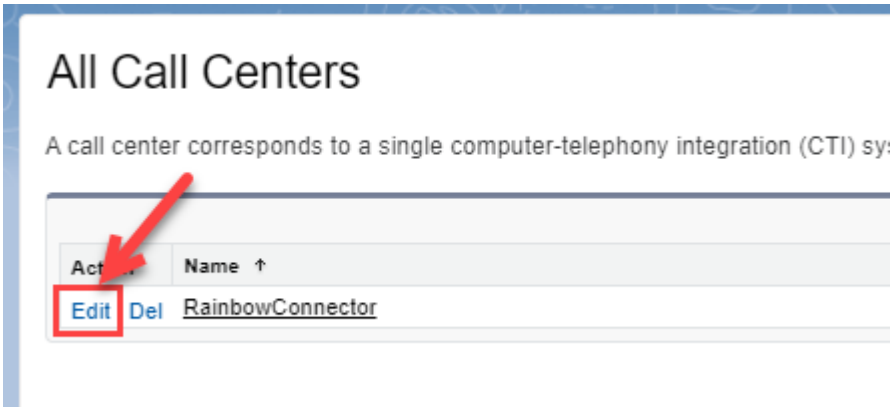
1. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:



Once you click on Call Centers, following screen is displayed:



2. Click on **Edit** as highlighted below:



Following screen will be displayed:

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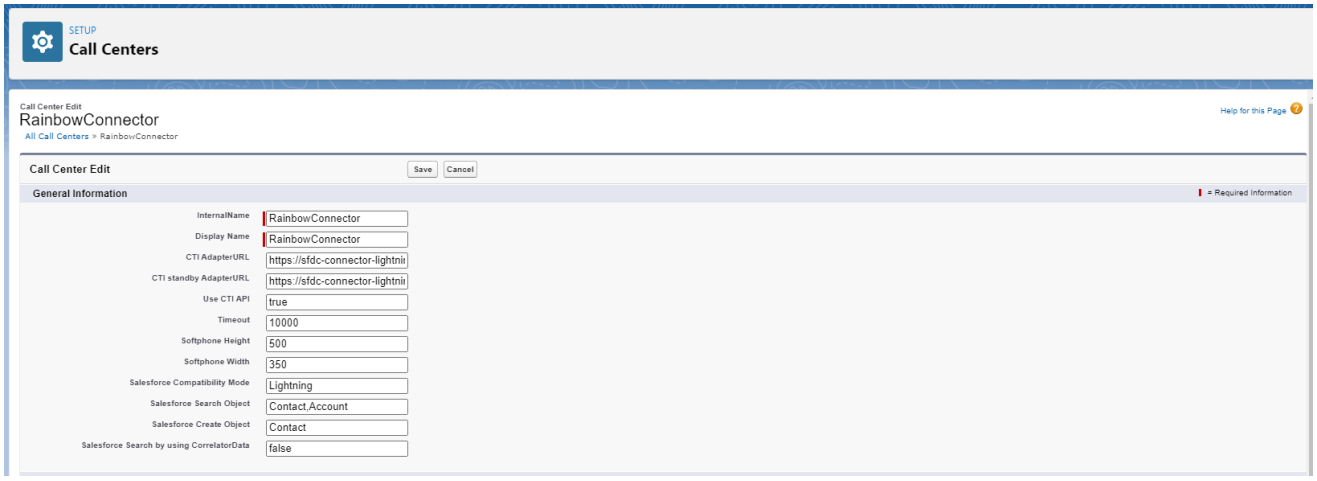
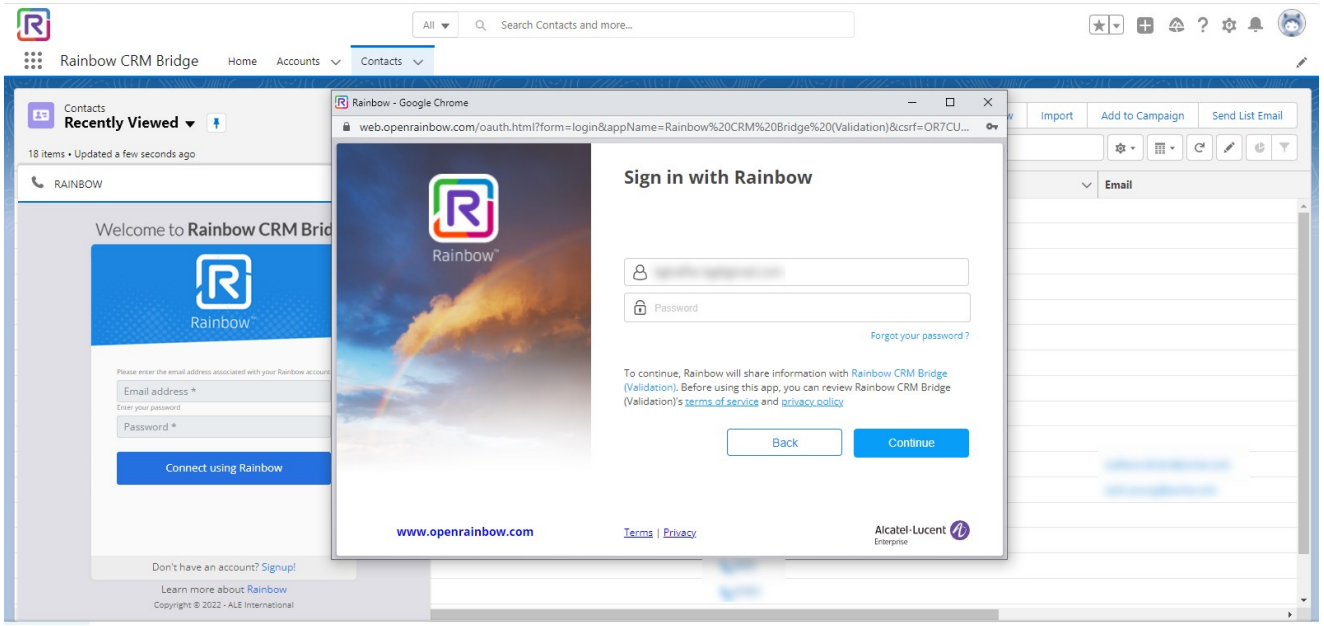


Go to **Activate SSO mode** option in **User Profile** section and type **True** in that field as shown below:



Once done, Press on Save button.

Now, the login screen will be displayed in the form of a pop-up window as shown below:



Once the user enters the credentials, the pop-up window will disappear and the user will be logged into the Salesforce CRM (Rainbow CRM Bridge).

Note: If you have enabled SSO authorization then please make sure that the pop-up blocker on your browser is disabled.

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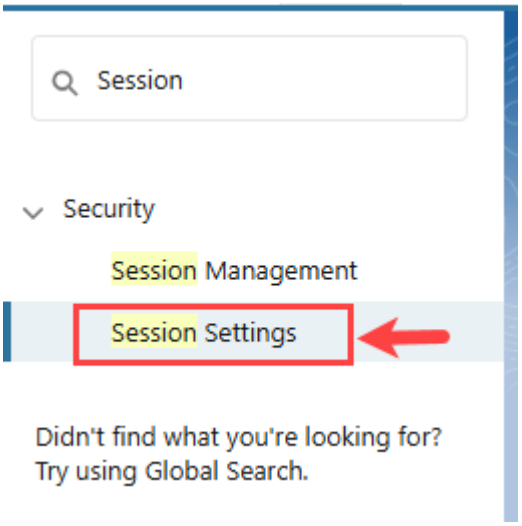
14 Session Settings

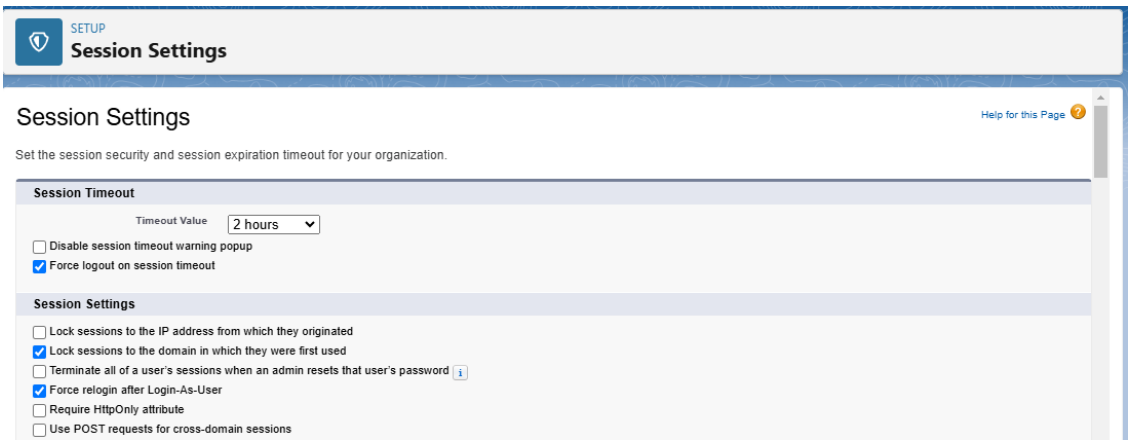
IMPORTANT!! Below mentioned configuration changes are optional and should only be performed if required by the data security protocols followed in an organization.

In some organizations, access to camera and microphone resources may be restricted. To enable special permissions for these resources, follow these steps:

1. Use the **Quick Find** search bar in Salesforce to locate and select **Session Settings** as shown below:



2. Once you click on Sessions Settings, following screen is displayed



3. Scroll down to the Browser Feature Permissions section on this page as shown below:

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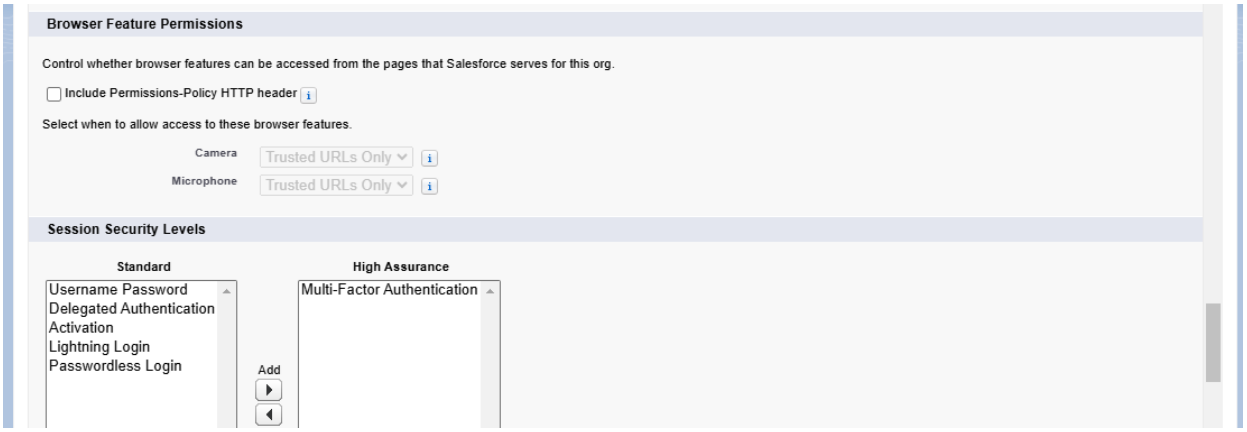
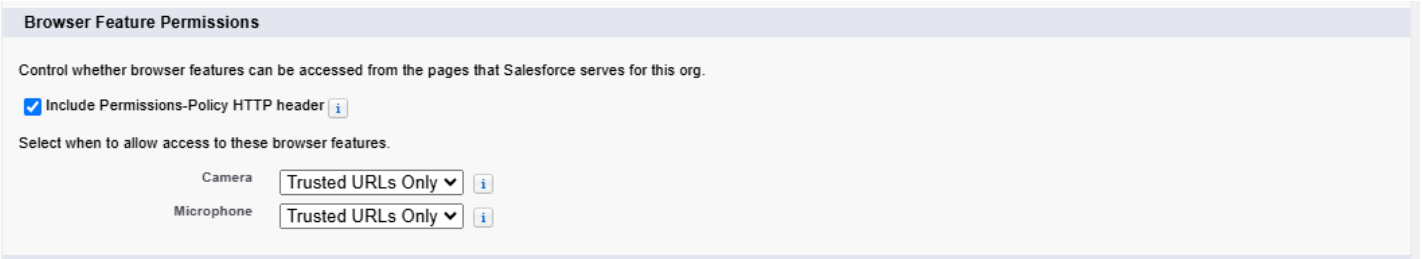
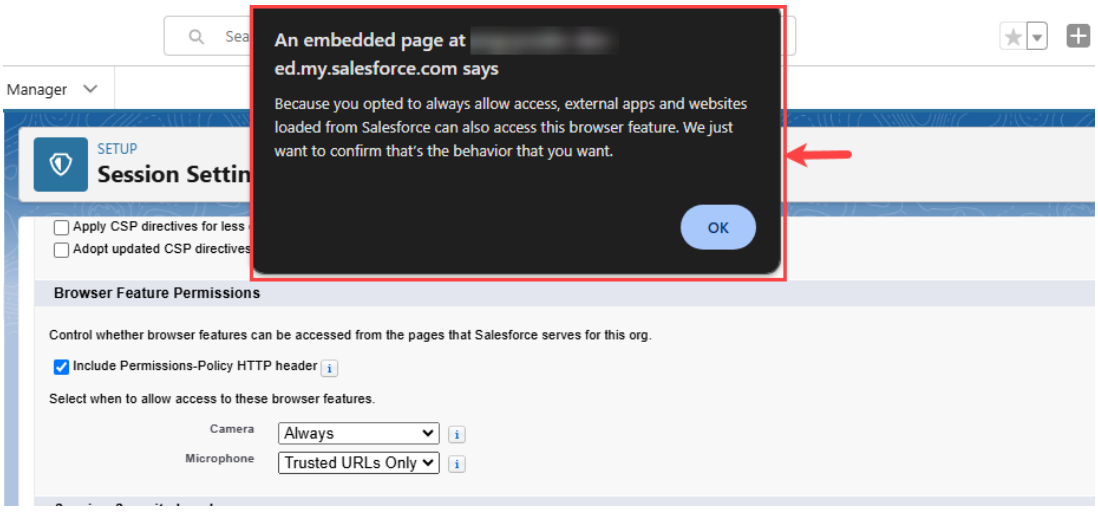
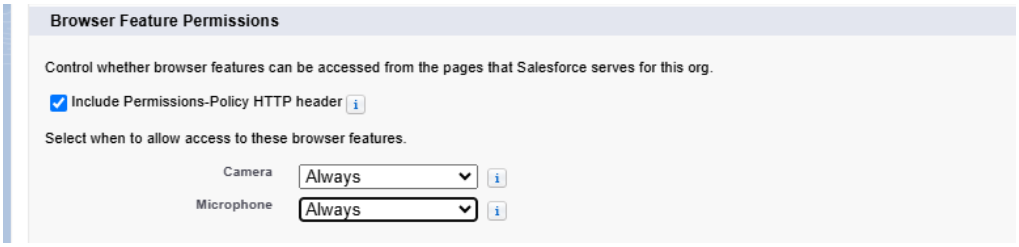


4. Check the box next to **Include Permission-Policy HTTP Header**. This action enables the dropdown menus for **Camera** and **Microphone** as shown below:



5. Use the dropdown menus for **Camera** and **Microphone** to select the **Always** option. A confirmation pop-up will appear; click **OK** to proceed





6. Click the Save button at the bottom of the page to apply the updated session settings.

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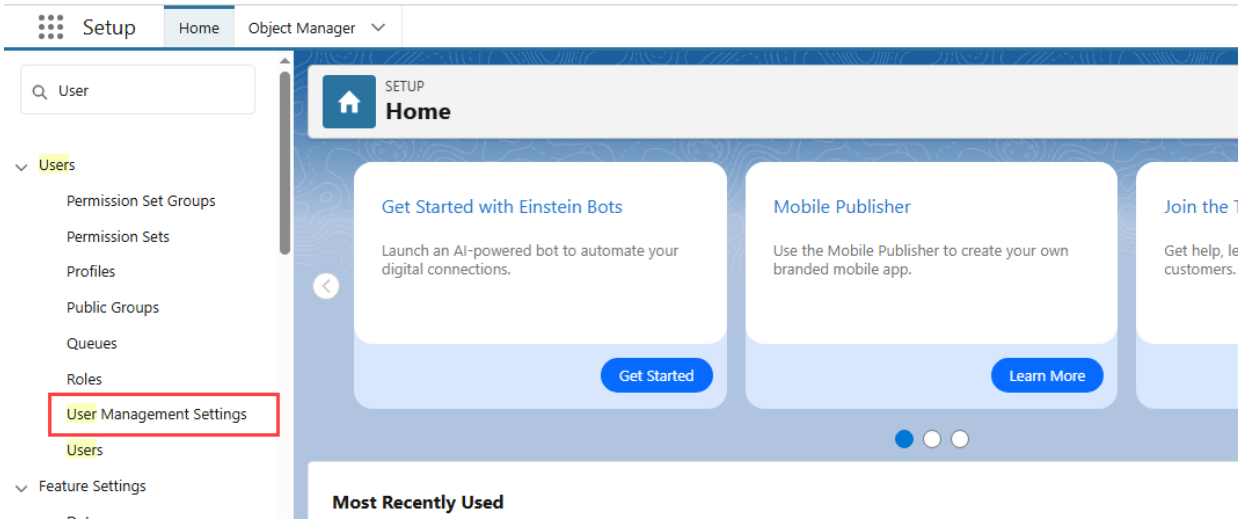
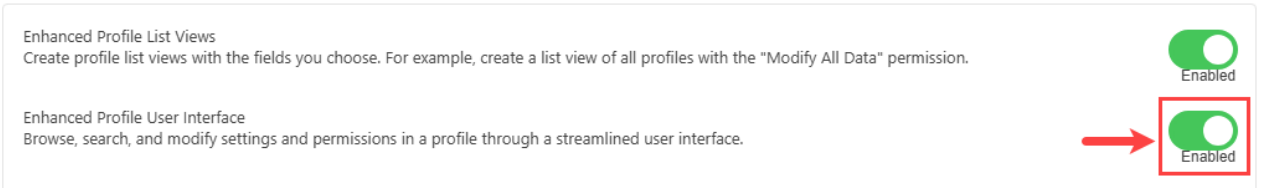
15 Enable Apex Class for User Profile

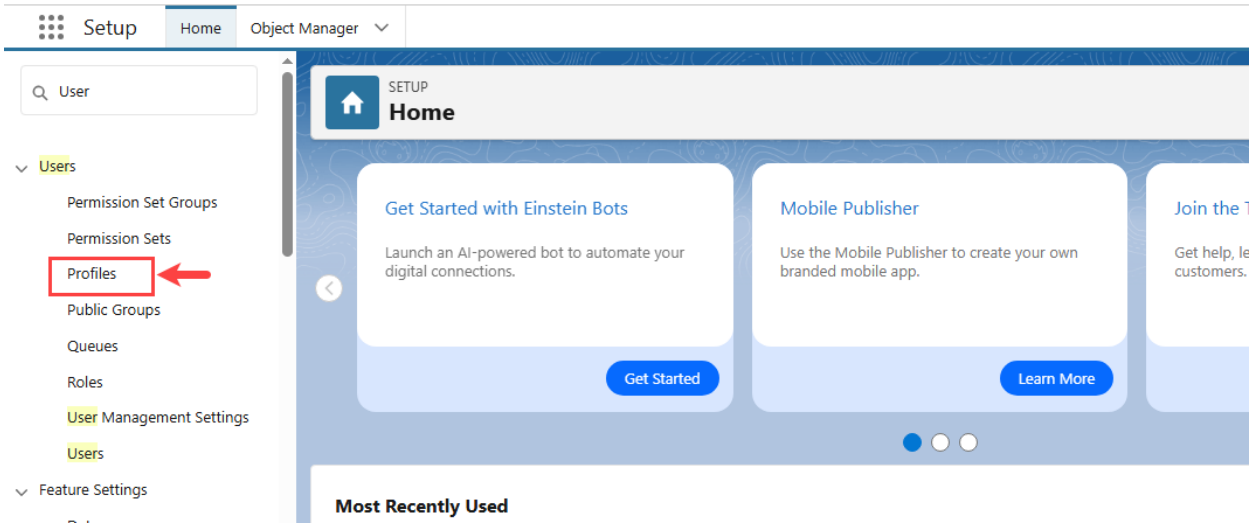
1. From Setup, type User in the Quick Find box and click User Management Settings.



2. Scroll down to **Enhanced Profile User Interface** option and click on the button next to it to Enable this option as shown below:



3. From Setup, type Users in the Quick Find box and click Profiles.



4. Find the profile for the users and click the profile name.

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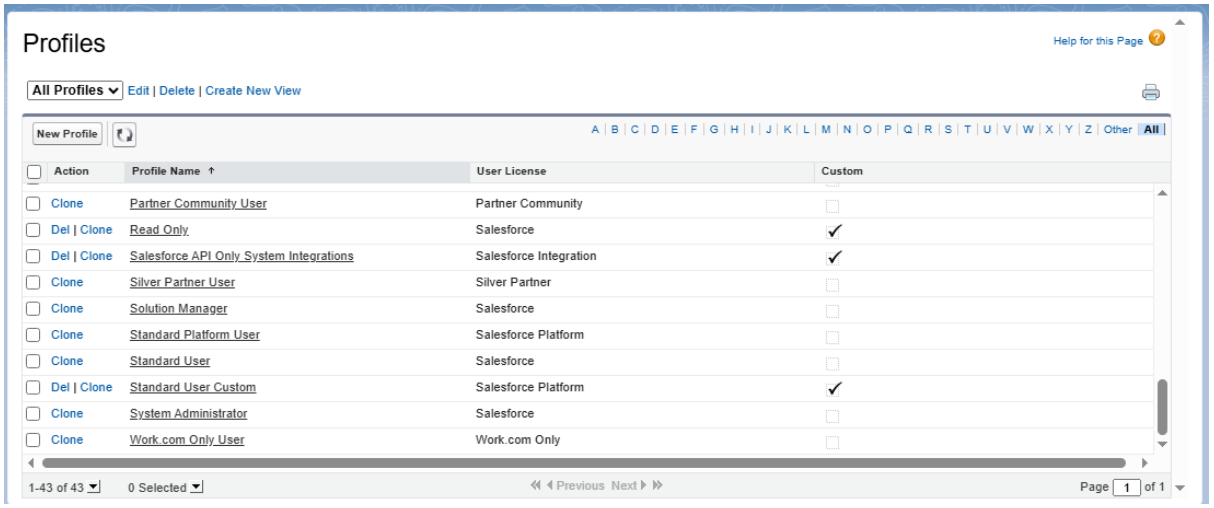
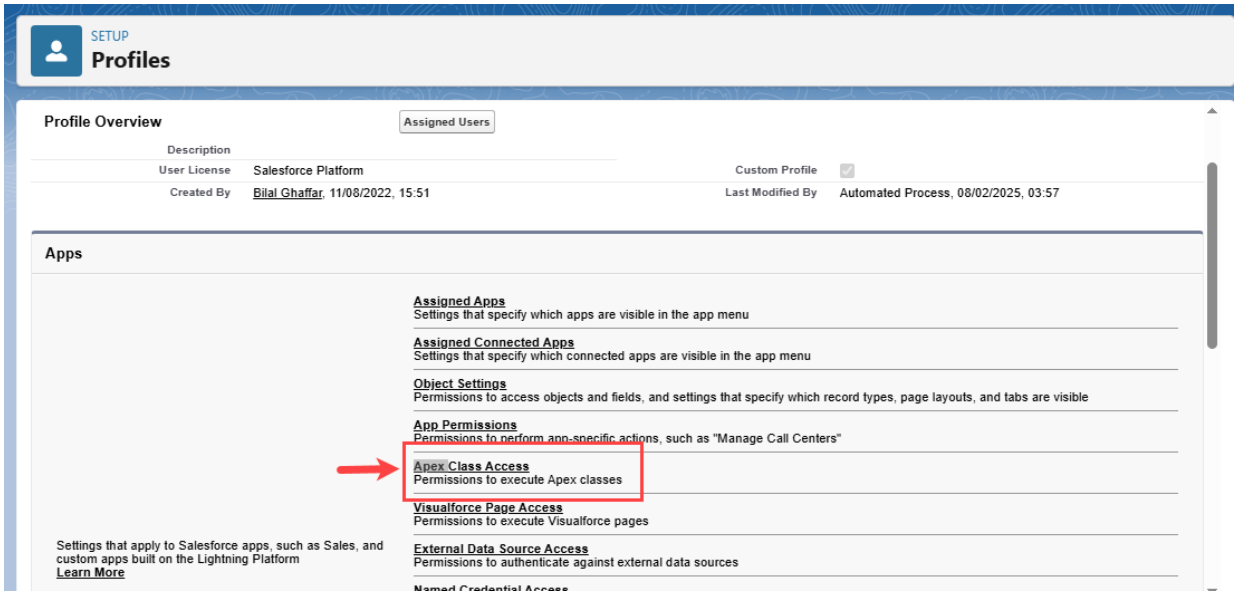
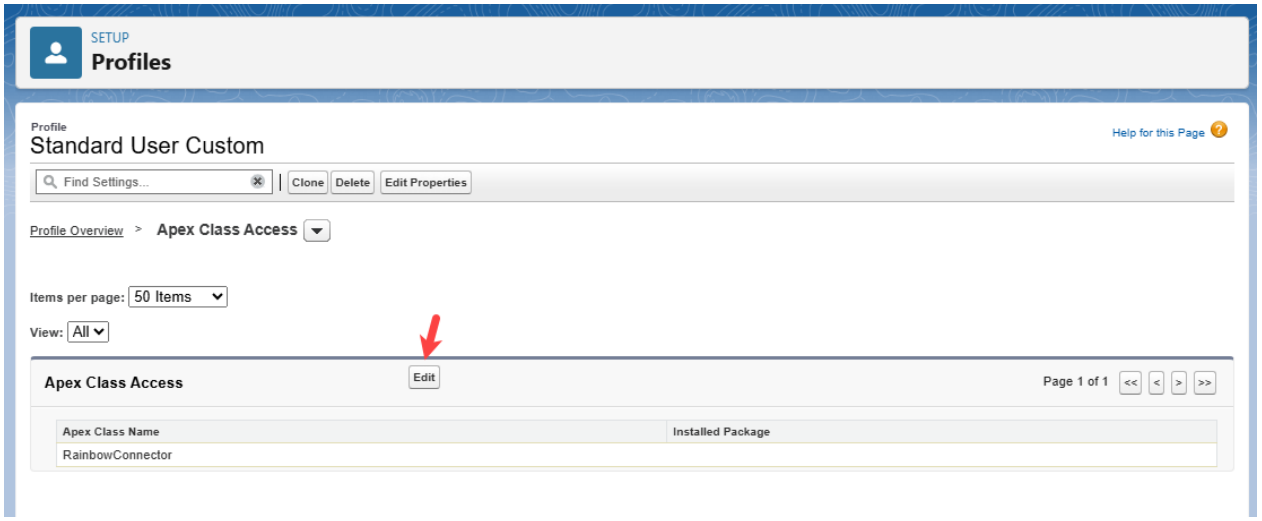


5. From the Profile Overview page, click Apex Class Access as highlighted below:



6. On the next screen, click on the Edit button as highlighted below:



7. Select Rainbow Connector from the list and click Add to add it to the Enabled APEX list as shown below:

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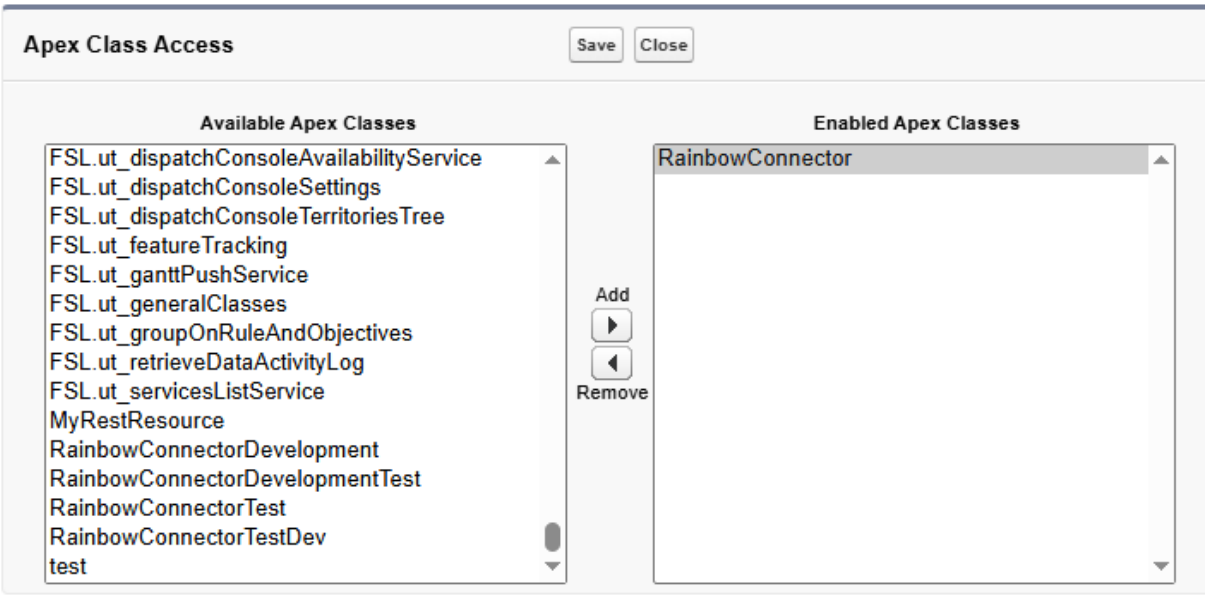

8. Click on Save button.

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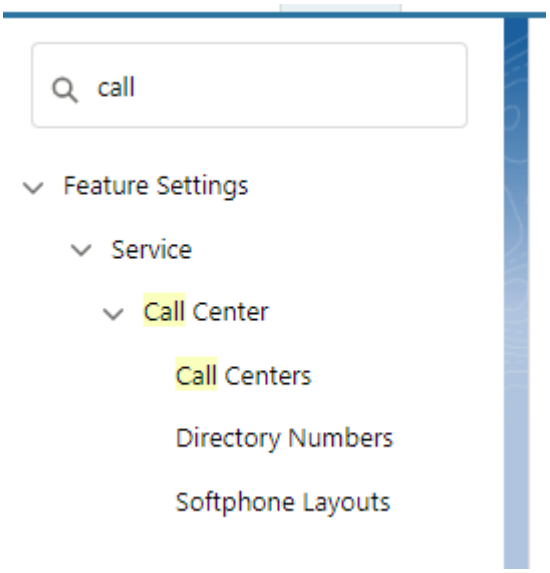
16 Configuring Bot User

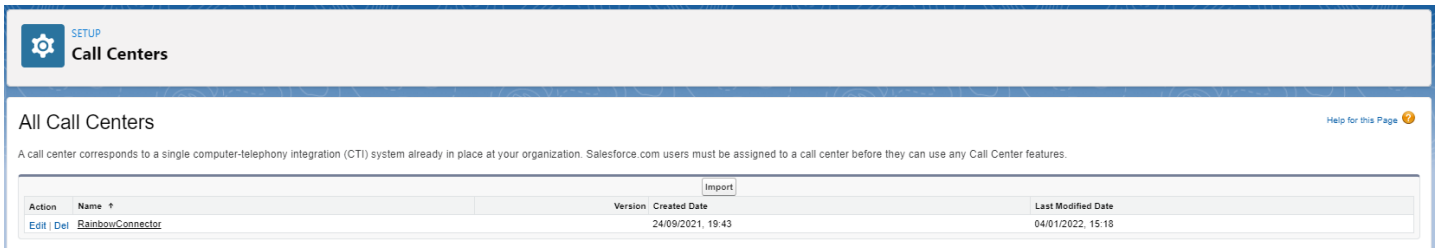
Salesforce provides the ability to configure a BOT user within your call centers. With the help of this BOT user, 3rd party applications (e.g. VNA) can be integrated to interact with Rainbow CRM Bridge application. In order to configure this user, an email address has to be provided. Commands passed by this BOT user can be used to perform automated tasks.

In order to configure email address of Bot user, follow the steps listed below:

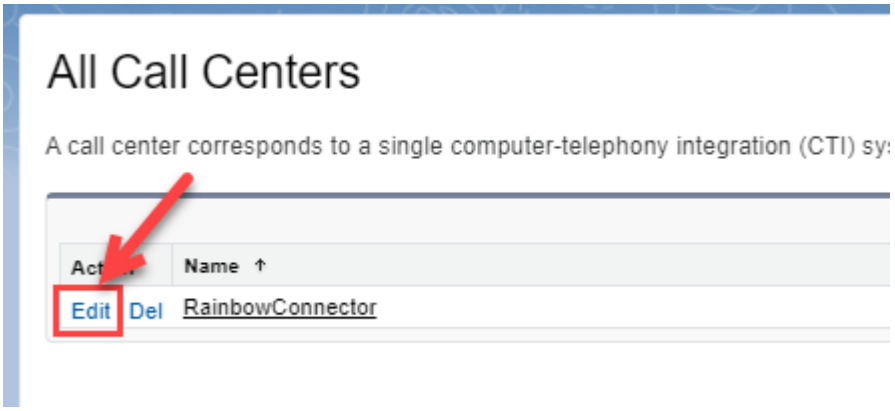
4. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:



Once you click on Call Centers, following screen is displayed:



5. Click on Edit as highlighted below:



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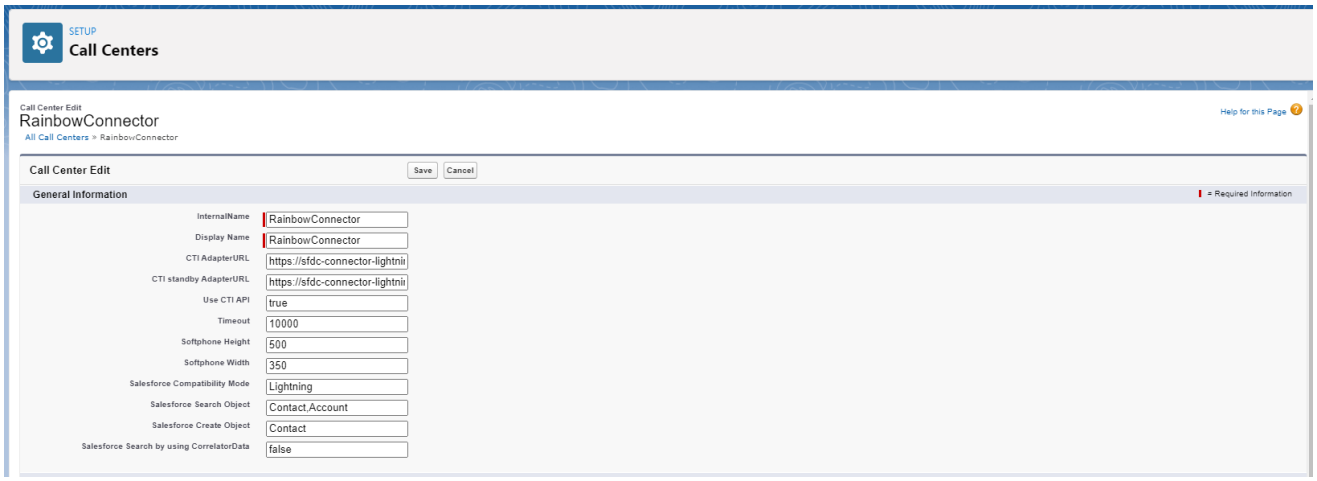
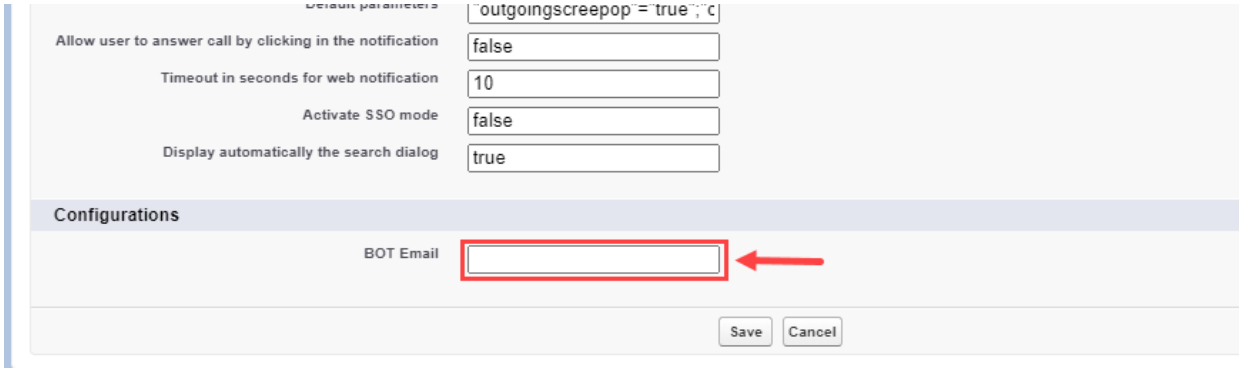
Following screen will be displayed:



6. Go to Configurations section available at the bottom of the page and enter the email address in the BOT Email field that is highlighted below:



Once done, Press **Save** button.

After a Bot user has been configured, following actions can be performed with the help of it:

16.1 *Screen Pop*

It can be used to display a screen pop for an incoming call. Phone number of an existing user is provided by the Bot user in following format:

#popup <phoneno>

16.2 *Update Call Log*

Bot user can be used to store call logs of an incoming call. Information related to logs is provided in following format:

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#updatecalllog{"calldatetime": "<calldate>","telnumber": "<phoneno>","callduration": "<callduration>","calldirection": "<calldirection>","callid": "","callstate": "<callstate>","callcomments": "<callcomments>"}

<calldate> = Date of call format should be like yyyy-mm-dd e.g. 2023-06-19
<calldirection> = Call direction should be either incoming or outgoing
<callduration> = duration will be in milliseconds

Note: Call direction is mandatory and should be provided for updating of call logs.

Note: If either screen pop or C2C actions are not performed for a call then call logs can not be updated for that particular call.

16.3 *Click-2-Call (C2C)*

Click-2-Call (C2C) can be used to initiate a call via Bot user. Phone number is sent to bot user in following format:

#c2c <phoneno>

Calling Options

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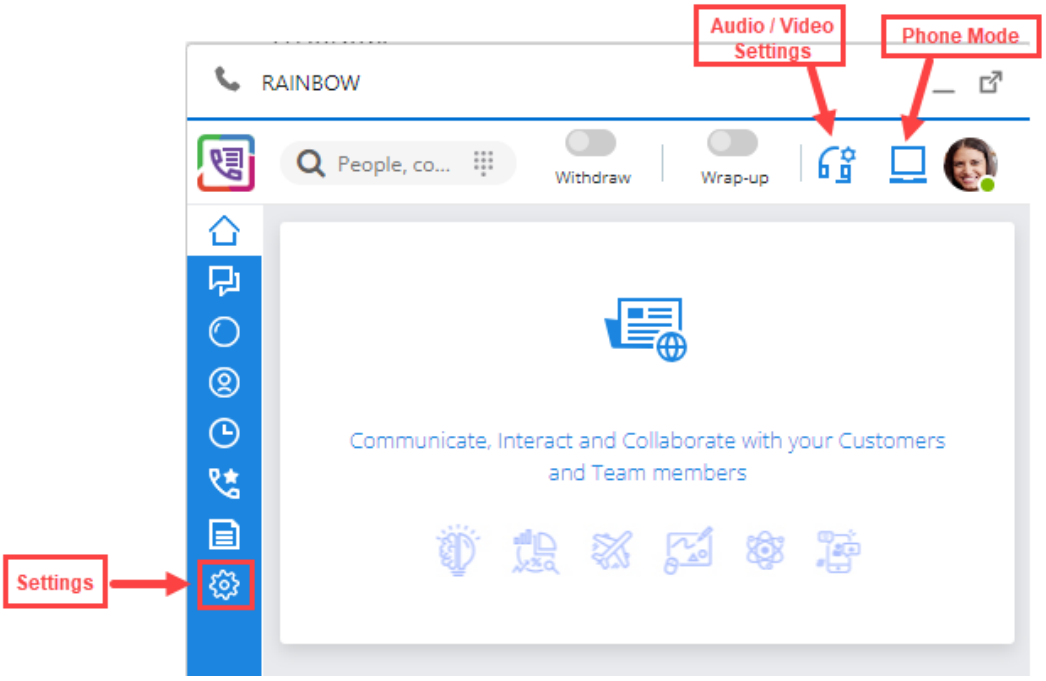
17 Settings

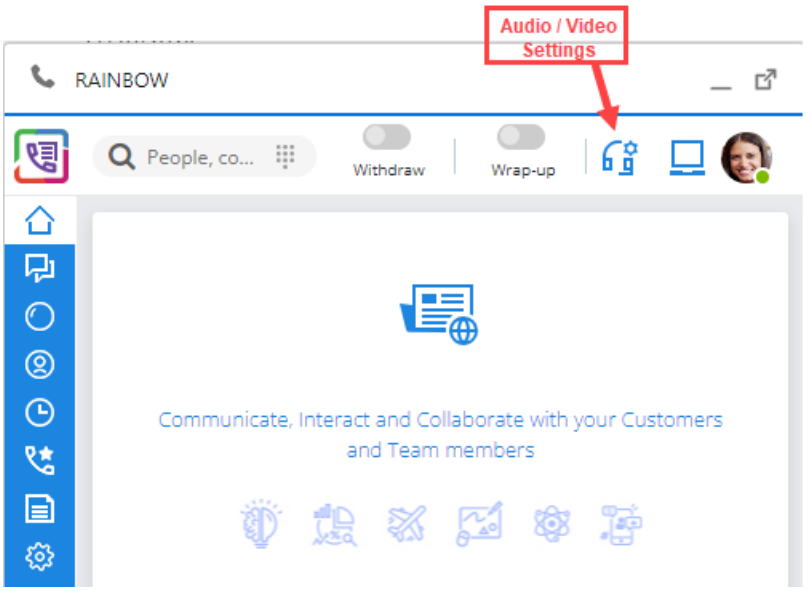
Various settings options are available in Rainbow CRM Bridge to customize the agent's user experience as per their preference as highlighted below:



Details are available below:

17.1 *Audio/Video Settings*

In order to configure audio / video settings, an agent can directly click on the icon available in the Rainbow CRM Bridge as highlighted below:



Following screen is displayed:

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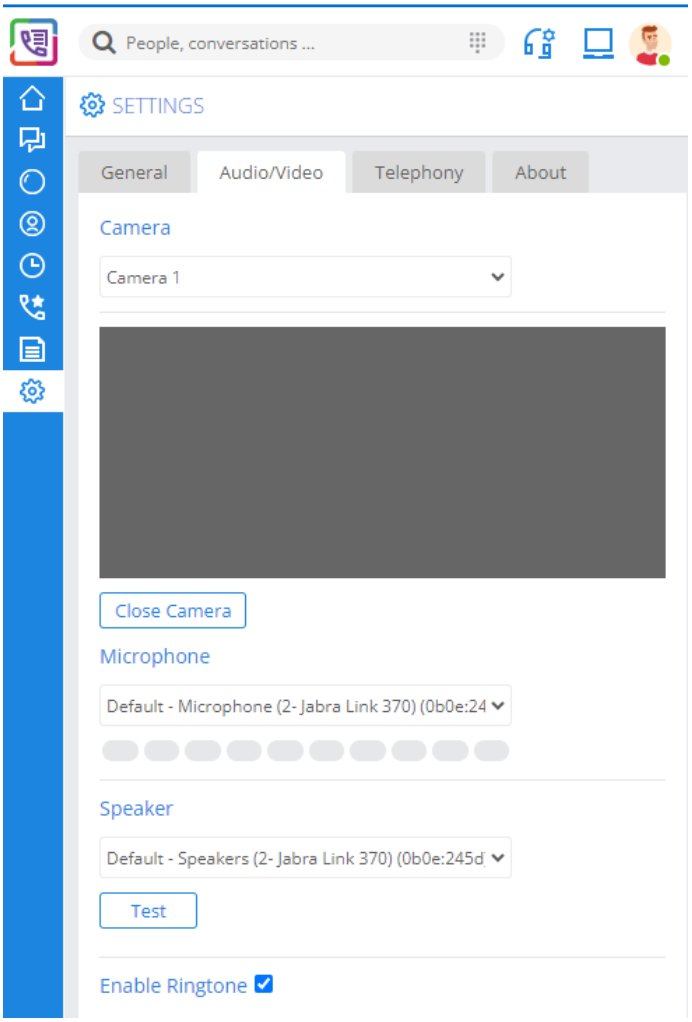

The above screen allows agents to:

- Select preferred camera, microphone, and speaker from the respective dropdown menus.
- View a preview of the selected video and audio feeds.
- Test speaker functionality by clicking the *Test* button.
- Enable or disable the ringtone for incoming calls.

17.2 *Telephony Settings*

This set of settings determine the behavior of Rainbow CRM Bridge within the salesforce CRM and how calls are handled with the help of this connector application.

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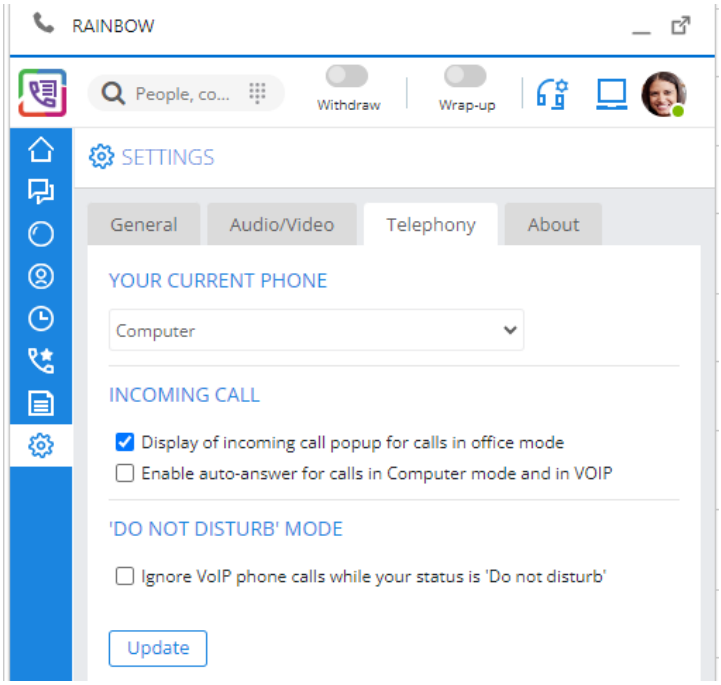

Your Current Phone: Use the drop-down menu to select the current phone configuration that you want to use.

- Computer (VoIP) – Enables call operations within the Rainbow CRM Bridge application.
- Office Phone – Enables call operations through a physical handset configured in Salesforce CRM and associated with a particular agent.
- Work Mobile – Enables call operations through the mobile device configured in Salesforce CRM and associated with a particular agent.
- Other Phone – Enables call operations through an alternative device, other than the primary office or mobile phone, configured for the agent.

Incoming Call

- The first option should be checked if an agent wants to receive call notification in Rainbow CRM Bridge when an incoming call is received on the office phone.
- The 2nd option should be checked if an agent wants to automatically answer incoming calls when using the Rainbow CRM Bridge for call operations.

Do Not Disturb Mode

- This option should be checked if an agent wants to prevent incoming calls on Rainbow CRM Bridge when the agent's status is set to Do Not Disturb.

Note: Phone mode can be updated directly from the Rainbow CRM Bridge screen instead of going through Settings menu. Simply click on the highlighted icon below and select your desired mode from the drop-down menu:

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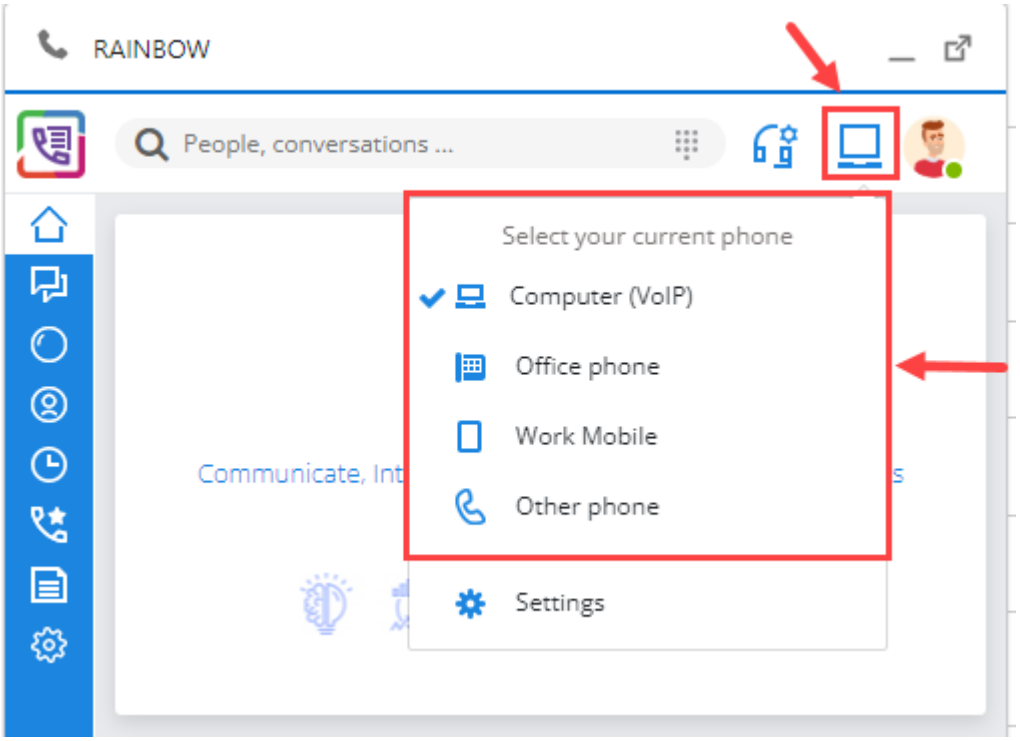

17.3 *Language Settings*

An agent can update the display language on Rainbow CRM Bridge as per their choice. Following options are available:

1. English
2. French
3. Spanish
4. Italian

In order to update language settings, go to Settings tab by clicking on the icon as highlighted below:

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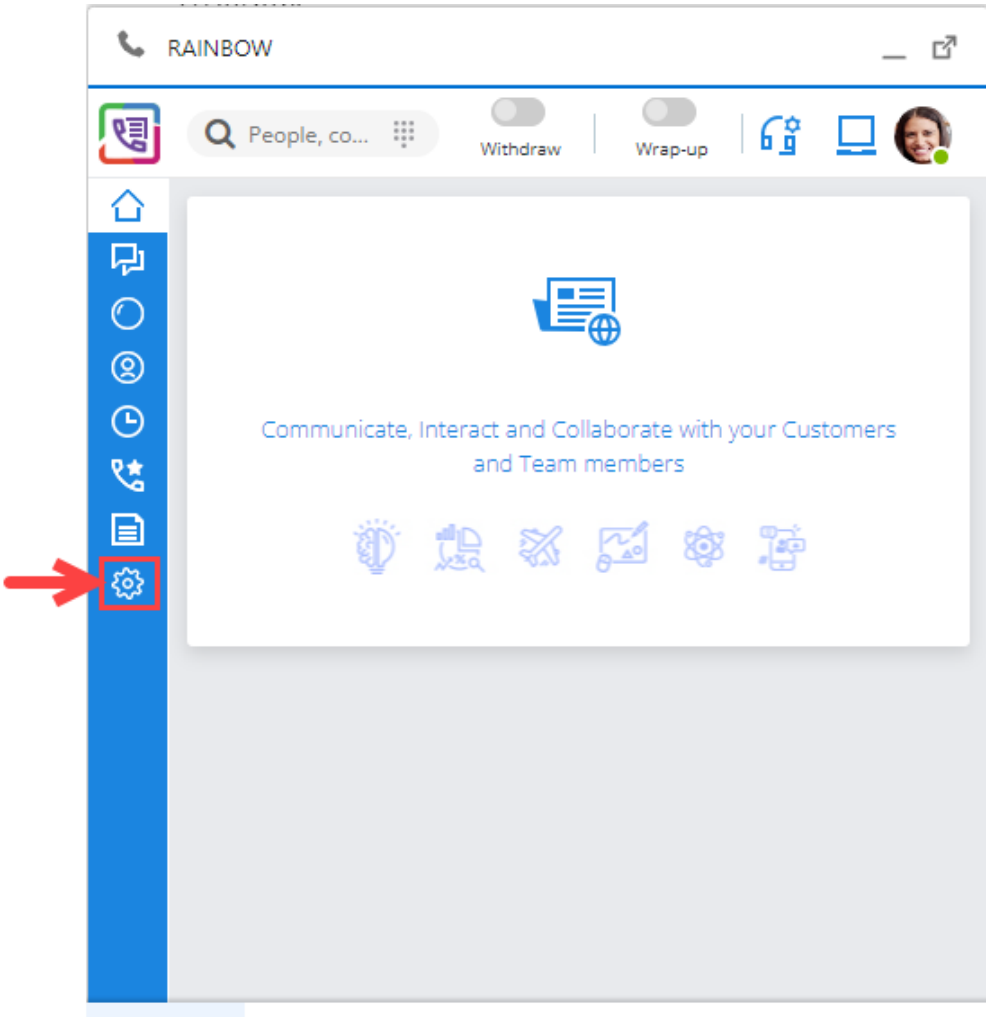
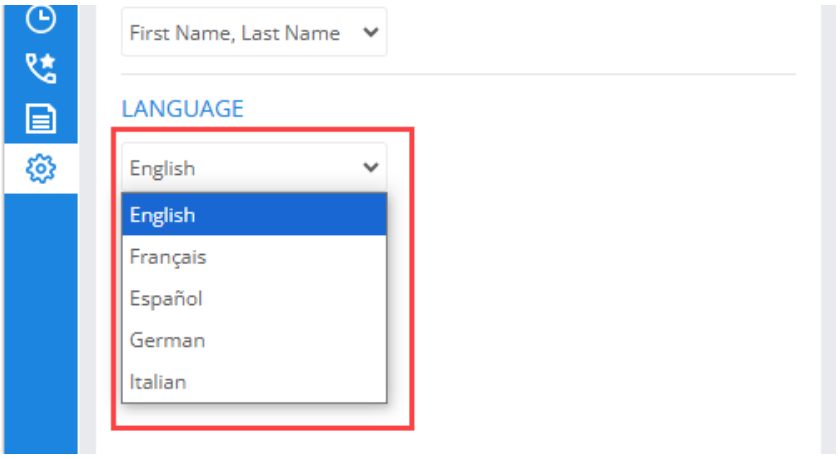


On the General tab, click on the drop-down menu under the language section and select your desired language as shown below:



Once you have selected your desired language a pop up will be displayed as shown below:

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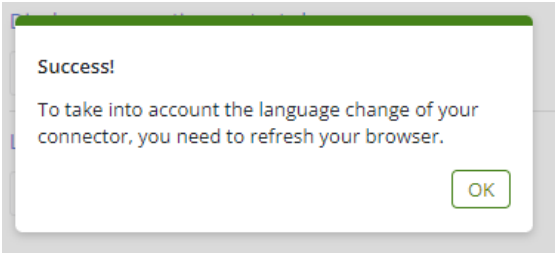

Press Ok and refresh your browser for these changes to take effect. Your selected display language will be updated.

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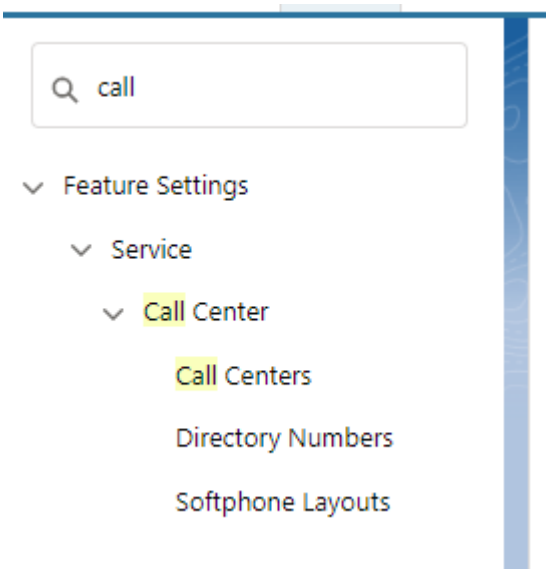
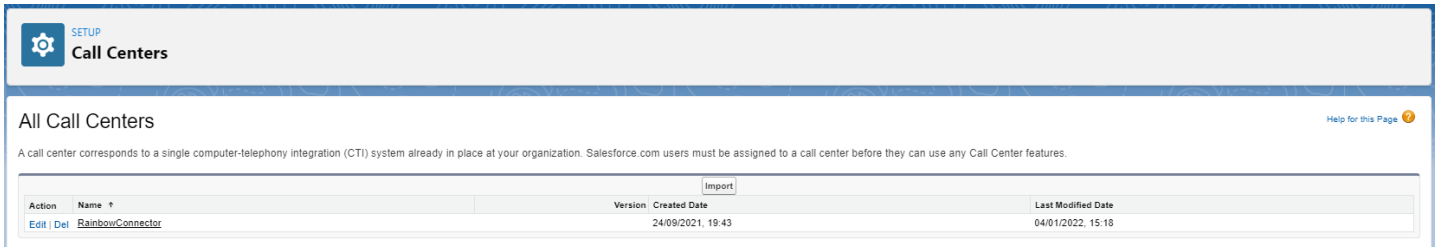
18 Migration Process

In order to migrate the Rainbow CRM Bridge application from an older version to new version follow the steps listed below:

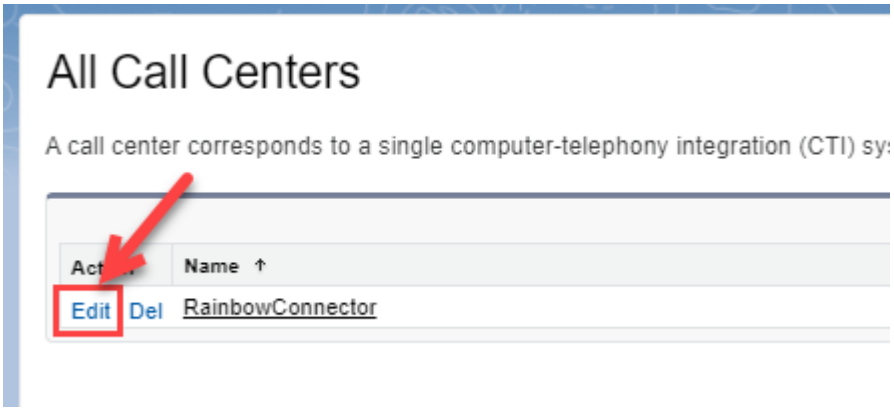
1. Login to Salesforce / Setup page and search Call Centers in the **Quick Find** field as shown below:



Once you click on Call Centers, following screen is displayed:



2. Click on **Edit** as highlighted below:



3. Please update the URL addresses in the following 2 fields as highlighted in the below screenshot:
   - CTI AdapterURL
   - CTI standby AdapterURL

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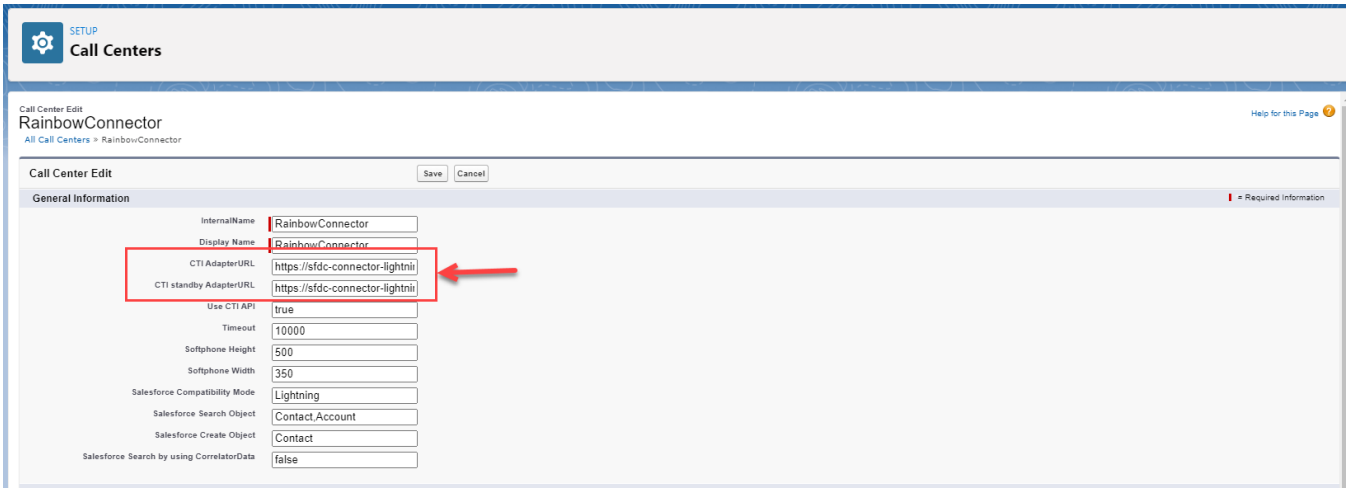

4. Enter following URL in these 2 fields:

   https://sfdc.openrainbow.io/

5. Go to **Dialing Options** section and please add your country code in the following 2 fields as highlighted in the below screenshot:
   - International Prefix
   - Incoming Prefix



Please make sure that "+" sign is written before the country code e.g. in the below screenshot country code for France (33) is written as +33



6. Provide softphone widget size by providing values in Softphone Height and Softphone Width fields as shown below:

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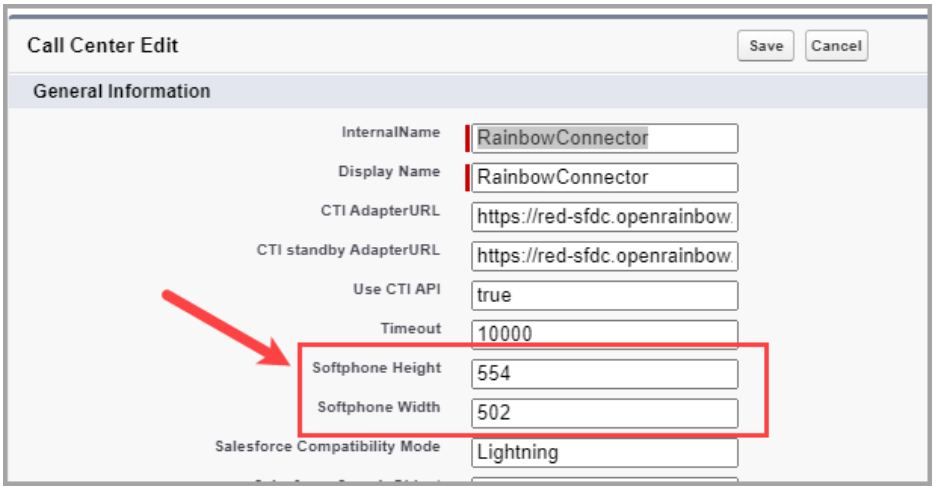

The minimum acceptable dimensions for the Softphone are 554 pixels in height and 502 pixels in width. Any values below these thresholds will automatically revert to the default minimum values.

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19 Known Limitations

This section contains all the limitations applicable on Rainbow CRM Bridge when used specifically for Salesforce

1. In case of other phone or work mobile, multiple contact option will not work.
2. If Rainbow contact information is not synced with Salesforce then activity logs will not be available for all the calls received from that particular contact.
3. In case telephonic mode is set as Other Phone then all call controls on Rainbow CRM Bridge will be disabled.

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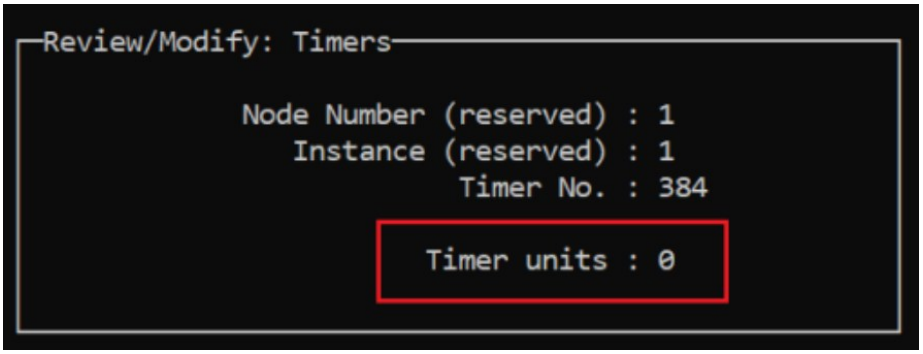
20 Troubleshooting

In order to avoid the “Blocked State” of the CCD agent when the distant caller hangs up, the timer 384 value must be set to 0 (in system/timers) as highlighted below:



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